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FISCAL IMPACT REPORT

SPONSOR	Cist	neros	DATE TYPED	2-16-2003	HB	
SHORT TITI	Æ	No Excise Tax on Fu	el-Efficient Vehicle	S	SB	86/aSFC
				ANAI	ANST	Taylor

REVENUE

Estimated	l Revenue	Subsequent	Recurring	Fund	
FY04	FY05	Years Impact	or Non-Rec	Affected	
	(330.0)	(400.0)	Recurring	General Fund	

(Parenthesis () Indicate Revenue Decreases)

SOURCES OF INFORMATION

LFC Files

<u>Responses Received From</u> Taxation and Revenue Department (TRD) Energy, Minerals and Natural Resources Department (EMNRD)

SUMMARY

Synopsis of SFC Amendment

The SFC amendment imposes a sunset provision on the tax exemption. The exemption would be applicable from July 1, 2004 to June 30, 2009.

Synopsis of Original Bill

Senate Bill 86 provides a one-time motor vehicle excise tax exemption for gasoline-electric hybrid vehicles with U.S. environmental protection agency fuel economy rating of at least twentyseven and one-half miles per gallon. It also extends the gross receipts and compensating tax exemptions provided to vehicles paying the motor vehicle excise tax. The bill has an effective date of July 1, 2004.

FISCAL IMPLICATIONS

TRD reports information from the Energy, Minerals and Natural Resources Department indicating that automobile dealers were expected to sell less than 400 hybrid electric vehicles in New Mexico in 2003. Estimated gross sales value for these cars was \$8.4 million (roughly \$21 thousand per car). Applying the 3 percent motor vehicle excise tax to this base yields \$250 thousand

Senate Bill 86/aSFC -- Page 2

in foregone revenue. Sales growth is estimated to increase 20 percent annually, implying a fiscal impact of \$330 thousand in FY05 and just under \$400 thousand in FY06. To the degree that the tax exemption is successful in stimulating increased sales, revenue losses may be higher.

ADMINISTRATIVE IMPLICATIONS

TRD reports that the change will require some modifications to their forms and systems to track the use of the exemption. No need for additional funding was suggested.

OTHER SUBSTANTIVE ISSUES

TRD reports that some other states have had difficulty with tax provisions that encourage alternative vehicle sales. To avoid potential problems, they suggest that capping the total amount of tax exempt vehicles or providing sunset may be appropriate.

POSSIBLE QUESTIONS

- 1. Is there any evidence that tax incentives will evoke a significant degree in demand for hybrid vehicles?
- 2. If the incentive stimulates demand for additional hybrid cars, how many more might be expected to be sold (compared to what would have been sold without the incentive)?
- 3. What are the prospects for a technological break through that could significantly reduce the price of these vehicles?
- 4. If prices drop significantly and hybrid vehicles become more price competitive, what might the fiscal impact be?

BT/lg:yr