HOUSE TAXATION AND REVENUE COMMITTEE SUBSTITUTE FOR HOUSE BILLS 182 & 507

51ST LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2013

AN ACT

RELATING TO TAXATION; DECREASING CERTAIN CORPORATE INCOME TAX
RATES BASED ON STATE REVENUES AND RESERVE LEVELS; INCREASING
THE FILM PRODUCTION TAX CREDIT FOR CERTAIN DIRECT PRODUCTION
EXPENDITURES; ALLOWING A MAXIMUM OF TEN MILLION DOLLARS
(\$10,000,000) OF UNCLAIMED FILM PRODUCTION TAX CREDITS TO BE
CARRIED FORWARD FOR THREE FISCAL YEARS; PROVIDING FOR
ACCELERATED PAYMENTS OF FUTURE SCHEDULED PAYMENTS OF FILM
PRODUCTION TAX CREDITS; PROVIDING FOR ADDITIONAL ELIGIBILITY
REQUIREMENTS; CHANGING THE SCOPE OF DIRECT PRODUCTION
EXPENDITURES FOR WHICH FILM PRODUCTION TAX CREDITS MAY BE
CLAIMED; PHASING IN USE OF A SINGLE SALES FACTOR BY CERTAIN
TAXPAYERS IN APPORTIONING CORPORATE INCOME TO THE STATE OVER
THREE YEARS; EXCLUDING CERTAIN SALES FROM BEING APPORTIONED AS
SALES IN NEW MEXICO; PROVIDING A DEFINITION OF "CONSUMABLE" FOR
PURPOSES OF THE DEDUCTION OF RECEIPTS FROM SALES TO

1	MANUFACTURERS; CLARIFYING APPLICATION	ON OF THE HIGH-WAGE JOBS TAX
2	CREDIT; DEFINING "BENEFITS" AND "WAG	ES"; EXTENDING THE CREDIT
3	FOR FIVE YEARS; RECONCILING MULTIPLE	AMENDMENTS TO SECTIONS OF
4	LAW IN LAWS 2011; RECONCILING CONFLI	CTING AMENDMENTS TO THE
5	SAME SECTION OF LAW BY REPEALING LAW	S 2011, CHAPTER 165,
6	SECTION 3; DECLARING AN EMERGENCY.	
7		
8	BE IT ENACTED BY THE LEGISLATURE OF	THE STATE OF NEW MEXICO:
9	SECTION 1. Section 7-2A-5 NMSA	A 1978 (being Laws 1981,
10	Chapter 37, Section 38, as amended)	is amended to read:
11	"7-2A-5. CORPORATE INCOME TAX	RATESCORPORATE INCOME TAX
12	SCHEDULES CERTIFICATION NOTIFICATION	
13	$\underline{\mathtt{A.}}$ The corporate income tax imposed on corporations	
14	by Section 7-2A-3 NMSA 1978 shall be at the rates specified in	
15	the following [table] schedules:	
16	(1) Corporate Incom	ne Tax Schedule I. For
17	taxable years beginning on or after	January 1, 2013 and prior
18	to January 1, 2014:	
19	If the net income is:	The tax shall be:
20	Not over \$500,000	4.8% of net income
21	Over \$500,000 but not	
22	over \$1,000,000	\$24,000 plus
23		6.4% of excess
24		over \$500,000
25	Over \$1,000,000	\$56,000

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1		plus 7.6% of excess	
2	over \$1,000,000.		
3	(2) Corporate Income Tax Schedule II. For		
4	taxable years beginning on or after	January 1, 2014 and prior	
5	to January l of the calendar year in	n which corporate income tax	
6	schedule III, IV, V or VI is in effe	ect:	
7	If the net income is:	The tax shall be:	
8	<u>Not over \$500,000</u>	4.8% of net income	
9	Over \$500,000 but not		
10	over \$1,000,000	\$24,000 plus	
11		6.4% of excess over	
12		<u>\$500,000</u>	
13	Over \$1,000,000	\$56,000 plus	
14		7.3% of excess over	
15		\$1,000,000.	
16	(3) Corporate Income	Tax Schedule III. For	
17	taxable years beginning on or after	January l of the calendar	
18	years in which corporate income tax	schedule III is in effect	
19	and prior to January l of the calend	lar year in which corporate	
20	income tax schedule IV, V or VI is i	n effect:	
21	If the net income is:	The tax shall be:	
22	Not over \$500,000	4.8% of net income	
23	Over \$500,000 but not		
24	over \$1,000,000	\$24,000 plus	
25		6.4% of excess over	

Over \$1,000,000

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3	6.9% of excess over		
4	<u>\$1,000,000.</u>		
5	(4) Corporate Inco	ome Tax Schedule IV. For	
6	taxable years beginning on or af	ter January l of the calendar	
7	years in which corporate income	tax schedule IV is in effect	
8	and prior to January l of the ca	lendar year in which corporate	
9	income tax schedule V or VI is i	n effect:	
10	If the net income is:	The tax shall be:	
11	<u>Not over \$500,000</u>	4.8% of net income	
12	<u>Over \$500,000 but not</u>		
13	<u>over \$1,000,000</u>	\$24,000 plus	
14		6.4% of excess over	
15		<u>\$500,000</u>	
16	<u>Over \$1,000,000</u>	\$56,000 plus	
17		6.6% of excess over	
18		\$1,000,000.	
19	(5) Corporate Inco	ome Tax Schedule V. For	
20	taxable years beginning on or after January l of the calendar		
21	years in which corporate income	tax schedule V is in effect and	
22	prior to January l of the year i	n which corporate income tax	
23	schedule VI is in effect:		
24	If the net income is:	The tax shall be:	
25	<u>Not over \$500,000</u>	4.8% of net income	

