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SENATE BILL 388

53RD LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2017

INTRODUCED BY

Clemente Sanchez

AN ACT

RELATING TO FINANCIAL INSTITUTIONS; LIMITING FEES AND CHARGES FOR CERTAIN INSTALLMENT LOANS; PROVIDING FOR REPORTING TO CREDIT AGENCIES; AMENDING CHAPTER 56, ARTICLE 8 NMSA 1978, THE NEW MEXICO SMALL LOAN ACT OF 1955 AND THE NEW MEXICO BANK INSTALLMENT LOAN ACT OF 1959; REPEALING SECTIONS OF THE NEW MEXICO SMALL LOAN ACT OF 1955; CREATING THE FINANCIAL LITERACY FUND; MAKING AN APPROPRIATION.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 56-8-9 NMSA 1978 (being Laws 1957, Chapter 209, Section 1, as amended) is amended to read:

"56-8-9. EXCESSIVE CHARGES PROHIBITED--APPLICABILITY OF MAXIMUM RATES--DEFINITION. --

Unless otherwise provided by law, no person, corporation or association, directly or indirectly, shall take, .206945.1

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reserve, receive or charge any interest, discount or other advantage for the loan of money or credit or the forbearance or postponement of the right to receive money or credit except at the rates permitted in Sections 56-8-1 through 56-8-21 NMSA 1978.

- No provision of law prescribing maximum rates of interest that may be charged in any transaction shall apply to a transaction in which a corporation is a debtor, regardless of the purpose for which the corporation was formed and regardless of the fact that an individual is codebtor, endorser, guarantor, surety or accommodation party. No corporation or its codebtor, endorser, guarantor, surety or accommodation party shall have a cause of action or affirmatively plead, counterclaim, set off or set up the defense of usury in any action to recover damages or enforce a remedy on any obligation executed by the corporation, and no civil or criminal penalty [which] that would otherwise be applicable except as provided in Sections 30-43-1 through 30-43-5 NMSA 1978 shall apply on any obligation executed by the corporation.
- C. A lender may, in the case of business or commercial loans for business or commercial purposes in the amount of five hundred thousand dollars (\$500,000) or more, take, receive, reserve or charge on any loan or discount made, or upon any note, bill of exchange or other evidence of debt, interest at a rate agreed to by the parties [even if the rate

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exceeds the rate set forth in Section 56-8-11 NMSA 1978].

D. In addition to the maximum interest or discount [which] that a lender is permitted to charge by law, the lender may charge, take, reserve or receive a premium or points in an amount up to but not exceeding three percent of the face amount of the loan on interim construction loans. The lender may charge and require the borrower to pay the premium upon execution of the loan agreement, whether the proceeds are delivered to the borrower immediately or whether there are to be obligatory or permissive future advances. The lender shall not be required to refund this charge in the event of prepayment of the obligation. For the purposes of this section, [an] "interim construction loan" means a loan secured by a first mortgage and used by the borrower primarily for financing the construction of buildings, structures or improvements on or to the real property on which the first mortgage has been taken.

E. A lender may charge, take, reserve or receive points or a premium on any loan secured by real property; provided the points or premium together with the interest or discount charged, taken, reserved or received do not exceed the maximum interest or discount permitted by law. The lender shall not be required to refund this charge in the event of prepayment even if the prepayment would result in a higher charge to the borrower than permitted by law.

_	r. A toan in an amount less than of equal to live
2	thousand dollars (\$5,000) shall be made only pursuant to the
3	New Mexico Bank Installment Loan Act of 1959 or the New Mexico
4	Small Loan Act of 1955."
5	SECTION 2. Section 58-7-1 NMSA 1978 (being Laws 1959,
6	Chapter 327, Section 1) is amended to read:
7	"58-7-1. SHORT TITLE[This act shall be known] <u>Chapter</u>
8	58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank
9	Installment Loan Act of 1959"."
10	SECTION 3. Section 58-7-3 NMSA 1978 (being Laws 1995,
11	Chapter 190, Section 15) is amended to read:
12	"58-7-3. LOANS COVERED BY ACT
13	A. The New Mexico Bank Installment Loan Act of 1959
14	applies to a loan that is a precomputed loan repayable in
15	installments [or] <u>and</u> that is clearly identified on the loan
16	documents as being made under that act.
17	B. A loan in an amount less than or equal to five
18	thousand dollars (\$5,000) shall be made only pursuant to the
19	New Mexico Bank Installment Loan Act of 1959 or the New Mexico
20	Small Loan Act of 1955."
21	SECTION 4. Section 58-7-3.1 NMSA 1978 (being Laws 1983,
22	Chapter 96, Section 1) is amended to read:
23	"58-7-3.1. PRECOMPUTED LOAN[If the loan is] <u>In</u> a
24	precomputed loan transaction, the interest charge [may] <u>shall</u>
25	be calculated on the assumption that all scheduled payments

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will be made when due, and the effect of prepayment is governed by the provisions of rebate upon prepayment in Section 58-7-5 NMSA 1978."

SECTION 5. Section 58-7-6 NMSA 1978 (being Laws 1959, Chapter 327, Section 6, as amended) is amended to read:

"58-7-6. [ADDITIONAL] PERMITTED CHARGES.--

No [additional] amount shall be charged or contracted for, directly or indirectly, on or in connection with any such installment loan except as follows:

 $[A_{\bullet}]$ (1) delinquency charges not to exceed [five cents (\$.05)] ten cents (\$.10) for each one dollar (\$1.00) of each installment more than ten days in arrears; provided that the total of delinquency charges on any such installment shall not exceed [ten dollars (\$10.00)] twenty-five dollars (\$25.00) and that only one delinquency charge shall be made on any one installment regardless of the period during which the installment remains unpaid;

[B.] (2) the lender may charge for only the actual cost of any insurance; provided, however, all insurance shall be written by [a company or] companies licensed to operate within the state and at rates no higher than those approved by the superintendent of insurance; and provided further that the lender [must] shall not require any insurance to be written or provided by or through any particular agent, broker or insurer as a condition to making the loan but [must]

<u>shall</u>, at the borrower's option, permit the [<u>same</u>] <u>insurance</u> to be procured from any reputable insurer or through any reputable agent authorized by law to provide it;

