I-40 TRADEPORT CORRIDOR

CLEAN AND HIGH-EFFICIENCY

Public Objectives

- 1. Contribute to a More Efficient National Supply Chain System
- 2. Substantially *Reduce GHG and Air Criteria Pollutants*
- 3. Significantly *Increase Economic Competitiveness*; Especially in Rural/Challenged Areas
- 4. Reduce VMT, Road Congestion, Maintenance, & Increase Traffic Safety
- 5. Built Around Social Equity and Environmental Justice Principles
- 6. Promote Collaboration and Partnership Across Public and Private Sectors



Public Partners

Port of Los Angeles and Long Beach City of Kingman, AZ City of Winslow, AZ Bernalillo County, NM Sandoval County, NM Village of Los Lunas USDOT - Build America Bureau



I-40 TradePort Corridor: Letters of Support

PUBLIC SUPPORT:

Senator Martin Heinrich

Senator Mark Kelly

Senator Ben Ray Lujan

Senator Kyrsten Sinema

Congressman Eli Crane

Congresswoman Teresa Leger Fernandez

Congressman Paul Gosar

Congressman Gabe Vasquez

Air Force Research Lab New Mexico

Sandia National Laboratories

The Hopi Tribe

Indian Pueblo Cultural Center

Tamaya Ventures Port of Los Angeles Arizona Governor Katie Hobbs Arizona Commerce Authority Arizona Department of Transportation Arizona State Transportation Board New Mexico Department of Transportation New Mexico Economic Development Department New Mexico Environmental Department

New Mexico Energy, Minerals, and Natural Resources Department New Mexico International Trade Alliance

New Mexico Mortgage Finance Authority

New Mexico Trade Alliance

Bernalillo County

Coconino County

Mohave County

Mohave County Board of Supervisors

Mohave County Economic Development

Mohave

Navajo County

Sandoval County County Manager







I-40 TradePort Corridor: Letters of Support

PUBLIC SUPPORT continued...

Northern Arizona Council of Governments

Western Arizona Council of Governments

Economic Collaborative of Northern Arizona

Mid-Region Council of Governments

City of Albuquerque

Albuquerque Chamber of Commerce

Albuquerque Regional Economic Alliance

City of Kingman

City of Kingman Economic Development Department Kingman Municipal Airport City of Rio Rancho Rio Rancho Regional Chamber of Commerce City of Winslow Village of Los Lunas Kingman Unified Schools Mesalands Community College Mohave Community College Northland Pioneer College Rio Rancho Schools University of California - Berkeley, Partnerships for Advanced Transportation Technology

University of New Mexico





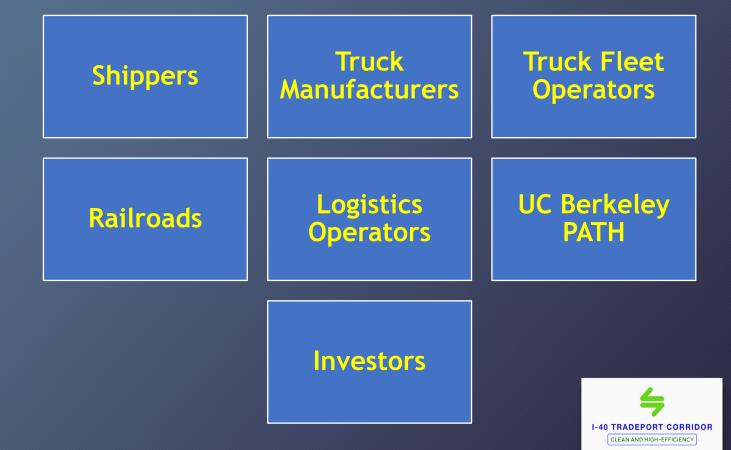
Why Are Shippers and the Private Sector Supporting a National TradePort System? **TradePorts** offer integrated logistics and infrastructure solutions for the Private Sector including -