<u>\$500,000</u>

\$56,000 plus

1	<u>Over \$500,000</u>	\$24,000 plus
2		6.2% of excess over
3		\$500,000.
4	(6) Corporate Income Tax	Schedule VI. For
5	taxable years beginning on or after Jan	uary l of the calendar
6	years in which corporate income tax sch	edule VI is in effect:
7	If the net income is:	The tax shall be:
8	<u>Not over \$500,000</u>	4.8% of net income
9	<u>Over \$500,000</u>	\$24,000 plus
10		5.9% of excess over
11		\$500,000.
12	B. Each year, the secretary o	f finance and
13	administration shall certify to the sec	retary of taxation and

administration shall certify to the secretary of taxation and revenue the revenue and reserves of the previous fiscal year. The secretary of taxation and revenue shall designate a corporate income tax schedule for that calendar year to be imposed at rates pursuant to Subsection A of this section; provided that the secretary shall not designate a corporate income tax schedule for that calendar year at a numeric schedule level lower than the level designated for the previous calendar year. Notwithstanding the provisions of Paragraphs (1) through (4) of this subsection, if reserves at the end of the previous fiscal year were less than seven percent or if revenue in the previous fiscal year fell below a level required to designate a different corporate income tax schedule, the

1	secretary shall designate the same corporate income tax
2	schedule for the current calendar year that was in effect for
3	the previous calendar year. If:
4	(1) revenue in the previous fiscal year was at

- least five billion nine hundred thirty-seven million dollars

 (\$5,937,000,000) but less than six billion one hundred

 seventy-seven million dollars (\$6,177,000,000) and reserves at
 the end of the previous fiscal year were at least seven

 percent, corporate income tax schedule III shall be designated
 for the current calendar year;
- (2) revenue in the previous fiscal year was at least six billion one hundred seventy-seven million dollars (\$6,177,000,000) but less than six billion four hundred twenty-seven million dollars (\$6,427,000,000) and reserves at the end of the previous fiscal year were at least seven percent, corporate income tax schedule IV shall be designated for the current calendar year;
- (\$6,427,000,000) but less than six billion six hundred eighty-seven million dollars (\$6,687,000,000) and reserves at the end of the previous fiscal year were at least seven percent, corporate income tax schedule V shall be designated for the current calendar year; and
 - (4) revenue in the previous fiscal year was at

least six billion six hundred eighty-seven million dollars

(\$6,687,000,000) and reserves at the end of the previous fiscal
year were at least seven percent, corporate income tax schedule
VI shall be designated for the current calendar year.

C. As used in this section:

(1) "revenue" means the sum of the total revenues for a fiscal year in the current school fund, the general appropriation account and the federal mineral leasing funds, as reflected in the audited financial statements of the component appropriation funds of the state of New Mexico for the fiscal year, or such lower amount certified by the secretary of finance and administration to account for significant nonrecurring revenue; and

dividing the sum of the ending fund balances of the state-support reserve fund, the tobacco settlement permanent fund, the appropriation contingency reserve fund, the general fund operating reserve fund and the tax stabilization reserve, as reflected in the audited financial statements of the component appropriation funds of the state of New Mexico for the fiscal year, by the sum of all recurring appropriations from the component appropriation accounts contained in the general appropriation act making general operating appropriations for a fiscal year, as reduced by law and as reflected in the audited financial statements of the component

appropriation funds of the state of New Mexico for the fiscal year."

SECTION 2. Section 7-2F-1 NMSA 1978 (being Laws 2002, Chapter 36, Section 1, as amended by Laws 2011, Chapter 165, Section 1 and by Laws 2011, Chapter 177, Section 2) is amended to read:

"7-2F-1. FILM PRODUCTION TAX CREDIT.--

A. The tax credit created by this section may be referred to as the "film production tax credit". An eligible film production company may apply for, and the taxation and revenue department may allow, subject to the limitation in [Subsection D of] this section, a tax credit in an amount equal to the percentage specified in Subsection B of this section of:

- (1) direct production expenditures made in New
 Mexico that:
- (a) are directly attributable to the production in New Mexico of a film or commercial audiovisual product;
- (b) are subject to taxation by the state of New Mexico;
- (c) exclude direct production expenditures for which another taxpayer claims the film production tax credit; and
- (d) do not exceed the usual and customary cost of the goods or services acquired when purchased by

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unrelated parties. The secretary of taxation and revenue may
determine the value of the goods or services for purposes of
this section when the buyer and seller are affiliated
persons or the sale or purchase is not an arm's length
transaction: and

- postproduction expenditures made in New (2) Mexico that:
- (a) are directly attributable to the production of a commercial film or audiovisual product;
- (b) are for services performed in New Mexico;
- are subject to taxation by the state of (c) New Mexico;
- exclude postproduction expenditures for which another taxpayer claims the film production tax credit; and
- (e) do not exceed the usual and customary cost of the goods or services acquired when purchased by unrelated parties. The secretary of taxation and revenue may determine the value of the goods or services for purposes of this section when the buyer and seller are affiliated persons or the sale or purchase is not an arm's length transaction.
- Except as otherwise provided in [Subsections C and P of] this section, the percentage to be applied in calculating the amount of the film production tax credit is twenty-five

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percent.

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C. In addition to the percentage applied pursuant to Subsection B of this section, another five percent shall be applied in calculating the amount of the film production tax credit to direct production expenditures:

(1) on series television productions intended for commercial distribution with an order for at least six episodes in a single season; provided that the budget per episode is fifty thousand dollars (\$50,000) or more; or

(2) that are directly attributable to the wages and fringe benefits paid to a New Mexico resident directly employed in an industry crew position, excluding a performing artist, on a production with a total budget of:

(a) not more than thirty million dollars (\$30,000,000) that shoots at least ten principal photography days at a qualified production facility in New Mexico; or

(b) thirty million dollars (\$30,000,000) or more that shoots at least fifteen principal photography days at a qualified production facility in New Mexico.