[6.] (3) in the event that a borrower fails to maintain in effect any insurance required in connection with a loan transaction, the lender may purchase the required insurance or lender's single interest insurance covering the lender's interest in the property, and the cost of [such] that insurance shall be added to the loan and may accrue interest as provided for [herein] in the New Mexico Bank Installment Loan Act of 1959;

 $[\frac{D_{\tau}}{4}]$ such amounts as are necessary to reimburse the lender for fees paid to a public officer for filing, recording or releasing any instrument or lien;

[E.] (5) if a loan under the New Mexico Bank Installment Loan Act of 1959 is secured and if the borrower fails to pay any governmental or other levy arising after the date of the loan [which] that would create a lien superior to the lien of the lender on the property standing as security, the lender, at the lender's option, may pay [such] the levy and add the amount so paid to the balance due from the borrower;

[F.] (6) the actual expenditures, including reasonable [attorneys'] attorney fees, for legal process or proceedings to collect any such installment loan; provided, however, that no [attorneys'] attorney fees are permitted where .206945.1

the loan is referred for collection to an attorney who is a salaried employee of the holder of the contract;

[6.] (7) the actual cost of charges incurred in making a real estate loan secured by a mortgage on real estate, including [but not limited to] the charges for an abstract of title, title examination, title insurance premiums, property survey, appraisal fees, notary fees, preparation of deeds, mortgages or other documents, escrow charges, credit reports and filing and recording fees; [and

H. a one-time charge of an amount not to exceed twenty-five dollars (\$25.00) in an installment loan repayable in two or more installments when the loan is made to a natural person primarily for personal, family or household purposes to help defray the actual costs of preparing truth-in-lending disclosure statements, equal credit opportunity disclosure statements and other disclosures required by federal law]

(8) a processing fee of not more than ten

percent of the principal amount of the loan, which fee is fully

earned and nonrefundable at the time a loan agreement is

executed;

(9) upon the execution of an installment loan, the lender may impose a handling fee of not more than seven and three-fourths percent of the initial principal amount of the loan, calculated per each month for the scheduled term of the loan; and

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(10) if there are insufficient funds to pay a
check or other type of debit on the date of presentment by the
lender, a lender may charge a consumer a fee not to exceed
thirty-five dollars (\$35.00). Only one fee may be collected by
a lender on a check or debit authorization. A check or debit
authorization request shall not be presented to a financial
institution by a lender for payment more than one time unless
the consumer agrees in writing, after a check or other type of
debit has been dishonored, to one additional presentment or
deposit.

 $\underline{\mathtt{B.}}$ The charges permitted under this section may be added to the balance due from the borrower."

SECTION 6. Section 58-7-7 NMSA 1978 (being Laws 1959, Chapter 327, Section 8, as amended) is amended to read:

"58-7-7. RESTRICTIONS.--

A. No lender shall make a loan [under] pursuant to the New Mexico Bank Installment Loan Act of 1959 to a borrower who is also indebted to [such] that lender under the New Mexico Small Loan Act of 1955 unless the loan made under the New Mexico Small Loan Act of 1955 is paid and released at the time the loan is made.

B. No lender other than a federally insured depository institution shall make a loan pursuant to the New Mexico Bank Installment Loan Act of 1959 if a loan has an initial stated maturity of less than one hundred twenty days.

.206945.1

"58-7-9.

C. No lender other than a federally insured
depository institution shall make a loan pursuant to the New
Mexico Bank Installment Loan Act of 1959 unless the loan is
repayable in a minimum of four installments of substantially
equal payments of principal and interest."

SECTION 7. Section 58-7-9 NMSA 1978 (being Laws 1959, Chapter 327, Section 10, as amended) is amended to read:

CONSTRUCTION. --

A. None of the provisions of the New Mexico Small
Loan Act of 1955 are amended or repealed by the New Mexico Bank
Installment Loan Act of 1959.

[B. With the exception of precomputed loan transactions, a lender is not bound by the provisions of the New Mexico Bank Installment Loan Act of 1959 in making loans where the loan is made in accordance with the provisions of Sections 56-8-9 through 56-8-14 NMSA 1978.

B. None of the provisions of the New Mexico Bank Installment Loan Act of 1959 apply to the assignment or purchase of retail installment contracts originated under the provisions of Sections 58-19-1 through 58-19-14 NMSA 1978 or originated under the provisions of Sections 56-1-1 through 56-1-15 NMSA 1978.

 $[rac{ extsf{D-1}}{ extsf{C.}}]$ In the event of a conflict between a requirement of the New Mexico Bank Installment Loan Act of 1959 and a requirement of the Home Loan Protection Act, the .206945.1

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- [E.] D. As used in the New Mexico Bank Installment Loan Act of 1959:
- "year" means three hundred sixty-five days; [and]
 - "month" means one-twelfth of a year; and (2)
- "nationally recognized consumer reporting agency" means any person that, for monetary fees or dues or on a cooperative nonprofit basis, regularly engages in the practice of assembling or evaluating, and maintaining, for the purpose of furnishing consumer reports to third parties bearing on a consumer's creditworthiness, credit standing or credit capacity, each of the following regarding consumers residing nationwide:
 - (a) public record information; or (b) credit account information from

persons who furnish that information regularly and in the ordinary course of business.

 $[F_{\bullet}]$ E. The director of the financial institutions division of the regulation and licensing department shall issue and file as required by law interpretive regulations to effectuate the purposes of the New Mexico Bank Installment Loan Act of 1959. In issuing, amending or repealing interpretive regulations, the director shall issue the regulation amendment or repeal of the regulation as a proposed regulation amendment .206945.1

or repeal of a regulation and file it for public inspection in the office of the director of the financial institutions division. Distribution thereof shall be made to interested persons, and their comments shall be invited. After the proposed regulation has been on file for not less than two months, the director may issue it as a final regulation by filing as required by law. Any person who is or may be adversely affected by the adoption, amendment or repeal of a regulation under this section may file an appeal of that action in the district court in Santa Fe county within thirty days after the filing of the adopted regulation, amendment or repeal as required by law.

