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56TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2023

INTRODUCED BY

DISCUSSION DRAFT

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AN ACT

RELATING TO TAXATION; AMENDING DISTRIBUTIONS OF THE LIQUOR EXCISE TAX; CREATING A FLAT CORPORATE INCOME TAX RATE; REQUIRING ALL BUSINESS INCOME TO BE APPORTIONED BY THE SINGLE SALES FACTOR; REDUCING THE RATES OF THE GROSS RECEIPTS TAX AND COMPENSATING TAX; PROVIDING A GROSS RECEIPTS TAX DEDUCTION FOR CERTAIN BUSINESS-TO-BUSINESS SERVICES; AMENDING MOTOR VEHICLE EXCISE TAX DISTRIBUTIONS; CONVERTING A DISTRIBUTION OF THE STATE GROSS RECEIPTS TAX TO MUNICIPALITIES TO A NEW MUNICIPAL LOCAL OPTION GROSS RECEIPTS TAX INCREMENT; AMENDING, REPEALING AND ENACTING SECTIONS OF THE NMSA 1978.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

Section 7-1-6.40 NMSA 1978 (being Laws 1997, SECTION 1. Chapter 182, Section 1, as amended) is amended to read:

"7-1-6.40. DISTRIBUTION OF LIQUOR EXCISE TAX--LOCAL DWI

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GRANT FUND -- CERTAIN MUNICIPALITIES -- DRUG COURT FUND .--

A distribution pursuant to Section 7-1-6.1 NMSA 1978 in an amount equal to [forty-five] sixty percent of the net receipts attributable to the liquor excise tax shall be made to the local DWI grant fund.

- A distribution pursuant to Section 7-1-6.1 NMSA 1978 [of twenty thousand seven hundred fifty dollars (\$20,750) monthly from the net receipts attributable to the liquor excise tax shall be made to a municipality that is located in a class A county and that has a population according to the most recent federal decennial census of more than thirty thousand but less than sixty thousand and shall be used by the municipality only for the provision of alcohol treatment and rehabilitation services for street inebriates | in an amount equal to thirty percent of the net receipts attributable to the liquor excise tax shall be made to the human services department to match federal funds for the state medicaid program and for no other purpose.
- [Beginning July 1, 2019] A distribution pursuant to Section 7-1-6.1 NMSA 1978 in an amount equal to [five] ten percent of the net receipts attributable to the liquor excise tax shall be made to the drug court fund."
- SECTION 2. Section 7-2A-5 NMSA 1978 (being Laws 1981, Chapter 37, Section 38, as amended) is amended to read:
- "7-2A-5. CORPORATE INCOME TAX RATES.--The corporate .223541.2

= new	= delete
material	material]
underscored	[bracketed 1

income	tax	${\tt imposed}$	on	corporations	bу	Section	7-2A-3	NMSA	1978
shall h	oe .								

[If the taxable income is:	The tax shall be:
Not over \$500,000	4.8% of taxable income
Over \$500,000	\$24,000 plus 5.9% of excess
	over \$500,000]

five and nine-tenths percent of taxable income."

SECTION 3. Section 7-4-10 NMSA 1978 (being Laws 1993, Chapter 153, Section 1, as amended) is amended to read:

"7-4-10. APPORTIONMENT OF BUSINESS INCOME.--[A. Except as provided in Subsections B and C of this section] All business income shall be apportioned to this state by multiplying the income by [a fraction, the numerator of which is the property factor plus the payroll factor plus] the sales factor [and the denominator of which is three.

B. If eighty percent or more of the New Mexico numerators of the property and payroll factors for a filing group, or for a taxpayer that is not a member of a filing group, are employed in manufacturing or operating a computer processing facility, the filing group or the taxpayer may elect to have business income apportioned to this state by multiplying the income by the sales factor for the taxable year.

C. If a filing group, or a taxpayer that is not a member of a filing group, has a headquarters operation in New .223541.2

Mexico, the filing group or the taxpayer may elect to have business income apportioned to this state by multiplying the income by the sales factor for the taxable year.