[C.] D. With respect to expenditures attributable to a production for which the film production company receives a tax credit pursuant to the federal new markets tax credit program, the percentage to be applied in calculating the film production tax credit is twenty percent.

[D.] E. A claim for film production tax credits shall .194274.2

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be filed as part of a return filed pursuant to the Income Tax Act or the Corporate Income and Franchise Tax Act or an information return filed by a pass-through entity. The date a credit claim is received by the department shall determine the order that a credit claim is authorized for payment by the department. Except as otherwise provided in this section, the aggregate amount of the film production tax credit claims that may be authorized for payment in any fiscal year is fifty million dollars (\$50,000,000) with respect to the direct production expenditures or postproduction expenditures made on film or commercial audiovisual products. A film production company that submits a claim for a film production tax credit that is unable to receive the tax credit because the claims for the fiscal year exceed the limitation in this subsection shall be placed for the subsequent fiscal year at the front of a queue of film production tax credit claimants submitting claims in the subsequent fiscal year in the order of the date on which the credit was authorized for payment.

F. If, in fiscal years 2013 through 2015, the aggregate amount in each fiscal year of the film production tax credit claims authorized for payment is less than fifty million dollars (\$50,000,000), then the difference in that fiscal year or ten million dollars (\$10,000,000), whichever is less, shall be added to the aggregate amount of the film production tax credit claims that may be authorized for payment pursuant to

<u>Subsection E of this section in the immediately following</u>
fiscal year.

- [E.] G. Except as otherwise provided in this section, credit claims authorized for payment pursuant to the Film Production Tax Credit Act shall be paid pursuant to provisions of the Tax Administration Act to the taxpayer as follows:
- (1) a credit claim amount of less than two million dollars (\$2,000,000) per taxable year shall be paid immediately upon authorization for payment of the credit claim;
- (\$2,000,000) or more but less than five million dollars (\$5,000,000) per taxable year shall be divided into two equal payments, with the first payment to be made immediately upon authorization of the payment of the credit claim and the second payment to be made twelve months following the date of the first payment; and
- (3) a credit claim amount of five million dollars (\$5,000,000) or more per taxable year shall be divided into three equal payments, with the first payment to be made immediately upon authorization of payment of the credit claim, the second payment to be made twelve months following the date of the first payment and the third payment to be made twenty-four months following the date of the first payment.
- H. For a fiscal year in which the amount of total credit claims authorized for payment is less than the aggregate

amount of the film production tax credit claims that may be authorized for payment pursuant to this section, the next scheduled payments for credit claims authorized for payment pursuant to Subsection G of this section shall be accelerated for payment for that fiscal year and shall be paid to a taxpayer pursuant to the Tax Administration Act and in the order in which outstanding payments are scheduled in the queue established pursuant to Subsections E and G of this section; provided that the total credit claims authorized for payment shall not exceed the aggregate amount of the film production tax credit claims that may be authorized for payment pursuant to this section. If a partial payment is made pursuant to this subsection, the difference owed shall retain its original position in the queue.

 $[F_{\bullet}]$ I. Any amount of a credit claim that is carried forward pursuant to Subsection [E] \underline{G} of this section shall be subject to the limit on the aggregate amount of credit claims that may be authorized for payment pursuant to $[Subsection \ D]$ Subsections E and F of this section in the fiscal year in which that amount is paid.

[G.] J. A credit claim shall only be considered received by the department if the credit claim is made on a complete [tax] return filed [timely] after the close of the taxable year. All direct production expenditures and postproduction expenditures incurred during the taxable year by

a film production company shall be submitted as part of the same income tax return and paid pursuant to this section. A credit claim shall not be divided and submitted with multiple returns or in multiple years.

[H-] K. For purposes of determining the payment of credit claims pursuant to $[Subsection \ E \ of]$ this section, the secretary of taxation and revenue may require that credit claims of affiliated persons be combined into one claim if necessary to accurately reflect closely integrated activities of affiliated persons.

[1.] L. The film production tax credit shall not be claimed with respect to direct production expenditures or postproduction expenditures for which the film production company has delivered a nontaxable transaction certificate pursuant to Section 7-9-86 NMSA 1978.

[J. A long-form narrative film] M. A production for which the film production tax credit is claimed pursuant to Paragraph (1) of Subsection A of this section shall contain an acknowledgment in the end screen credits that the production was filmed in New Mexico, and a state logo provided by the division shall be included in the end screen credits of long-form narrative film productions, unless otherwise agreed upon in writing by the film production company and the division.