[G.] F. Any person, corporation or association complying with the regulations adopted by the director of the financial institutions division of the regulation and licensing department is deemed to have complied with the provisions of the New Mexico Bank Installment Loan Act of 1959.

[H. All loans other than precomputed loan transactions made under the New Mexico Bank Installment Loan Act of 1959 shall be clearly identified on the loan documents as being made under that act.]"

SECTION 8. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] REPORTING OF CREDIT REQUIRED.--For each installment loan made pursuant to the New Mexico Bank .206945.1

Installment Loan Act of 1959, a lender shall report to a nationally recognized consumer reporting agency the terms of the loan and the borrower's performance pursuant to those terms."

SECTION 9. A new section of the New Mexico Bank
Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] PREEMPTION.--The state has exclusive jurisdiction and authority regarding the terms and conditions of loans to which the New Mexico Bank Installment Loan Act of 1959 is applicable, and counties, municipalities and other political subdivisions of the state are preempted from any regulation of terms and conditions of such loans by ordinance, resolution or otherwise."

SECTION 10. Section 58-15-2 NMSA 1978 (being Laws 1955, Chapter 128, Section 2, as amended) is amended to read:

"58-15-2. DEFINITIONS.--The following words and terms when used in the New Mexico Small Loan Act of 1955 have the following meanings unless the context clearly requires a different meaning. The meaning ascribed to the singular form applies also to the plural:

- A. "consumer" means a person who enters into a loan agreement and receives the loan proceeds in New Mexico;
- B. "debit authorization" means an authorization signed by a consumer to electronically transfer or withdraw funds from the consumer's account for the specific purpose of .206945.1

repaying a loan;

- C. ["department" or] "division" means the financial institutions division of the regulation and licensing department;
 - D. "director" means the director of the division;
- E. "installment loan" means a loan in an amount

 less than or equal to five thousand dollars (\$5,000) that is to

 be repaid in a minimum of four [successive substantially equal

 payment amounts] installments of substantially equal payments

 of principal and interest to pay off a loan in its entirety

 with [a period of no] an initial stated maturity of not less

 than one hundred twenty days to maturity. "Installment loan"

 does not mean a [loan in which a licensee requires, as a

 condition of making the loan, the use of postdated checks or

 debit authorizations for repayment of that] refund anticipation

 loan;
- F. "license" means a permit issued under the authority of the New Mexico Small Loan Act of 1955 to make loans and collect charges therefor strictly in accordance with the provisions of that act at a single place of business. It shall constitute and shall be construed as a grant of a revocable privilege only to be held and enjoyed subject to all the conditions, restrictions and limitations contained in the New Mexico Small Loan Act of 1955 and lawful regulations promulgated by the director and not otherwise;

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G. "licensee" means a person to whom one or more
licenses have been issued pursuant to the New Mexico Small Loan
Act of 1955 upon the person's written application electing to
become a licensee and consenting to exercise the privilege of a
licensee solely in conformity with the New Mexico Small Loan
Act of 1955 and the lawful regulations promulgated by the
director under that act and whose name appears on the face of
the license;

[H. "payday loan" means a loan in which the licensee accepts a personal check or debit authorization tendered by the consumer and agrees in writing to defer presentment of that check or use of the debit authorization until the consumer's next payday or another date agreed to by the licensee and the consumer and:

(1) includes any advance of money or arrangement or extension of credit whereby the licensee, for a fee, finance charge or other consideration:

(a) accepts a dated personal check or debit authorization from a consumer for the specific purpose of repaying a payday loan;

(b) agrees to hold a dated personal check or debit authorization from a consumer for a period of time prior to negotiating or depositing the personal check or debit authorization; or

(c) pays to the consumer, credits to the

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2	consumer the amount
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6	offered by a banking
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12	agency" means any pe
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consumer's account or pays another person on behalf of the consumer the amount of an instrument actually paid or to be paid pursuant to the New Mexico Small Loan Act of 1955; but

(2) does not include:

(a) an overdraft product or service

offered by a banking corporation, savings and loan association
or credit union; and

(b) installment loans;

I. "payday loan product" means a payday loan or a payment plan pursuant to Section 58-15-35 NMSA 1978;

H. "nationally recognized consumer reporting agency" means any person that, for monetary fees or dues or on a cooperative nonprofit basis, regularly engages in the practice of assembling or evaluating, and maintaining, for the purpose of furnishing consumer reports to third parties bearing on a consumer's creditworthiness, credit standing or credit capacity, each of the following regarding consumers residing nationwide:

(1) public record information; or

(2) credit account information from persons who furnish that information regularly and in the ordinary course of business;

 $[rac{J_{m{\cdot}}}{I}]$ <u>I.</u> "person" includes an individual, copartner, association, trust, corporation and any other legal entity;

[K. "renewed payday loan" means a loan in which a

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consumer pays in cash the administrative fee payable under a payday loan agreement and refinances all or part of the unpaid principal balance of an existing payday loan with a new payday loan from the same licensee. A "renewed payday loan" includes a transaction in which a consumer pays off all or part of an existing payday loan with the proceeds of a payday loan from the same licensee; and]

J. "refund anticipation loan" means a loan that is secured by or that the creditor arranges or expects to be repaid, directly or indirectly, from the proceeds of the consumer's federal or state personal income tax refunds or tax credits, including any sale, assignment or purchase of a tax refund or tax credit at a discount or for a fee; and

 $[\underbrace{\text{H.}}]$ $\underline{\text{K.}}$ "simple interest" means a method of calculating interest in which the amount of interest is calculated based on the annual interest rate disclosed in the loan agreement and is computed only on the outstanding principal balance of the loan."

SECTION 11. Section 58-15-3 NMSA 1978 (being Laws 1955, Chapter 128, Section 3, as amended) is amended to read:

"58-15-3. APPLICABILITY OF ACT--EXEMPTIONS--EVASIONS--PENALTY. --

A person shall not engage in the business of lending in amounts of [two thousand five hundred dollars $\frac{(\$2,500)}{1}$ five thousand dollars (\\$5,000) or less for a loan .206945.1

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without first having obtained a license from the director. Nothing contained in this subsection shall restrict or prohibit a licensee under the New Mexico Small Loan Act of 1955 from making loans in any amount under the New Mexico Bank Installment Loan Act of 1959 in accordance with the provisions of Section 58-7-2 NMSA 1978.