- 1. Infrastructure for Clean Energy Fueling and Charging:
 - Helps companies meet corporate sustainability goals.
 - Infrastructure to support the adoption of clean energy vehicles.
 - Aligns with public policy goals to reduce greenhouse gases (GHG) and air pollutants.
- 2. Supply Chain Efficiency and Reliability:
 - Offers short-term inventory management facilities.
 - Enhances truck mobility services.
 - Provides solutions for managing logistics equipment ie. chassis and containers.
- 3. Surrounding Investment District:
 - Supports manufacturing and distribution operations that benefit from core logistics functions.
 - Boosts manufacturing competitiveness.
 - Creates economic development opportunities in less urbanized regions.



TradePort Consortium - Private Partners

- GLDPartners Private Partners
- Participant companies
 - Market Commitment
 - Infrastructure
 - Equipment
 - Logistics Service
 - Technology
- UC Berkeley PATH
 - Next-Gen Technology
 Solutions



I-40 TradePort Corridor: Letters of Support

PRIVATE SUPPORT:

Anacostia Rail Holdings Central New Mexico Rail Park Arizona Public Service Public Service New Mexico **UniSource Energy Services** Air Liquide BayoTech **GTI Energy HNO** International Plug Power Trillium EnergiSpot

Greenlane Terawatt Infrastructure, Inc. Nikola PACCAR CRST **Ruan Transportation Management** Systems Nossaman **Enchantment Land Certified Land Development Company** Kingman Development Partners Intel Laron

Meyer Distributing, Inc. Meyer Logistics, Inc. NUCOR Steel Kingman, LLC Wagner





I-40 TradePort Corridor: Unique P3 Partnership

- Public and private group came together to collaborate on the development of a first of its kind multistate clean energy logistics - investment system
- Not a public project, but a project catalyzed by public and private interests and delivered as a private led investment plan
- Port of Los Angeles and public bodies in Arizona and New Mexico, GLDPartners, trucking, rail, logistics, clean energy, risk capital investors

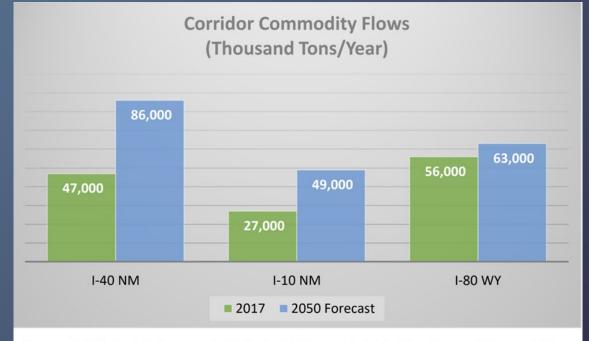






I-40 Corridor Cargo Level and Growth

- I-40 is the fastest growing transcontinental cargo corridor
- Largest in tonnage
- Busiest truck route
- Umbilical cord between Asian markets, West Coast seaports complex and fastest growing US markets in Texas and US South



Source: Freight Analysis Framework 5.0, Federal Highway Administration, Bureau of Transportation Statistics