D. To elect the method of apportionment provided by Subsection B or C of this section, the taxpayer shall notify the department of the election, in writing, no later than the date on which the taxpayer files the return for the first taxable year to which the election will apply. The election shall apply as follows:

(1) if the election is made for taxable years beginning prior to January 1, 2020, to the taxable year in which the election is made and to each taxable year thereafter for three years, or until the taxable year ending prior to January 1, 2020, whichever is earlier;

beginning on or after January 1, 2020, to the taxable year in which the election is made and to each taxable year thereafter until the taxpayer notifies the department, in writing, that the election is terminated, except that the taxpayer shall not terminate the election until the method of apportioning business income provided by Subsection B or C of this section has been used by the taxpayer for at least three consecutive taxable years, including a total of at least thirty-six calendar months; and

(3) if the election is made by a qualifying

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filing group, the election shall apply to the members of the filing group properly included pursuant to Section 7-2A-8.3 NMSA 1978.

E. For purposes of this section:

(1) "filing group" means "filing group" as that term is defined in the Corporate Income and Franchise Tax Act;

(2) "headquarters operation" means:

(a) the center of operations of a

business: 1) where corporate staff employees are physically employed; 2) where the centralized functions are primarily performed, including administrative, planning, managerial, human resources, purchasing, information technology and accounting, but not including operating a call center; 3) the function and purpose of which is to manage and direct most aspects and functions of the business operations within a subdivided area of the United States; 4) from which final authority over regional or subregional offices, operating facilities and any other offices of the business are issued; and 5) including national and regional headquarters if the national headquarters is subordinate only to the ownership of the business or its representatives and the regional headquarters is subordinate to the national headquarters; or

business: 1) the function and purpose of which is to manage

(b) the center of operations of a

1	and direct most aspects of one or more centralized functions;
2	and 2) from which final authority over one or more centralized
3	functions is issued;
4	(3) "manufacturing" means combining or
5	processing components or materials to increase their value for
6	sale in the ordinary course of business, but does not include:
7	(a) construction;
8	(b) farming;
9	(c) power generation; provided that for
10	taxable years beginning prior to January 1, 2024,
11	"manufacturing" includes electricity generation at a facility
12	that does not require location approval and a certificate of
13	convenience and necessity prior to commencing construction or
14	operation of the facility pursuant to the Public Utility Act;
15	(d) processing natural resources,
16	including hydrocarbons; or
17	(e) processing or preparation of meals
18	for immediate consumption; and
19	(4) "operating a computer processing facility"
20	means managing the necessary and ancillary activities for the
21	operation of a facility primarily used to process data or
22	information, but does not include managing the operation of
23	facilities that are predominantly used to support sales of
24	tangible property or the provision of banking, financial or
25	professional services]."

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2	Chapter 203, Section 19, as amended) is amended to read:
3	"7-4-19. EQUITABLE ADJUSTMENT OF STANDARD ALLOCATION OR
4	APPORTIONMENTIf the allocation and apportionment provisions
5	of the Uniform Division of Income for Tax Purposes Act do not
6	fairly represent the extent of the taxpayer's business activity
7	in this state, the taxpayer may petition for, or the department
8	may require, in respect to all or any part of the taxpayer's
9	business activity, if reasonable:
10	A. separate accounting;
11	[B. the exclusion of any one or more of the
12	factors;
13	C. the inclusion of one or more additional factors
14	which will fairly represent the taxpayer's business activity in
15	this state] or
16	$[\frac{B_{\bullet}}{B_{\bullet}}]$ the employment of any other method to
17	effectuate an equitable allocation and apportionment of the
18	taxpayer's income."
19	SECTION 5. Section 7-9-4 NMSA 1978 (being Laws 1966,
20	Chapter 47, Section 4, as amended) is amended to read:
21	"7-9-4. IMPOSITION AND RATE OF TAXDENOMINATION AS
22	"GROSS RECEIPTS TAX"
23	A. For the privilege of engaging in business, an
24	excise tax equal to [the following percentages] three and

sixty-five hundredths percent of gross receipts is imposed on

SECTION 4. Section 7-4-19 NMSA 1978 (being Laws 1965,

section. 1

any person engaging in business in New Mexico.