- Nothing in the New Mexico Small Loan Act of 1955 shall apply to a person making individual advances of [two thousand five hundred dollars (\$2,500)] five thousand dollars (\$5,000) or less under a written agreement providing for a total loan or line of credit in excess of [two thousand five hundred dollars (\$2,500) five thousand dollars (\$5,000).
- A banking corporation, savings and loan association or credit union operating under the laws of the United States or of a state shall be exempt from the licensing requirements of the New Mexico Small Loan Act of 1955, nor shall that act apply to business transacted by any person under the authority of and as permitted by any such law nor to any bona fide pawnbroking business transacted under a pawnbroker's license nor to bona fide commercial loans made to dealers upon personal property held for resale. Nothing contained in the New Mexico Small Loan Act of 1955 shall be construed as abridging the rights of any of those exempted from the operations of that act from contracting for or receiving interest or charges not in violation of an existing applicable

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- D. The provisions of Subsection A of this section apply to:
- a person who owns an interest, legal or equitable, in the business or profits of a licensee and whose name does not specifically appear on the face of the license, except a stockholder in a corporate licensee; and
- a person who seeks to evade its (2) application by any device, subterfuge or pretense whatsoever, including but not thereby limiting the generality of the foregoing:
- (a) the loan, forbearance, use or sale of credit (as guarantor, surety, endorser, comaker or otherwise), money, goods or things in action;
- (b) the use of collateral or related sales or purchases of goods or services or agreements to sell or purchase, whether real or pretended;
- (c) receiving or charging compensation for goods or services, whether or not sold, delivered or provided; and
- the real or pretended negotiation, (d) arrangement or procurement of a loan through any use or activity of a third person, whether real or fictitious.
- A person, copartnership, trust or a trustee or beneficiary thereof or an association or corporation or a .206945.1

member, officer, director, agent or employee thereof who violates or participates in the violation of a provision of Subsection A of this section is guilty of a petty misdemeanor and upon conviction shall be sentenced pursuant to the provisions of Subsection B of Section 31-19-1 NMSA 1978. A contract or loan in the making or collection of which an act is done that violates Subsection A or D of this section is void and the lender has no right to collect, receive or retain any principal, interest or charges whatsoever.

F. A loan in an amount less than or equal to five thousand dollars (\$5,000) shall be made only pursuant to the New Mexico Bank Installment Loan Act of 1959 or the New Mexico Small Loan Act of 1955."

SECTION 12. Section 58-15-5 NMSA 1978 (being Laws 1978, Chapter 6, Section 1, as amended) is amended to read:

"58-15-5. LICENSES--INVESTIGATION OF APPLICATION-ISSUANCE--DENIAL--ISSUANCE OF RENEWAL LICENSE--DENIAL OF
RENEWAL LICENSE--FITNESS AND CHARACTER OF APPLICANT--LICENSE
FEES--LICENSEE BOUND BY ACT.--

A. Upon the filing of an application, whether it is an original or a renewal, the director shall investigate the facts concerning the application and the requirements provided in this section.

B. An applicant for license, upon written notice to do so by the director, shall, within twenty days after service .206945.1

of the notice, furnish in writing, under oath, to the director all additional information required by the director that may be relevant or, in the opinion of the director, helpful in conducting the investigation.

- C. Failure to comply with the director's requirement for supplemental information or the willful furnishing of false information is sufficient grounds for denial of license.
- D. False or misleading information willfully and intentionally furnished to the director prior to the issuance of any license is grounds for suspension or revocation of any license in accordance with the procedures for suspension or revocation of license in the New Mexico Small Loan Act of 1955.
- E. The director shall grant or deny each application for an original license within sixty days from the filing of the application with the required information and fees, unless the period is extended by written agreement between the applicant and the director.
 - F. In the event the director finds that:
- and general fitness of the applicant for an original license and of the individual members and beneficiaries thereof, if the applicant is a copartnership, association or trust, and of the officers and directors thereof, if the applicant is a corporation, are such as to command the confidence of the

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public and to warrant belief that the business will be operated lawfully, honestly, fairly and efficiently within the declared purposes and spirit of the New Mexico Small Loan Act of 1955;

- allowing the applicant to engage in (2) business will promote the convenience and advantage of the community in which the business of the applicant is to be conducted; and
- the applicant has available for operation of the business at the specified location cash or its equivalent, convertible securities or receivables of thirty thousand dollars (\$30,000) or any combination thereof; the director shall enter an order granting the application, file the director's findings and, upon payment of the license fee of five hundred dollars (\$500), issue and deliver a license to the applicant.
- G. If the director does not make the findings enumerated in Subsection F of this section, the director shall enter an order denying the application, notify the applicant of the denial and retain the application fee. Within thirty days after the entry of such an order, the director shall prepare written findings and shall deliver a copy to the applicant.
- A written application for license renewal shall Η. be filed on or before March 31 of each year, and thereupon the director shall investigate the facts and review the files of examinations of the applicant made by the director's office and .206945.1

of complaints filed by borrowers, if any. The director shall deliver a renewal license to the applicant if the director finds that:

- (1) no valid complaints of violations or abuses of the New Mexico Small Loan Act of 1955 or of the regulations of the director promulgated under that act have been filed by borrowers;
- (2) examinations of the affairs of the applicant indicate that the business has been conducted and operated lawfully and efficiently within the declared purposes and spirit of the New Mexico Small Loan Act of 1955; and
- (3) the financial responsibility, experience and general fitness and character of the applicant remain such as to command the confidence of the public and to warrant the belief that the business will continue to be operated lawfully and efficiently within the purposes and spirit of the New Mexico Small Loan Act of 1955.
- I. If the director does not make the findings enumerated in Subsection H of this section, the director may grant a temporary extension of the license not exceeding sixty days pending a hearing; shall enter an order fixing a date for hearing upon the application; shall notify the licensee thereof, specifying the particular complaints, violations or abuses or other reasons for the director's contemplated refusal to renew the license; and shall afford to the applicant an

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opportunity to be heard. At the hearing, the director shall produce evidence to establish the truth of the charges of violation or other grounds specified in the notice, and the applicant shall be accorded the right to produce evidence or other matters of defense. If after the hearing the director finds that the complaints of violations or other grounds specified in the notice are not well-founded, the director shall issue the renewal license. If the director finds that the complaints of violations or other grounds are well-founded, the director shall enter an order denying the renewal application and notify the applicant of the denial, returning the renewal license fee tendered with the application. thirty days after the entry of such an order, the director shall prepare written findings and shall deliver a copy of the findings to the applicant. The order shall be subject to review as provided in Section 58-15-25 NMSA 1978. The court in its discretion and upon proper showing may order a temporary extension of the license pending disposition of the review proceedings.