[K_{\bullet}] N. To be eligible for the film production tax .194274.2

credit, a film production company shall submit to the division information required by the division to demonstrate conformity with the requirements of the Film Production Tax Credit Act, including detailed information on each direct production expenditure and each postproduction expenditure. A film production company shall make reasonable efforts, as determined by the division, to contract with a vendor that provides goods, inventory or services directly related to that vendor's ordinary course of business. A film production company shall provide to the division a projection of the film production tax credit claim the film production company plans to submit in the fiscal year. In addition, the film production company shall agree in writing:

- (1) to pay all obligations the film production company has incurred in New Mexico;
- (2) to post a notice at completion of principal photography on the web site of the division that:
- (a) contains production company information, including the name of the production, the address of the production company and contact information that includes a working phone number, fax number and email address for both the local production office and the permanent production office to notify the public of the need to file creditor claims against the film production company; and
 - (b) remains posted on the web site until all

financial obligations incurred in the state by the film production company have been paid;

- (3) that outstanding obligations are not waived should a creditor fail to file;
- (4) to delay filing of a claim for the film production tax credit until the division delivers written notification to the taxation and revenue department that the film production company has fulfilled all requirements for the credit; and
- (5) to submit a completed application for the film production tax credit and supporting documentation to the division within one year of making the final expenditures in New Mexico that are included in the credit claim.
- [H-] O. The division shall determine the eligibility of the company and shall report this information to the taxation and revenue department in a manner and at times the economic development department and the taxation and revenue department shall agree upon. The division shall also post on its web site all information provided by the film production company that does not reveal revenue, income or other information that may jeopardize the confidentiality of income tax returns, including that the division shall report monthly the projected amount of credit claims for the fiscal year.
- $[\underbrace{\text{M-}}]$ $\underline{P_{\text{-}}}$ To provide guidance to film production companies regarding the amount of credit capacity remaining in

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the fiscal year, the taxation and revenue department shall post monthly on that department's web site the aggregate amount of credits claimed and processed for the fiscal year.

[N.] Q. To receive a film production tax credit, a film production company shall apply to the taxation and revenue department on forms and in the manner the department may prescribe. The application shall include a certification of the amount of direct production expenditures or postproduction expenditures made in New Mexico with respect to the film production for which the film production company is seeking the film production tax credit; provided that for the film production tax credit, the application shall be submitted within one year of the date of the last direct production expenditure in New Mexico or the last postproduction expenditure in New Mexico. If the amount of the requested tax credit exceeds five million dollars (\$5,000,000), the application shall also include the results of an audit, conducted by a certified public accountant licensed to practice in New Mexico, verifying that the expenditures have been made in compliance with the requirements of this section. If the requirements of this section have been complied with, subject to the provisions of Subsection $[\frac{1}{2}]$ E of this section, the taxation and revenue department shall approve the film production tax credit and issue a document granting the tax credit.

[0.] R. The film production company may apply all or a portion of the film production tax credit granted against personal income tax liability or corporate income tax liability. If the amount of the film production tax credit claimed exceeds the film production company's tax liability for the taxable year in which the credit is being claimed, the excess shall be refunded.

[P-] <u>S.</u> As applied to direct production expenditures for the services of performing artists, the film production tax credit authorized by this section shall not exceed five million dollars (\$5,000,000) for services rendered by all performing artists in a production for which the film production tax credit is claimed."

SECTION 3. Section 7-2F-2 NMSA 1978 (being Laws 2003, Chapter 127, Section 2, as amended by Laws 2011, Chapter 165, Section 3 and by Laws 2011, Chapter 177, Section 4) is amended to read:

"7-2F-2. DEFINITIONS.--As used in the Film Production Tax Credit Act:

A. "affiliated person" means a person who directly or indirectly owns or controls, is owned or controlled by or is under common ownership or control with another person through ownership of voting securities or other ownership interests representing a majority of the total voting power of the entity;

- B. "commercial audiovisual product" means a film or a videogame intended for commercial exploitation;
 - C. "direct production expenditure":
- (1) except as provided in Paragraph (2) of this subsection, means a transaction that is subject to taxation in New Mexico, including:
- (a) payment of wages, fringe benefits or fees for talent, management or labor to a person who is a New Mexico resident;
- (b) payment for services by a performing artist who is not a New Mexico resident and who is directly employed by the film production company; provided that the film production company deducts and remits, or causes to be deducted and remitted, income tax in New Mexico pursuant to the Withholding Tax Act;

[(b)] (c) payment to a personal services business for the services of a performing artist who is not a New Mexico resident if: 1) the personal services business [1) pays gross receipts tax in New Mexico on the portion of those payments qualifying for the tax credit; and 2) [deducts and remits withheld income tax pursuant to Subsection I of Section 7-3A-3 NMSA 1978] the film production company deducts and remits, or causes to be deducted and remitted, income tax at the maximum rate in New Mexico pursuant to Subsection H of Section 7-3A-3 NMSA 1978 on the portion of those payments

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qualifying for the tax credit paid to a personal services

business where the performing artist is a full or part owner of

that business or subcontracts with a personal services business

where the performing artist is a full or part owner of that

business; and

[(c)] (d) any of the following provided by a vendor: 1) the story and scenario to be used for a film; 2) set construction and operations, wardrobe, accessories and related services; 3) photography, sound synchronization, lighting and related services; 4) editing and related services; 5) rental of facilities and equipment; 6) leasing of vehicles, not including the chartering of aircraft for out-of-state transportation; however, New Mexico-based chartered aircraft for in-state transportation directly attributable to the production shall be considered a direct production expenditure; provided that only the first one hundred dollars (\$100) of the daily expense of leasing a vehicle for passenger transportation on roadways in the state may be claimed as a direct production expenditure; 7) food or lodging; provided that only the first one hundred fifty dollars (\$150) of lodging per individual per day is eligible to be claimed as a direct production expenditure; 8) commercial airfare if purchased through a New Mexico-based travel agency or travel company for travel to and from New Mexico or within New Mexico that is directly attributable to the production; 9) insurance coverage and

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bonding if purchased through a New Mexico-based insurance agent, broker or bonding agent; and 10) other direct costs of producing a film in accordance with generally accepted entertainment industry practice; and