[(1) prior to July 1, 2023, five percent; and
(2) beginning July 1, 2023, four and seveneighths percent, except as provided in Subsection C of this

B. The tax imposed by this section shall be referred to as the "gross receipts tax".

[C. If, for any single fiscal year occurring after fiscal year 2025 and prior to fiscal year 2030, gross receipts tax revenues are less than ninety-five percent of the gross receipts tax revenues for the previous fiscal year, as determined by the secretary of finance and administration, the rate of the gross receipts tax shall be five and one-eighth percent beginning on the July 1 following the determination made by the secretary of finance and administration.

D. On or before February 1 of each year, until the rate of the gross receipts tax is adjusted to five and one-eighth percent pursuant to Subsection C of this section, the secretary of finance and administration shall make a determination for the purposes of Subsection C of this section. If the rate of tax is adjusted pursuant to that subsection, the secretary shall certify to the secretary of taxation and revenue that the rate of the gross receipts tax shall be five and one-eighth percent, effective on the following July 1.

 E_{\bullet}] <u>C.</u> As used in this section, "gross receipts tax .223541.2

revenues" means the net receipts attributable to the gross receipts tax and distributed to the general fund."

SECTION 6. Section 7-9-7 NMSA 1978 (being Laws 1966, Chapter 47, Section 7, as amended) is amended to read:

"7-9-7. IMPOSITION AND RATE OF TAX--DENOMINATION AS "COMPENSATING TAX".--

A. For the privilege of making taxable use of tangible personal property in New Mexico, there is imposed on the person using the property an excise tax equal to [five percent prior to July 1, 2023 and four and seven-eighths percent beginning July 1, 2023, except as provided in Subsection G of this section] three and sixty-five hundredths percent of the value of tangible property that was:

- (1) manufactured by the person using the property in the state; or
- (2) acquired in a transaction for which the seller's receipts were not subject to the gross receipts tax.
- B. For the purpose of Subsection A of this section, value of tangible personal property shall be the adjusted basis of the property for federal income tax purposes determined as of the time of acquisition or introduction into this state or of conversion of the property to taxable use, whichever is later. If no adjusted basis for federal income tax purposes is established for the property, a reasonable value of the property shall be used.

- C. For the privilege of making taxable use of a license or franchise in New Mexico, there is imposed on the person using the license or franchise an excise tax equal to the rate provided in Subsection A [or G] of this section, as applicable, against the value of the license or franchise in its use in this state. The department by rule, ruling or instruction shall fairly apportion, where appropriate, the value of a license or franchise to its value in use in New Mexico. The tax shall apply only to the value of a license or franchise used in New Mexico where the license or franchise was acquired in a transaction the receipts from which were not subject to the gross receipts tax.
- D. For the privilege of making taxable use of services in New Mexico, there is imposed on the person using the services an excise tax equal to the rate provided in Subsection A [or G] of this section, as applicable, against the value of the services at the time the services were performed or the product of the service was acquired. For use of services to be a taxable use pursuant to this subsection, the services shall have been acquired in a transaction the receipts from which were not subject to the gross receipts tax.
- E. For purposes of this section, receipts are not subject to the gross receipts tax if the person responsible for the gross receipts tax on those receipts lacked nexus in New Mexico or the receipts were exempt or allowed to be deducted