J. In connection with the determination of fitness and character of an applicant pursuant to the provisions of this section, the fact that the applicant or licensee is a member of or interested financially in, connected or affiliated with, controls or is controlled by or owns or is owned by other corporations, partnerships, trusts, associations or other legal

entities engaged in the lending of money whose policies and practices as to rates of interest, charges and fees and general dealing with borrowers are questionable or would constitute violation of the general usury statutes of this state or of the declared purposes and spirit of the New Mexico Small Loan Act of 1955 shall be given such consideration and weight as the director determines.

K. At the time of issuance of original license and each annual renewal thereof, the licensee for each licensed office shall pay to the director as a license fee for the period covered by the license the sum of five hundred dollars (\$500) as a minimum, plus an additional seventy-five cents (\$.75) for each one thousand dollars (\$1,000) or fraction thereof of loans outstanding as of December 31 next preceding, as shown on the applicant's annual report. In the event that the application for annual renewal of the license is delinquent, the licensee shall also pay a delinquency fee of ten dollars (\$10.00) per day for each day the licensee is delinquent in filing the application for renewal.

L. In addition to the fees provided for in

Subsection K of this section, at the time of issuance of

original license and each annual renewal thereof, the licensee

for each licensed office shall pay to the director as an

additional fee for the period covered by the license the sum of

two hundred dollars (\$200), which fee shall be deposited into

the financial literacy fund.

[±-] M. A licensee by accepting a license that is issued or renewed or by continuing to operate a licensed office under the New Mexico Small Loan Act of 1955 shall by such action be deemed to have consented to be bound by the lawful provisions of that act and all lawful requirements, regulations and orders of the director promulgated or issued pursuant to any authorization granted in that act."

SECTION 13. Section 58-15-9 NMSA 1978 (being Laws 1955, Chapter 128, Section 9, as amended) is amended to read:

"58-15-9. EXAMINATION OF LICENSEE'S BOOKS AND RECORDS--WITNESSES.--

A. At least once each year, the director or the director's authorized representative shall make an examination of the place of business of each licensee and the loans, transactions, books, papers and records of the licensee insofar as they pertain to the business licensed under the New Mexico Small Loan Act of 1955 as the director may deem necessary. The licensee shall pay to the director for such annual examination a fee of two hundred dollars (\$200).

B. Within a reasonable time after the completion of an examination of a licensed office, the director shall mail to the licensee a copy of the report of the examination, together with any comments, exceptions, objections or criticisms of the director concerning the conduct of the licensee and the

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operation of the licensed office.

- For the purpose of discovering violations of the New Mexico Small Loan Act of 1955 or of securing information lawfully required under that act, the director or the director's authorized representative may at any time investigate the business and examine the books, accounts, papers and records used therein, including income tax returns or other reports filed in the office of the director of the revenue processing division of the taxation and revenue department of:
 - (1) any licensee;
- (2) any other person engaged in the business described in Subsection A of Section 58-15-3 NMSA 1978 or participating in such business as principal, agent, broker or otherwise; and
- any person whom the director has reasonable cause to believe is violating any provision of the New Mexico Small Loan Act of 1955, whether the person claims to be within the authority or beyond the scope of that act.
- For the purposes of this section, a person who advertises, solicits or makes any representation as being willing to make loan transactions in any amount, except persons, financial institutions or lending agencies operating under charters or licenses issued by a state or federal agency or under any special statute, shall be subject to investigation

under the New Mexico Small Loan Act of 1955 and shall be presumed to be engaged in the business described in Subsection A of Section 58-15-3 NMSA 1978 as to any loans of [two thousand five hundred dollars (\$2,500)] five thousand dollars (\$5,000) or less.

- E. To facilitate the examinations and investigations by the director and fully disclose the operations and methods of operation of each licensed office, the licensee shall, in each licensed office, keep on file as part of the records of the office all office manuals, communications or directives containing statements of loan policy to office managers and employees. If the licensee is an individual, corporation, trust or association, the licensee shall keep in at least one office for information of the director a record of the several individuals, firms, beneficiaries of any trust and corporations deriving or receiving any part of the benefits, net income or profits from the operation of the licensee within New Mexico.
- F. For the purposes of this section, the director or the director's authorized representative shall have and be given free access to the offices and places of business, files, safes and vaults of all licensees and shall have authority to require the attendance of any person and to examine the person under oath relative to such loans or business or to the subject matter of any examination, investigation or hearing as provided

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in the New Mexico Small Loan Act of 1955. Notices to appear before the director for examination under oath may be served by registered mail. If the party notified to appear is the licensee, any person named on the face of the license being investigated or any agent, employee or manager participating in the licensee's business and the party fails to appear for examination or refuses to answer questions submitted, the director may, forthwith and without further notice to the licensee, suspend the license involved pending compliance with the notice. Upon failure of any other person to appear or to answer questions, the director may apply to and invoke the aid of any district court of New Mexico in compelling the attendance and testimony of any such person and the production of books, records, written instruments and documents relating to the business of the licensee. The district court whose aid is so invoked by the director may, in case of contumacy or refusal to obey any order of the district court issued to compel the attendance of the person or the production of books, records, written instruments and documents, punish the person as for contempt of court.

G. The director shall prescribe rules of procedure for all hearings, examinations or investigations provided for in the New Mexico Small Loan Act of 1955. The director is not bound by the usual common law or statutory rules of evidence or by any technical or formal rules of procedure or pleading and

specification of charges other than as specifically provided in the New Mexico Small Loan Act of 1955 but may conduct hearings, examinations and investigations in the manner best calculated to ascertain the substantial rights of the parties interested.

