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FISCAL IMPACT REPORT

SPONSOR Griego DATE TYPED 2/8/2005 HB _____

SHORT TITLE State Park Pass Sales By Private Vendors SB 192

ANALYST Aguilar

REVENUE

Estimated Revenue		Subsequent Years Impact	Recurring or Non-Rec	Fund Affected
FY05	FY06			
	Indeterminate	\$50.0	Recurring	State Parks Operating Fund

(Parenthesis () Indicate Revenue Decreases)

SOURCES OF INFORMATION

LFC Files

Responses Received From

Energy, Minerals and Natural Resources Department (EMNRD)

SUMMARY

Synopsis of Bill

Senate Bill 192 provides for the authorization of vendors to sell state park passes, permits and other state park products pursuant to rules adopted by the EMNRD secretary. The bill also authorizes vendors to retain a portion of the sale price.

Significant Issues

State Parks Division (SPD) expects this bill to offer opportunities for the division to increase the sale of park passes and merchandise throughout the state and to provide a higher level of customer service and convenience.

The ability of vendors to retain a portion of the sale price is also expected to increase vendor participation.

PERFORMANCE IMPLICATIONS

This bill will help impact key measures set by the legislature by increasing the number of visitors to state parks and by increasing the amount of self-generated revenue per visitor

FISCAL IMPLICATIONS

SPD estimates that increasing points of sales could result in a 10% increase in permits sales. This translates to selling an additional:

- 1091 Annual Day Use Permits at an estimated increase of \$38,178
- 171 Senior Annual Camping Permits at \$17,060
- 20 New Mexico Resident Annual Camping Permits at \$3,600
- 312 Annual Day Use 2nd Permits at \$3,123.

SPD estimates additional revenues from the \$61,961 annually from these park fees and expects further revenues from the sale of merchandise advertising state parks. Subject to rules adopted by the EMNRD secretary, authorized vendors will be allowed to retain a portion of the sale price resulting in estimated net revenues from permit sales of \$50 thousand. Revenues from the sale of merchandise cannot be determined at this time.

ADMINISTRATIVE IMPLICATIONS

SPD plans a close review of the Department of Game and Fish's successful license vendor program, which has been operational for over fifty years, in order to determine the needs and operational standards for SPD.

PA/yr