- (2) does not include an expenditure for:
- (a) a gift with a value greater than twenty-five dollars (\$25.00);
- (b) artwork or jewelry, except that a work of art or a piece of jewelry may be a direct production expenditure if: 1) it is used in the film production; and 2) the expenditure is less than two thousand five hundred dollars (\$2,500); [or]
 - (c) entertainment, amusement or recreation;
- (d) subcontracted goods or services provided by a vendor when subcontractors are not subject to state taxation, such as equipment and locations provided by the military, government and religious organizations; or
- (e) a service provided by a person who is not a New Mexico resident and employed in an industry crew position, excluding a performing artist, where it is the standard entertainment industry practice for the film production company to employ a person for that industry crew position, except when the person who is not a New Mexico resident is hired or subcontracted by a vendor; and when the film production company, as determined by the division and when

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1	applicable in consultation with industry, provides: 1)
2	reasonable efforts to hire resident crew; and 2) financial or
3	in-kind contributions toward education or work force
4	development efforts in New Mexico, including at least one of
5	the following: a pre-approved workshop; on-set shadowing per
6	each approved position; or ten percent of the portion of the
7	tax credit attributable to the payment for services provided by
8	nonresidents employed by the vendor in the approved positions,
9	which equates to two-and-one-half percent of the respective
10	total direct production expenditure and which is allocated to
11	New Mexico public education institutions that administer at
12	least one industry-recognized film or multimedia program;
13	D. "division" means the New Mexico film division of
14	the economic development department;
15	E. "federal new markets tax credit program" means the
16	tax credit program codified as Section 45D of the United States
17	Internal Revenue Code of 1986, as amended;

- F. "film" means a single medium or multimedia
 program, excluding advertising messages other than national or
 regional advertising messages intended for exhibition, that:
- (1) is fixed on film, \underline{a} digital medium, videotape, computer disc, laser disc or other similar delivery medium;
 - (2) can be viewed or reproduced;
 - (3) is not intended to and does not violate a

provision of Chapter 30, Article 37 NMSA 1978; and

- (4) is intended for reasonable commercial exploitation for the delivery medium used;
- G. "film production company" means a person that produces one or more films or any part of a film;
- H. "fiscal year" means the state fiscal year beginning on July 1;
- I. "New Mexico resident" means an individual who is domiciled in this state during any part of the taxable year or an individual who is physically present in this state for one hundred eighty-five days or more during the taxable year; but any individual, other than someone who was physically present in the state for one hundred eighty-five days or more during the taxable year and who, on or before the last day of the taxable year, changed the individual's place of abode to a place without this state with the bona fide intention of continuing actually to abide permanently without this state is not a resident for the purposes of the Film Production Tax Credit Act for periods after that change of abode;
- J. "personal services business" means a business organization that receives payments for the services of a performing artist;
- K. "physical presence" means a physical address in New Mexico [but does not include a post office box or other mail drop enterprise unless the physical presence is for a

business and the business is providing mail services to a film production company] from which a vendor conducts business, stores inventory or otherwise creates, assembles or offers for sale the product purchased or leased by a film production company;

L. "postproduction expenditure" means an expenditure for editing, Foley recording, automatic dialogue replacement, sound editing, special effects, including computer-generated imagery or other effects, scoring and music editing, beginning and end credits, negative cutting, soundtrack production, dubbing, subtitling or addition of sound or visual effects; but not including an expenditure for advertising, marketing, distribution or expense payments; [and]

M. "qualified production facility" means a building or complex of buildings and their improvements and associated back-lot facilities in which films are or are intended to be regularly produced and that contain at least one sound stage with contiguous, clear-span floor space of at least seven thousand square feet and a ceiling height of no less than twenty-one feet; and

 $[M_{ au}]$ $N_{ au}$ "vendor" means a person selling goods or services that has a physical presence in New Mexico and is subject to gross receipts tax pursuant to the Gross Receipts and Compensating Tax Act and income tax pursuant to the Income Tax Act or corporate income tax pursuant to the Corporate

1	Income and Franchise Tax Act <u>but excludes services provided by</u>		
2	nonresidents hired or subcontracted if the tasks and		
3	responsibilities are associated with:		
4	(1) the standard industry job position of:		
5	(a) a director;		
6	(b) a writer;		
7	(c) a producer;		
8	(d) an associate producer;		
9	(e) a co-producer;		
10	(f) an executive producer;		
11	(g) a production supervisor;		
12	(h) a director of photography;		
13	(i) a motion picture driver whose sole		
14	responsibility is driving;		
15	(j) a production or personal assistant;		
16	<u>(k) a designer;</u>		
17	(1) a still photographer; or		
18	(m) a carpenter and utility technician at an		
19	entry level; and		
20	(2) nonstandard industry job positions and		
21	personal support services."		
22	SECTION 4. Section 7-4-10 NMSA 1978 (being Laws 1993,		
23	Chapter 153, Section 1, as amended) is amended to read:		
24	"7-4-10. APPORTIONMENT OF BUSINESS INCOME		
25	A. Except as provided in Subsection B of this		
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section, all business income shall be apportioned to this state by multiplying the income by a fraction, the numerator of which is the property factor plus the payroll factor plus the sales factor and the denominator of which is three.