- H. The director has the power to administer oaths, certify official acts and records of the director's office, issue subpoenas for witnesses in the name of and under the seal of the director's office and compel the production of papers, books, accounts and documents. The director shall issue subpoenas at the instance of any party to a hearing before the division upon payment of a fee of two dollars fifty cents (\$2.50) for each subpoena so issued.
- I. Depositions may be taken with or without a commission, and written interrogatories may be submitted in the same manner and on the same grounds provided by law for the taking of depositions or submission of written interrogatories in civil actions pending in the district courts of this state.
- J. Each witness who appears before the director by the director's order shall receive the fees and mileage provided for witnesses in civil actions in the district court. Fees and mileage shall be paid by the state, but no witness subpoenaed at the instance of parties other than the director is entitled to compensation from the state for attendance or mileage unless the director certifies that the witness' testimony is material.

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Κ. Whenever the director has reasonable cause to believe that a person is violating a provision of the New Mexico Small Loan Act of 1955, the director may, in addition to all actions provided for in that act and without prejudice thereto, enter an order requiring the person to desist or to refrain from the violation. An action may be brought on the relation of the attorney general and the director to enjoin the person from engaging in or continuing the violation or from doing any act in furtherance of the violation. In any such action, an order or judgment may be entered awarding a preliminary or final injunction as may be deemed proper. addition to all other means provided by law for the enforcement of a temporary restraining order, temporary injunction or final injunction, the court in which such action is brought shall have power and jurisdiction to impound and to appoint a receiver for the property and business of the defendants, including books, papers, documents and records pertaining thereto or so much thereof as the court may deem reasonably necessary to prevent further violations of the New Mexico Small Loan Act of 1955 through or by means of the use of the property The receiver, when appointed and qualified, and business. shall have powers and duties as to custody, collection, administration, winding up and liquidation of the property and business as are from time to time conferred upon the receiver by the court."

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SECTION 14. Section 58-15-12 NMSA 1978 (being Laws 1955, Chapter 128, Section 12, as amended) is amended to read:

"58-15-12. ADVERTISING.--A licensee or other person subject to the New Mexico Small Loan Act of 1955 shall not advertise, display, distribute or broadcast or cause or permit to be advertised, displayed, distributed or broadcast in any manner whatsoever a false, misleading or deceptive statement or representation with regard to the charges, terms or conditions for loans in the amount or of the value of [two thousand five hundred dollars (\$2,500) five thousand dollars (\$5,000) or less. The director may require that charges or rates of charge, if stated by a licensee, be stated fully and clearly in such manner as the director deems necessary to prevent misunderstanding by prospective borrowers. The director may permit or require licensees to refer in their advertising to the fact that their business is under state supervision, subject to conditions imposed by the director to prevent erroneous impressions as to the scope or degree of protection provided by the New Mexico Small Loan Act of 1955."

SECTION 15. Section 58-15-17 NMSA 1978 (being Laws 1955, Chapter 128, Section 15, as amended) is amended to read:

"58-15-17. REQUIREMENTS FOR MAKING AND PAYING OF
LOANS--INCOMPLETE INSTRUMENTS--LIMITATIONS ON CHARGES AFTER
JUDGMENT AND INTEREST.--

A. Every licensee shall:

1	(1) at the time a loan is made within the					
2	provisions of the New Mexico Small Loan Act of 1955, deliver to					
3	the borrower or, if there are two or more borrowers on the same					
4	obligation, to one of them, a statement in English or Spanish,					
5	as [requested by the borrower] <u>required by federal law</u> , on					
6	which shall be printed a copy of Section 58-15-14.1 NMSA 1978					
7	and that discloses in clear and distinct terms:					
8	(a) the amount of the loan;					
9	(b) the date the loan was made;					
10	(c) a schedule or a description of the					
11	payments;					
12	(d) the type of the security, if any,					
13	for the loan;					
14	(e) the name and address of the licensed					
15	office;					
16	(f) the name of the person primarily					
17	obligated for the loan;					
18	(g) the amount of principal;					
19	(h) the [agreed rate of charge stated on					
20	a percent per year basis] annual interest rate as disclosed					
21	pursuant to 12 C.F.R. 226, known as "Regulation Z", and the					
22	amount in dollars and cents;					
23	(i) all other disclosures required					
24	pursuant to state and federal law; and					
25	(j) other items allowable pursuant to					
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that act, so stated as to clearly show the allocation of each item included:

- such loan, give to the person making it a plain and complete receipt specifying the date and amount of the payment, the amount applied to interest and principal and the balance unpaid. When payment is made in any other manner than by the borrower in person, by an agent of the borrower or by check or money order, the licensee shall mail the receipt to the borrower's last known address or hold the receipt for delivery upon request of the borrower. A copy of all receipts shall be kept on file in the office of the licensee as a part of the licensee's records; and
- (3) upon payment of the loan in full, mark plainly every note and promise to pay signed by any obligor with the word "paid" or "canceled" and promptly file or record a release of any mortgage if the mortgage has been recorded, restore any pledge and cancel and return any note and any assignment given to the licensee. A licensee may mark and return a copy of the note, promise to pay or any assignment if the copy accurately reproduces the complete original.
- B. A licensee shall not take a note or promise to pay that does not disclose the amount of the loan, a schedule of payments, or a description thereof, and the agreed charge or rate of charge or any instrument in which blanks are left to be .206945.1

filled in after execution.

- C. If judgment is obtained against a party on a loan made pursuant to the provisions of the New Mexico Small Loan Act of 1955, neither the judgment nor the loan shall carry, from the date of the judgment, charges against a party to the loan other than costs, attorney fees and post-judgment interest as provided by law.
- D. Any loan made under the provisions of the New Mexico Small Loan Act of 1955 that is filed and approved as a claim in any bankruptcy proceeding shall, from a date ninety days subsequent to the date of adjudication, bear interest at the rate of ten percent a year only. This limitation shall not apply when the bankrupt is not discharged in bankruptcy or to any obligation not dischargeable under the provisions of the United States Bankruptcy [Act] Code presently in force or as hereafter amended.
- E. No loan made under the provisions of the New Mexico Small Loan Act of 1955 shall bear interest after ninety days from the date of the death of the borrower in excess of a rate of ten percent a year on the unpaid principal balance of the loan.
- F. No loan made under the provisions of the New Mexico Small Loan Act of 1955 shall bear interest after twelve months from the date of maturity of the loan in excess of ten percent a year upon the unpaid principal balance of the loan.