1	pursuant to the Gross Receipts and Compensating Tax Act.
2	F. The tax imposed by this section shall be
3	referred to as the "compensating tax".
4	[G. If the gross receipts tax is increased to five
5	and one-eighth percent pursuant to Subsection C of Section
6	7-9-4 NMSA 1978, the rate of the compensating tax shall be five
7	and one-eighth percent.
8	H_{\bullet}] G. As used in this section, "taxable use" means
9	use by a person who acquires tangible personal property, a
10	license, a franchise or a service, and the use of which would
11	not have qualified for an exemption or deduction pursuant to
12	the Gross Receipts and Compensating Tax Act."
13	SECTION 7. A new section of the Gross Receipts and
14	Compensating Tax Act is enacted to read:
15	"[NEW MATERIAL] DEDUCTIONGROSS RECEIPTSCERTAIN
16	BUSINESS-TO-BUSINESS SERVICES
17	A. Receipts from the sale of accounting services,
18	engineering services, financial management services,
19	information technology services, human resources services,
20	legal services and temporary services may be deducted from
21	gross receipts if:
22	(1) the sale is made to a sole proprietorship,
23	a limited liability company, a partnership or a corporation;
24	(2) the sale is made to an entity with a New
25	Mexico tax identification number or an equivalent tax

identification number from another state; or

- (3) the purchaser presents to the seller a nontaxable transaction certificate or alternative evidence entitling a person to a deduction pursuant to Section 7-9-43 NMSA 1978.
- B. A taxpayer allowed a deduction pursuant to this section shall report the amount of the deduction separately in a manner required by the department.
 - C. As used in this section:
- and comprehensive recording of financial transactions pertaining to a business entity and the process of summarizing, analyzing and reporting these transactions to oversight agencies or tax collection entities, including certified public auditing, attest services and preparing financial statements, bookkeeping, tax return preparation, advice and consulting and, where applicable, representing taxpayers before tax collection agencies. "Accounting services" does not include, except as provided with respect to financial management services, investment advice, wealth management advice or consulting or any tax return preparation, advice, counseling or representation for individuals, regardless of whether those individuals are owners of pass-through entities, such as partnerships, limited liability companies or S-corporations;
 - (2) "engineering services" means consultation,

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the production of a creative work, investigation, evaluation, planning and design, the performance of studies and reviewing planning documents when performed by, or under the supervision of, a licensed engineer, including the design, development and testing of mechanical, electrical, hydraulic, chemical, pneumatic or thermal machinery or equipment, industrial or commercial work systems or processes and military equipment. "Engineering services" does not include medical or medical laboratory services, any engineering performed in connection with a construction service or the design and installation of computer or computer network infrastructure;

- (3) "financial management services" means managing and directing the investments of, or providing investment advisory services to, a hedge fund, mutual fund or non-captive real estate investment trust;
- "hedge fund" means a private investment fund or pool, the assets of which are managed by a professional management firm that:
- trades or invests, through public market or private transactions, in securities, commodities, currencies, derivatives or similar classes of financial assets; or
- (b) that is not an investment company under 15 U.S.C. 80a-3(c)(1) or 15 U.S.C. 80a-3(c)(7);
 - "human resources services" means managing (5)

and overseeing the recruitment, management or termination of a business's employees, including employee recruitment; managing employee relations; maintaining employment files; setting personnel policies; managing and administering employee payroll, benefits and compensation, including employee withholding; overseeing employee discipline and termination; and ensuring compliance with labor and antidiscrimination laws. "Human resources services" does not include training or providing required certification to a business's employees or employee efficiency consulting;

separately stated services for installing and maintaining a business's computers and computer network, including performing computer network design; installing, repairing, maintaining or restoring computer networks, hardware or software; and performing custom software programming or making custom modifications to existing software programming. "Information technology services" does not include:

- (a) software maintenance and update agreements, unless made in conjunction with custom programming;
- (b) computers, servers, chilling equipment and preprogrammed software;
- (c) data processing services or the processing or storage of information to compile and produce records of transactions for retrieval or use, including data .223541.2

entry, data retrieval, data searches and information compilation; or

- (d) access to telecommunications or
 internet;
- by a licensed attorney or under the supervision of a licensed attorney for a client, regardless of the attorney's form of business entity or whether the services are prepaid, including legal representation before courts or administrative agencies; drafting legal documents, such as contracts or patent applications; legal research; advising and counseling; arbitration; mediation; and notary public and other ancillary legal services performed for a client in conjunction with and under the supervision of a licensed attorney. "Legal services" does not include lobbying or government relations services, title insurance agent services, licensing or selling legal software or legal document templates, insurance investigation services or any legal representation involving financial crimes or tax evasion in New Mexico:
- (8) "mutual fund" means an entity registered pursuant to the federal Investment Company Act of 1940;
- (9) "real estate investment trust" means an entity described in Section 856(a) of the Internal Revenue Code of 1986, as that section may be amended or renumbered, the investments of which are limited to interest in mortgages on

real property and shares of or transferable certificates of beneficial interest in an entity described in Section 856(a); provided that a real estate investment trust does not include a captive real estate investment trust as defined in the Corporate Income and Franchise Tax Act; and