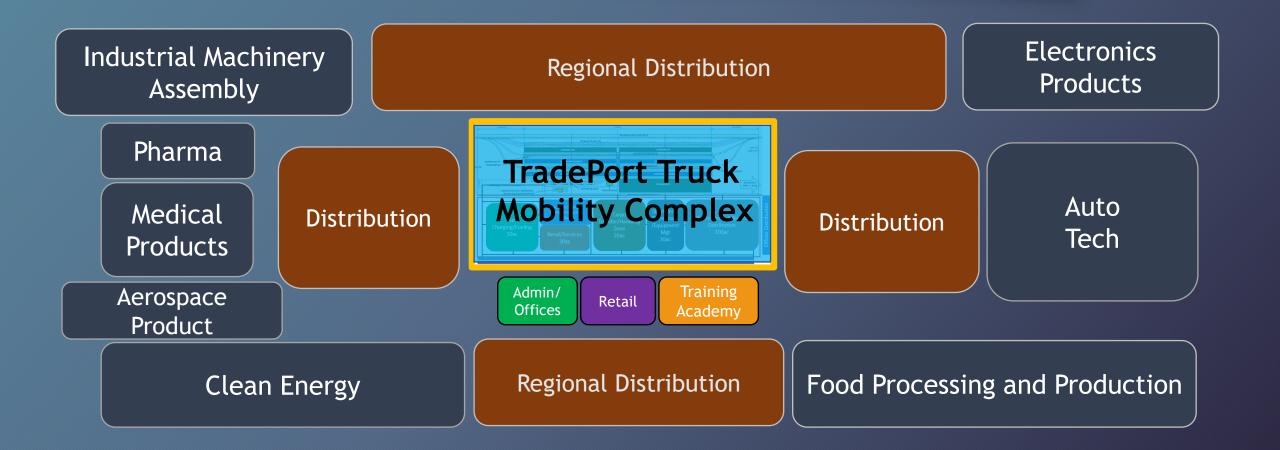


I-40 TradePort Corridor: Phase 1





TradePort Asset Investment



TradePort Location / Investment Attraction

Strategically supporting clean energy fueling needs + locations key for the positioning of logistics assets/equipment.

14

Kingman, AZ Hub

- Attracting companies that have a major market in California but do not want to operate in California.

Winslow, AZ Hub

- Competitive advantage of raw material supply for all phases of the forest products industry, both energy producing and product manufacturing.

Albuquerque, NM Hub

- Positioned to serve as a distribution/manufacturing point for the Intermountain West/Four Corners region from both I-40, I-25 and the ABQ intermodal
- Targeting additive manufacturing opportunities for R&D, based upon the highly skilled labor force/ educational specialties present in the region. E.g. collaboration with USDoT, a special emphasis on 3-D printing and its ability to solve the lack of connecting infrastructure to broader supply chains and the rapid scale-up of digital construction technologies

Automation & Big Data Technologies

1.Efficiency Enhancement

- a) <u>Last-Mile Delivery</u>: Reduced transit times and improved costefficiency through dynamic route planning and ADVs.
- b) <u>Low-Speed Maneuvering</u>: Automation aids in quicker, safer vehicle handling, reducing idle and refueling times.
- c) Loading & Unloading: Automated loading processes and predictive logistics ensure rapid cargo handling.
- d) <u>TEU Turn Times</u>: Smart tracking systems streamline TEU and chassis handling for faster equipment turnover.
- e) <u>Route Planning</u>: Predictive analytics support adaptive routing, reducing delays and fuel costs.

Automation & Big Data Technologies

2. Safety Enhancements

- a) <u>Vulnerable Road Users</u>: Detection and speed control systems ensure VRUs are protected in mixed-use areas.
- b) <u>Low-Speed Maneuvering</u>: Assisted parking and fueling reduce accident rates in high-traffic zones.
- c) <u>Loading Safety</u>: Automated safety monitors and AGVs mitigate injury risks in container handling.

I-40 TradePort Corridor and the US Govt

- USDOT very interested in the public-private delivery model
- Designation for Regional Infrastructure Accelerator granted
- Awarded a \$15,000,000 RAISE Planning Grant
- Ongoing partnership with USDOT and other agencies
- USDOT: prototype for development of a national model as a publicprivate financing structure







- One of three Industrial Logistics initiatives in New Mexico:
 - NMTradePort (I-10)
 - I-40 TradePort Corridor
 - Greater Gallup
- Preparing Legislative request for a fund to invest in infrastructure support for Industrial Logistics sites.
 - Example of the need for Site Readiness programming, and leveraging site readiness for private investment
- Support for PowerUp Bill utility scaling for state electrification
- Support for state hydrogen policy and permitting guidelines



Thank You

CONTACT:

Marcos Gonzales, Bernalillo County Executive Development Officer <u>maagonzales@bernco.gov</u> / 505-948-8558

Carolyn Tobias, Bernalillo County Economic Development Manager ctobias@bernco.gov/ 505-510-5983