[B. For taxable years beginning prior to January 1, 2020, a taxpayer whose principal business activity is manufacturing may elect to have business income apportioned to this state by multiplying the income by a fraction, the numerator of which is the property factor plus the payroll factor plus twice the sales factor and the denominator of which is four. To elect the method of apportionment provided by this subsection, the taxpayer shall notify the department of the election, in writing, no later than the date on which the taxpayer files the return for the first taxable year to which the election will apply. The election will apply to that taxable year and to each taxable year thereafter until the taxpayer notifies the department, in writing, that the election is terminated, except that the taxpayer shall not terminate the election until the method of apportioning business income provided by this subsection has been used by the taxpayer for at least three consecutive taxable years, including a total of at least thirty-six calendar months. Notwithstanding any provisions of this subsection to the contrary, the taxpayer shall use the method of apportionment provided by Subsection A of this section for the taxable year unless:

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(1) the taxpayer's corporate income tax
liability for the taxable year, computed by the same method of
apportionment used in the preceding taxable year, exceeds the
corporate income tax liability for the taxpayer's immediately
nreceding taxable year: or

- (2) the sum of the taxpayer's payroll factor and property factor for the taxable year exceeds the sum of the taxpayer's payroll factor and property factor for the taxpayer's base year. For purposes of this paragraph, "base year" means the taxpayer's first taxable year beginning on or after January 1, 1991.
- B. A taxpayer whose principal business activity is manufacturing may elect to have business income apportioned to this state:
- (1) in the taxable year beginning on or after

 January 1, 2014 and prior to January 1, 2015, by multiplying

 the income by a fraction, the numerator of which is twice the

 sales factor plus the property factor plus the payroll factor

 and the denominator of which is four;
- (2) in the taxable year beginning on or after January 1, 2015 and prior to January 1, 2016, by multiplying the income by a fraction, the numerator of which is eight multiplied by the sales factor plus the property factor plus the payroll factor and the denominator of which is ten; and
 - (3) in taxable years beginning on or after

January 1, 2016, by multiplying the income by a fraction, the
numerator of which is the total sales of the taxpayer in New
Mexico during the taxable year and the denominator of which is
the total sales of the taxpayer from any location within or
outside of the state during the taxable year.

- C. To elect the method of apportionment provided by Subsection B of this section, the taxpayer shall notify the department of the election, in writing, no later than the date on which the taxpayer files the return for the first taxable year to which the election will apply. The election will apply to that taxable year and to each taxable year thereafter until the taxpayer notifies the department, in writing, that the election is terminated, except that the taxpayer shall not terminate the election until the method of apportioning business income provided by Subsection B of this section has been used by the taxpayer for at least three consecutive taxable years, including a total of at least thirty-six calendar months.
- [G.] D. For purposes of this section, "manufacturing" means combining or processing components or materials to increase their value for sale in the ordinary course of business, but does not include:
 - (1) construction;
 - (2) farming;
 - (3) power generation, except for electricity

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generation at a facility other than one for which both location
approval and a certificate of convenience and necessity are
required prior to commencing construction or operation of the
facility, pursuant to the Public Utility Act; or

- (4) processing natural resources, including hydrocarbons."
- SECTION 5. Section 7-4-17 NMSA 1978 (being Laws 1965, Chapter 203, Section 17) is amended to read:
- "7-4-17. DETERMINATION OF SALES IN THIS STATE OF TANGIBLE PERSONAL PROPERTY FOR INCLUSION IN SALES FACTOR.--Sales of tangible personal property are in this state if:
- A. the property is delivered or shipped to a purchaser other than the United States government within this state regardless of the f. o. b. point or other conditions of the sale; or
- B. the property is shipped from an office, store, warehouse, factory or other place of storage in this state and:
- (1) the purchaser is the United States government; or
 - (2) the taxpayer:
- (b) did not make an election for apportionment of business income pursuant to Subsection B of Section 7-4-10 NMSA 1978."

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SECTION	6.	Section	7-9-46	NMSA	1978	(being	Laws	1969,
Chapter 144,	Sec	tion 36,	as ame	nded)	is a	mended	to re	ad:
"7-9-46	DE	EDUCTION-	GROSS	RECEI	PTS 1	TAXGOV	VERNME	ENTAL
GROSS RECEIP	TS	SALES TO	MANUFA	CTURE	RS			

- A. Receipts from selling tangible personal property may be deducted from gross receipts or from governmental gross receipts if the sale is made to a person engaged in the business of manufacturing who delivers a nontaxable transaction certificate to the seller. The buyer delivering the nontaxable transaction certificate must incorporate the tangible personal property as an ingredient or component part of the product that the buyer is in the business of manufacturing.
- B. Receipts from selling tangible personal property that is a consumable and used in such a way that it is consumed in the manufacturing process of a product, provided that the tangible personal property is not a tool or equipment used to create the manufactured product, to a person engaged in the business of manufacturing that product and who delivers a nontaxable transaction certificate to the seller may be deducted in the following percentages from gross receipts or from governmental gross receipts:
- (1) twenty percent of receipts received prior to January 1, 2014;
- (2) forty percent of receipts received in calendar year 2014;

- (3) sixty percent of receipts received in calendar year 2015;
- (4) eighty percent of receipts received in calendar year 2016; and
- (5) one hundred percent of receipts received on or after January 1, 2017.
- C. The purpose of the deductions provided in this section is to encourage manufacturing businesses to locate in New Mexico and to reduce the tax burden, including reducing pyramiding, on the tangible personal property that is consumed in the manufacturing process and that is purchased by manufacturing businesses in New Mexico.
- D. The department shall annually report to the revenue stabilization and tax policy committee the aggregate amount of deductions taken pursuant to this section, the number of taxpayers claiming each of the deductions and any other information that is necessary to determine that the deductions are performing the purposes for which they are enacted.
- E. A taxpayer deducting gross receipts pursuant to this section shall report the amount deducted separately for each deduction provided in this section and attribute the amount of the deduction to the appropriate authorization provided in this section in a manner required by the department that facilitates the evaluation by the legislature of the benefit to the state of these deductions.