(10) "temporary services" means an employment situation in which an employee is expected to remain in a position for a specified period of time. "Temporary services" includes services performed by a skilled or unskilled person replacing or supporting client company staff for business purposes. "Temporary services" does not include services performed by a temporary service provider that is not licensed as such by the state or subcontracted services."

SECTION 8. Section 7-14-10 NMSA 1978 (being Laws 1988, Chapter 73, Section 20, as amended) is amended to read:

"7-14-10. DISTRIBUTION OF PROCEEDS.--The receipts from the tax and any associated interest and penalties shall be deposited in the "motor vehicle suspense fund", hereby created in the state treasury. As of the end of each month, the net receipts attributable to the tax and associated penalties and interest shall be distributed as follows:

[A. fifty-nine and thirty-nine hundredths percent to the general fund;

B. twenty-one and eighty-six hundredths] A. fifty
percent to the state road fund; and
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[C. eighteen and seventy-five hundredths] B. fifty percent to the transportation project fund."

SECTION 9. Section 7-19D-9 NMSA 1978 (being Laws 1978, Chapter 151, Section 1, as amended) is amended to read:

"7-19D-9. MUNICIPAL GROSS RECEIPTS TAX--AUTHORITY TO IMPOSE RATE.--

The majority of the members of the governing body of any municipality may impose by ordinance an excise tax on the gross receipts of any person engaging in business in the municipality for the privilege of engaging in business in the municipality. A tax imposed pursuant to this section shall be imposed by the enactment of one or more ordinances enacting any number of increments of one-hundredth percent; provided that the total increments do not exceed the sum of the maximum rate provided in Subsection C of this section and the rate imposed pursuant to Subsection D of this section; and provided further that, if at the time of enacting the ordinance the total municipal gross receipts tax rate is not an even multiple of one-hundredth percent, the municipality may impose an increment in an amount sufficient to bring the total rate to an even multiple of one-hundredth percent. The governing body of a municipality may, at the time of enacting the ordinance, dedicate the revenue for any municipal purpose. If the governing body proposes to dedicate such revenue, the ordinance and, if any election is held, the ballot shall clearly state

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the purpose to which the revenue will be dedicated, and any revenue so dedicated shall be used by the municipality for that purpose unless a subsequent ordinance is adopted to change the purpose to which dedicated or to place the revenue in the general fund of the municipality.

- The tax imposed pursuant to Subsection A of this В. section may be referred to as the "municipal gross receipts tax".
- C. The maximum rate of the municipal gross receipts tax on the gross receipts of any person engaging in business in the municipality shall not exceed two and one-half percent. that two and one-half percent:
- a governing body may choose to require an election to impose increments up to a total of two and fivehundredths percent; and
- the remaining increments, up to a total of forty-five hundredths percent, shall not go into effect until after an election is held and a majority of the voters in the municipality voting in the election votes in favor of the tax. Increments approved by voters prior to July 1, 2019 shall be included in the increments approved by the voters, as provided in this paragraph.
- D. In addition to the tax rate increments that may be imposed pursuant to Subsection C of this section, there is imposed a tax rate of one and twenty-three hundredths percent

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of the gross receipts of any person engaging in business in a municipality. The revenue from the tax rate imposed pursuant to this subsection is dedicated to the payment of any outstanding bonds issued by the municipality to the extent that the municipality by ordinance pledged the revenue received from a distribution pursuant to Section 7-1-6.4 NMSA 1978 to the repayment of such bonds, until such time as the bonds are discharged in full or provision has been fully made therefor. If a municipality by ordinance dedicated revenue received from a distribution pursuant to Section 7-1-6.4 NMSA 1978 to a purpose other than repayment of bonds, the revenue from the tax rate imposed by this subsection is subject to such dedication; provided that the municipality may change the dedication at any time. If, as of the effective date of this 2023 act, revenue received from a distribution pursuant to Section 7-1-6.4 NMSA 1978 is not dedicated to the repayment of bonds or for any other purpose, the revenue may be used for general purposes.