- G. No lender shall make a loan pursuant to the New Mexico Small Loan Act of 1955 if a loan has an initial stated maturity of less than one hundred twenty days, unless it is a refund anticipation loan.
- H. No lender shall make a loan pursuant to the New Mexico Small Loan Act of 1955 unless the loan is an installment loan or a refund anticipation loan.
- I. No lender shall make a loan pursuant to the New Mexico Small Loan Act of 1955 unless the loan is repayable in a minimum of four installments of substantially equal payments of principal and interest."
- SECTION 16. Section 58-15-20 NMSA 1978 (being Laws 1955, Chapter 128, Section 18, as amended) is amended to read:

"58-15-20. FEES AND COSTS.--

- A. Notwithstanding any provision of the New Mexico Small Loan Act of 1955, lawful fees, if any, actually and necessarily paid out by the licensee to a public officer for the filing, recording or releasing in a public office of an instrument securing the loan may be charged to the borrower.
- B. Notwithstanding any provision in a note or other loan contract taken or received pursuant to the provisions of the New Mexico Small Loan Act of 1955, attorney fees shall not be charged or collected except when the note or other contract has been submitted in good faith to an attorney for collection and after diligent and good faith effort to collect on the part

of the licensee has failed.

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Notary fees incident to the taking of a lien to secure a small loan or releasing such a lien shall not be charged or collected by a licensee, an officer, agent or employee of a licensee or anyone within an office, room or place of business in which a small loan office is conducted.

Delinquency fees shall not exceed [five cents (\$.05) ten cents (\\$.10) for each one dollar (\\$1.00) of each installment more than ten days in arrears; provided that the total of delinquency charges on any such installment shall not exceed [ten dollars (\$10.00)] twenty-five dollars (\$25.00) and that only one delinquency charge shall be made on any one installment regardless of the period during which the installment remains unpaid."

Section 58-15-21 NMSA 1978 (being Laws 1955, SECTION 17. Chapter 128, Section 19, as amended) is amended to read:

WHAT CONSTITUTES LOAN OF MONEY--WAGE PURCHASES. -- The payment of [two thousand five hundred dollars (\$2,500)] five thousand dollars (\$5,000) or less in money, credit, goods or things in action, as consideration for any sale or assignment of or order for the payment of wages, salary, commission or other compensation for services, whether earned or to be earned, shall, for the purposes of regulation under the New Mexico Small Loan Act of 1955, be deemed a loan of money secured by such sale, assignment or order.

by which [such] compensation so sold, assigned or ordered paid exceeds the amount of [such] consideration actually paid shall for the purpose of regulation under the New Mexico Small Loan Act of 1955 be deemed interest or charges upon [such] the loan from the date of [such] payment to the date [such] the compensation is payable. Such transaction shall be governed by and subject to the provisions of the New Mexico Small Loan Act of 1955."

SECTION 18. Section 58-15-24 NMSA 1978 (being Laws 1955, Chapter 128, Section 22, as amended) is amended to read:

"58-15-24. LOANS MADE ELSEWHERE.--No loan made outside this state to a resident of New Mexico in the amount or of the value of [two thousand five hundred dollars (\$2,500)] five thousand dollars (\$5,000) or less for which a greater rate of interest, consideration, charge or compensation to the lender than is permitted by the general laws of New Mexico [presently] in force governing money, interest and usury has been charged, contracted for or received shall be enforced in this state. Every person in any way participating in such a loan in this state [shall be] is subject to the provisions of the New Mexico Small Loan Act of 1955. Any loan made to a nonresident of New Mexico in conformity with the law of the state where made may be enforced in this state."

SECTION 19. A new section of the New Mexico Small Loan
Act of 1955 is enacted to read:

"[NEW MATERIAL] INSTALLMENT LOANS--PERMITTED CHARGES.--

- A. Upon the execution of an installment loan, the licensee may impose and collect a processing fee of not more than ten percent of the principal amount of the loan, which fee is fully earned and nonrefundable at the time a loan agreement is executed.
- B. Upon the execution of an installment loan, the licensee may impose a handling fee of not more than seven and three-fourths percent of the initial principal amount of the loan, calculated each month for the scheduled term of the loan.
- C. If there are insufficient funds to pay a check or other type of debit on the date of presentment by the licensee, a licensee may charge a consumer a fee not to exceed thirty-five dollars (\$35.00). Only one fee may be collected by a licensee on a check or debit authorization. A check or debit authorization request shall not be presented to a financial institution by a licensee for payment more than one time unless the consumer agrees in writing, after a check or other type of debit has been dishonored, to one additional presentment or deposit.
- D. A licensee shall not charge a consumer for fees, interest or charges of any kind other than those permitted pursuant to Subsections A, B and C of this section and Sections 58-15-16 and 58-15-20 NMSA 1978."
- SECTION 20. A new section of the New Mexico Small Loan .206945.1

Act of 1955 is enacted to read:

"[NEW MATERIAL] REPORTING OF CREDIT REQUIRED.--For each installment loan made pursuant to the New Mexico Small Loan Act of 1955, a lender shall report to a nationally recognized consumer reporting agency the terms of the loan and the borrower's performance pursuant to those terms."

SECTION 21. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] FINANCIAL LITERACY FUND.--The "financial literacy fund" is created in the state treasury. The fund shall consist of appropriations, gifts, grants, donations and bequests made to the fund and fees received pursuant to Subsection L of Section 58-15-5 NMSA 1978. Income from the fund shall be credited to the fund, and money in the fund shall not revert or be transferred to any other fund at the end of a fiscal year. Money in the fund is appropriated to the regulation and licensing department for the purposes of developing and implementing financial literacy programs as provided for in Subsection C of Section 58-15-39 NMSA 1978. Expenditures from the fund shall be made on warrant of the secretary of finance and administration pursuant to vouchers signed by the superintendent of regulation and licensing."