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1	F. As used in Subsection B of this section,
2	"consumable" means tangible personal property that is
3	incorporated into, destroyed, depleted or transformed in the
4	process of manufacturing a product:
5	(1) including electricity, fuels, water,
6	manufacturing aids and supplies, chemicals, gases, repair
7	parts, spares and other tangibles used to manufacture a
8	product; but
9	(2) excluding tangible personal property used
10	<u>in:</u>
11	(a) the generation of power;
12	(b) the processing of natural resources,
13	including hydrocarbons; and
14	(c) the preparation of meals for immediate
15	consumption on- or off-premises."
16	SECTION 7. Section 7-9G-1 NMSA 1978 (being Laws 2004,
17	Chapter 15, Section 1, as amended) is amended to read:
18	"7-9G-1. HIGH-WAGE JOBS TAX CREDITQUALIFYING
19	HIGH-WAGE JOBS
20	A. A taxpayer who is an eligible employer may apply
21	for, and the taxation and revenue department may allow, a tax
22	credit for each new high-wage economic-based job. The credit
23	provided in this section may be referred to as the "high-wage
2.4	iohs tax credit".

B. The purpose of the high-wage jobs tax credit is to

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provide an incentive for urban and rural businesses to create and fill new high-wage jobs in New Mexico.

- [B.] C. The high-wage jobs tax credit may be claimed and allowed in an amount equal to ten percent of the wages and benefits distributed to an eligible employee in a new high-wage economic-based job, but shall not exceed twelve thousand dollars (\$12,000) per job per qualifying period.
- [C.] D. The high-wage jobs tax credit may be claimed by an eligible employer for each new high-wage economic-based job performed for the year in which the new high-wage economicbased job is created and for the three [following] consecutive qualifying periods. A taxpayer shall apply for approval of the credit after the close of a qualifying period, but not later than twelve months following the end of the calendar year in which the taxpayer's final qualifying period closes.
- [D.] E. A new high-wage economic-based job shall not be eligible for a credit pursuant to this section unless the eligible employer's total number of employees with [new] highwage economic-based jobs on the last day of the qualifying period at the location at which the job is performed or based is at least one more than the number on the day prior to the date the new high-wage economic-based job was created.
- F. A new high-wage economic-based job shall not be eligible for a credit pursuant to this section if:
 - (1) the new high-wage economic-based job is

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- (2) the eligible employee was terminated from employment in New Mexico by another employer involved in the business merger or acquisition or other change in business organization with the taxpayer; and
- (3) the new high-wage economic-based job is performed by:
- (a) the person who performed the job or its functional equivalent prior to the business merger or acquisition or other change in business organization; or
- (b) a person replacing the person who performed the job or its functional equivalent prior to a business merger or acquisition or other change in business organization.
- G. Notwithstanding the provisions of Subsection F of this section, a new high-wage economic-based job that was created by another employer and for which an application for the high-wage jobs tax credit was received and is under review by the taxation and revenue department prior to the time of the business merger or acquisition or other change in business organization shall remain eligible for the high-wage jobs tax credit for the balance of the qualifying periods. The new employer that results from a business merger or acquisition or other change in business organization may only claim the high-

wage jobs tax credit for the balance of the qualifying period for which the qualifying job is otherwise eligible.

H. A job shall not be eligible for a credit pursuant to this section if the job is created due to an eligible employer entering into a contract or becoming a subcontractor to a contract with a governmental entity that replaces one or more entities performing functionally equivalent services for the governmental entity unless the job is a new high-wage economic-based job that was not being performed by an employee of the replaced entity.

- $[E_{ au}]$ I. With respect to each new high-wage economic-based job for which an eligible employer seeks the high-wage jobs tax credit, the employer shall certify:
- (1) the amount of wages <u>and benefits</u> paid to each eligible employee in a new high-wage economic-based job during each qualifying period;
- (2) the number of weeks the position was occupied during the qualifying period;
- (3) whether the new high-wage economic-based job was in a municipality with a population of [forty] sixty thousand or more or with a population of less than [forty] sixty thousand according to the most recent federal decennial census and whether the job was in the unincorporated area of a county; and
- (4) the total number of employees employed by .194274.2

the employer at the job location on the day prior to the qualifying period and on the last day of the qualifying period.

 $[F_{ullet}]$ <u>J.</u> To receive a high-wage jobs tax credit with respect to any qualifying period, an eligible employer shall apply to the taxation and revenue department on forms and in the manner prescribed by the department. The application shall include a certification made pursuant to Subsection [E] <u>I</u> of this section.

- [G.] K. The credit provided in this section may be deducted from the modified combined tax liability of a taxpayer. If the credit exceeds the modified combined tax liability of the taxpayer, the excess shall be refunded to the taxpayer.
- $[H extbf{-}]$ $\underline{L} extbf{-}$ The economic development department shall report to the appropriate interim legislative committee before November 1 of each year the cost of this tax credit to the state and its impact on company recruitment and job creation.
 - $[\frac{1}{1}]$ M. As used in this section:
- [(1) "benefits" means any employee benefit plan
 as defined in Title 1, Section 3 of the federal Employee
 Retirement Income Security Act of 1974, 29 U.S.C. 1002;]
- (1) "benefits" means all remuneration for work
 performed that is provided to an employee in whole or in part
 by the employer, other than wages, including insurance
 programs, health care, medical, dental and vision plans, life

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insurance, employer contributions to pensions, such as a
401(k), and employer-provided services, such as child care,
offered by an employer to the employee. "Benefits" does not
include the employer's share of payroll taxes, social security
or medicare contributions, federal or state unemployment
insurance contributions or workers' compensation:

- (2) "eligible employee" means an individual who is employed in New Mexico by an eligible employer and who is a resident of New Mexico; "eligible employee" does not include an individual who:
- bears any of the relationships described in Paragraphs (1) through (8) of 26 U.S.C. Section 152(a) to the employer or, if the employer is a corporation, to an individual who owns, directly or indirectly, more than fifty percent in value of the outstanding stock of the corporation or, if the employer is an entity other than a corporation, to an individual who owns, directly or indirectly, more than fifty percent of the capital and profits interest in the entity;
- if the employer is an estate or trust, is a grantor, beneficiary or fiduciary of the estate or trust or is an individual who bears any of the relationships described in Paragraphs (1) through (8) of 26 U.S.C. Section 152(a) to a grantor, beneficiary or fiduciary of the estate or trust;
 - is a dependent, as that term is

described in 26 U.S.C. Section 152(a)(9), of the employer or, if the taxpayer is a corporation, of an individual who owns, directly or indirectly, more than fifty percent in value of the outstanding stock of the corporation or, if the employer is an entity other than a corporation, of an individual who owns, directly or indirectly, more than fifty percent of the capital and profits interest in the entity or, if the employer is an estate or trust, of a grantor, beneficiary or fiduciary of the estate or trust; or

- (d) is working or has worked as an employee or as an independent contractor for an entity that directly or indirectly owns stock in a corporation of the eligible employer or other interest of the eligible employer that represents fifty percent or more of the total voting power of that entity or has a value equal to fifty percent or more of the capital and profits interest in the entity;
 - (3) "eligible employer" means an employer that:
- (a) made more than fifty percent of its sales of goods or services produced in New Mexico to persons outside New Mexico during the [most recent twelve months of the employer's modified combined tax liability reporting periods ending prior to claiming a high-wage jobs tax credit] applicable qualifying period; or
- (b) is <u>certified by the economic development</u>

 <u>department to be</u> eligible for development training program

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assistance pursuant to Section 21-19-7 NMSA 1978;

- (4) "modified combined tax liability" means the total liability for the reporting period for the gross receipts tax imposed by Section 7-9-4 NMSA 1978 together with any tax collected at the same time and in the same manner as the gross receipts tax, such as the compensating tax, the withholding tax, the interstate telecommunications gross receipts tax, the surcharges imposed by Section 63-9D-5 NMSA 1978 and the surcharge imposed by Section 63-9F-11 NMSA 1978, minus the amount of any credit other than the high-wage jobs tax credit applied against any or all of these taxes or surcharges; but "modified combined tax liability" excludes all amounts collected with respect to local option gross receipts taxes;
- (5) "new high-wage economic-based job" means a new job created in New Mexico by an eligible employer on or after July 1, 2004 and prior to July 1, [2015] 2020 that is occupied for at least forty-eight weeks of a qualifying period by an eligible employee who is paid wages calculated for the qualifying period to be at least:
- (a) for a new high-wage economic-based job created prior to July 1, 2015: 1) forty thousand dollars (\$40,000) if the job is performed or based in or within ten miles of the external boundaries of a municipality with a population of [forty] sixty thousand or more according to the most recent federal decennial census or in a class H county;

and [(b)] 2) twenty-eight thousand dollars (\$28,000) if the job is performed or based in a municipality with a population of less than [forty] sixty thousand according to the most recent federal decennial census or in the unincorporated area, that is not within ten miles of the external boundaries of a municipality with a population of sixty thousand or more, of a county other than a class H county; and

(b) for a new high-wage economic-based job created on or after July 1, 2015: 1) sixty thousand dollars (\$60,000) if the job is performed or based in or within ten miles of the external boundaries of a municipality with a population of sixty thousand or more according to the most recent federal decennial census or in a class H county; and 2) forty thousand dollars (\$40,000) if the job is performed or based in a municipality with a population of less than sixty thousand according to the most recent federal decennial census or in the unincorporated area, that is not within ten miles of the external boundaries of a municipality with a population of sixty thousand or more, of a county other than a class H county;

(6) "qualifying period" means the period of twelve months beginning on the day an eligible employee begins working in a new high-wage economic-based job or the period of twelve months beginning on the anniversary of the day an eligible employee began working in a new high-wage economic-

based job; and

(7) "wages" means [wages as defined in

Paragraphs (1), (2) and (3) of 26 U.S.C. Section 51(c)] all

compensation paid by an eligible employer to an eligible

employee through the employer's payroll system, including those

wages that the employee elects to defer or redirect or the

employee's contribution to a 401(k) or cafeteria plan program,

but "wages" does not include benefits or the employer's share

of payroll taxes."

SECTION 8. REPEAL.--Laws 2011, Chapter 165, Section 3 is repealed.

SECTION 9. APPLICABILITY.--The provisions of:

- A. Section 1 of this act apply to taxable years beginning on or after January 1, 2013;
- B. Section 2; Subsections A, B and D through N of Section 3; and Paragraph (1) and Subparagraphs (a) through (d) of Paragraph (2) of Subsection C of Section 3 of this act apply to direct production expenditures and postproduction expenditures made on or after April 15, 2013;
- C. Subparagraph (e) of Paragraph (2) of Subsection C of Section 3 of this act apply to productions starting principal photography on or after January 1, 2014;
- D. Sections 4 and 5 of this act apply to taxable years beginning on or after January 1, 2014;
- E. Section 6 of this act apply to gross receipts
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received on or after July 1, 2013; and

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	F.	Section	7 of	this	act	app1	y to	credit	clai	ms
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act and t	to 1	reporting	perio	ods b	eginı	ning	on o	r after	that	date

SECTION 10. EFFECTIVE DATE.--The effective date of the provisions of:

- A. Sections 4 and 5 of this act is January 1, 2014; and
 - B. Section 6 of this act is July 1, 2013.

SECTION 11. EMERGENCY.--It is necessary for the public peace, health and safety that this act take effect immediately.

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