SECTION 22. Section 58-15-39 NMSA 1978 (being Laws 2007, Chapter 86, Section 21, as amended) is amended to read:

"58-15-39. DUTIES OF DIVISION.--

A. The division shall:

- (1) maintain a list of licensees, which list shall be available to interested persons and the public; and
- (2) establish a complaint process whereby an aggrieved consumer or other person may file a complaint against a licensee.
- [B. The division shall annually provide a report to the legislature detailing statistics, including data adequate to obtain an accurate understanding of the practices, demographics and legal compliance of all licensees licensed in the state. The division shall compile an annual report by October 1 of each year containing, at a minimum, data regarding all payday loan products entered into in the preceding calendar year on an aggregate basis. Annual reports shall be made available to interested parties and the general public and published on the division's web site. Consistent with state law, the report shall include, at a minimum, nonidentifying consumer data from the preceding year, including:
- (1) the total number and dollar amount of payday loan products entered into in the calendar year ending December 31 of the previous year;
- (2) the total number and dollar amount of payday loan products outstanding as of December 31 of the previous year;
- (3) the effective annualized percentage rate
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into in the amount of one hundred dollars (\$100) or less, the number of payday loan products entered into in the amount of one hundred one dollars (\$101) to five hundred dollars (\$500), the number of payday loan products entered into in the amount of five hundred one dollars (\$501) to one thousand dollars (\$1,000), the number of payday loan products entered into in the amount of one thousand one dollars (\$1,001) to one thousand five hundred dollars (\$1,500), the number of payday loan products in an amount greater than one thousand five hundred dollars (\$1,500) and the percentage of total payday loan products entered into in each of those ranges;

(5) an estimate of the total dollar amount of fees collected for payday loan products;

(6) the total number of payday loan products entered into and the total dollar amount of the net charge-offs or write-offs and of the net recoveries of licensees;

(7) the minimum, maximum and average dollar amounts of payday loan products entered into in the calendar year ending December 31 of the previous year;

(8) the average payday loan product amount, average number of transactions and average aggregate payday .206945.1

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(9) the average number of days a consumer is engaged in a payday loan product each year;

(10) an estimate of the average total fees paid by a payday loan product consumer;

(11) the number of consumers who are eligible for payment plans and the number of consumers who enter into payment plans pursuant to Section 58-15-35 NMSA 1978; and

(12) the number of consumers who are subject to the restrictions of the waiting period pursuant to Section 58-15-36 NMSA 1978.

C. The division shall compile from reports filed by licensees pursuant to Section 58-15-10.1 NMSA 1978 an annual report by October 1 of each year containing data regarding only loans exceeding an annual interest rate of one hundred seventy-five percent as disclosed pursuant to 12 C.F.R. 226, known as "Regulation Z", entered into in the preceding calendar year on an aggregate basis. Excluded from the reporting requirements of this subsection are payday loan products or loans or loan products with an annual interest rate of one hundred seventy-five percent or less as disclosed pursuant to 12 C.F.R. 226, known as "Regulation Z", entered into in the preceding calendar year on an aggregate basis. Annual reports shall be made available to interested parties and the general public and published on the division's web site. Consistent with state

1	law, the report shall include, at a minimum, nonidentifying
2	consumer data from the preceding calendar year, including:
3	(1) a general description of loan products
4	offered by licensees during the preceding calendar year and the
5	minimum, maximum and average annual interest rate for each loan
6	product;
7	(2) the number of loans entered into in the
8	amount of five hundred dollars (\$500) or less, the number of
9	loans entered into in the amount of five hundred one dollars
10	(\$501) to one thousand dollars (\$1,000), the number of loans
11	entered into in the amount of one thousand one dollars (\$1,001)
12	to three thousand dollars (\$3,000), the number of loans entered
13	into in the amount of three thousand one dollars (\$3,001) to
14	five thousand dollars (\$5,000), the number of loans in an
15	amount greater than five thousand dollars (\$5,000) and the
16	number of loans listed by licensee entered into in each of
17	those ranges;
18	(3) the total number and dollar amount of
19	loans entered into in the previous calendar year for each loan
20	product;
21	(4) the average principal loan amount for each
22	loan product;
23	(5) the total number of loans for which the
24	loan principal and accrued interest was not paid in full;
25	(6) the total dollar amount of loan principal
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1	repaid and of interest and fees received;
2	(7) the total number of loans secured by
3	collateral of some type and the total number of such loans in
4	which the security was foreclosed upon or repossessed;
5	(8) the total amount of loan principal and the
6	total amount of accrued interest written off or charged off;
7	(9) the percent of customers who were new
8	customers;
9	(10) the number of loans renewed, refinanced
10	or extended prior to being repaid in full; and
11	(11) procedures followed by licensees to
12	establish consumers' ability to repay loans.
13	B. The division shall, in cooperation with the
14	office of the attorney general, develop and implement
15	curriculum for a financial literacy program with elements that
16	shall include a basic understanding of budgets, checking and
17	savings accounts, credit and interest and considerations in
18	deciding how and when to use financial services, including
19	installment loans. The financial literacy program developed
20	pursuant to this subsection may be implemented though the adult
21	basic education division of the higher education department and
22	nonprofit public interest organizations."
23	SECTION 23. A new section of the New Mexico Small Loan
24	Act of 1955 is enacted to read:
25	"[NEW MATERIAL] PREEMPTIONThe state has exclusive
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jurisdiction and authority regarding the terms and conditions of permitted installment loans, and counties, municipalities and other political subdivisions of the state are preempted from any regulation of terms and conditions of permitted installment loans by ordinance, resolution or otherwise."

SECTION 24. REPEAL.--Sections 58-15-18 and 58-15-32 through 58-15-38 NMSA 1978 (being Laws 1955, Chapter 128, Section 16 and Laws 2007, Chapter 86, Sections 14 through 20, as amended) are repealed.

SECTION 25. APPLICABILITY.--The provisions of this act shall apply to loans subject to the New Mexico Small Loan Act of 1955 and the New Mexico Bank Installment Loan Act of 1959 executed on or after July 1, 2017.

SECTION 26. EFFECTIVE DATE.--The effective date of the provisions of this act is July 1, 2017.

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