- $[rac{D_{ullet}}{L}]$ \underline{E}_{ullet} An election shall be called on the questions of disapproval or approval of any ordinance enacted pursuant to Subsection C of this section or any ordinance amending such ordinance:
- (1) if the governing body chooses to provide in the ordinance that it shall not be effective until the ordinance is approved by the majority of the registered voters voting on the question at an election to be held pursuant to

the provisions of the Local Election Act; or

(2) if the ordinance does not contain a mandatory election provision as provided in Paragraph (1) of this subsection, upon the filing of a petition requesting such an election if the petition is filed:

(a) pursuant to the requirements of a referendum provision contained in a municipal home-rule charter and signed by the number of registered voters in the municipality equal to the number of registered voters required in its charter to seek a referendum; or

(b) in all other municipalities, with the municipal clerk within thirty days after the adoption of such ordinance and the petition has been signed by a number of registered voters in the municipality equal to at least five percent of the number of the voters in the municipality who were registered to vote in the most recent regular municipal election.

[E,] F. The signatures on the petition filed in accordance with Subsection [D] E of this section shall be verified by the municipal clerk. If the petition is verified by the municipal clerk as containing the required number of signatures of registered voters, the governing body shall adopt an election resolution calling for the holding of a special election on the question of approving or disapproving the ordinance unless the ordinance is repealed before the adoption

of the election resolution. An election held pursuant to Subparagraph (a) or (b) of Paragraph (2) of Subsection $[\theta]$ \underline{E} of this section shall be called, conducted and canvassed as provided in the Local Election Act, and the election shall be held within seventy-five days after the date the petition is verified by the municipal clerk or it may be held in conjunction with a regular local election if such election occurs within seventy-five days after the date of verification by the municipal clerk.

Subsection $[\mathbb{H}]$ $\underline{\mathbb{G}}$. If at an election called pursuant to Subsection $[\mathbb{H}]$ $\underline{\mathbb{G}}$ of this section a majority of the registered voters voting on the question approves the ordinance imposing the tax, the ordinance shall become effective in accordance with the provisions of the Municipal Local Option Gross Receipts and Compensating Taxes Act. If at such an election a majority of the registered voters voting on the question disapproves the ordinance, the ordinance imposing the tax shall be deemed repealed and the question of imposing any increment of the municipal gross receipts tax authorized in this section shall not be considered again by the governing body for a period of one year from the date of the election.

[G.] $\underline{H.}$ Any law that imposes or authorizes the imposition of a municipal gross receipts tax or that affects the municipal gross receipts tax, or any law supplemental thereto or otherwise appertaining thereto, shall not be

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repealed or amended or otherwise directly or indirectly modified in such a manner as to impair adversely any outstanding revenue bonds that may be secured by a pledge of such municipal gross receipts tax unless such outstanding revenue bonds have been discharged in full or provision has been fully made therefor."

SECTION 10. REPEAL.--Section 7-1-6.4 NMSA 1978 (being Laws 1983, Chapter 211, Section 9, as amended) is repealed.

SECTION 11. ADDITIONAL REPEAL.--Sections 7-4-11 through 7-4-15 NMSA 1978 (being Laws 1965, Chapter 203, Sections 11 through 15, as amended) are repealed.

SECTION 12. APPLICABILITY. --

- A. The provisions of Sections 3 and 4 of this act apply to taxable years beginning on or after January 1, 2023.
- B. The provisions of Section 2 of this act apply to taxable years beginning on or after January 1, 2024.

SECTION 13. EFFECTIVE DATE. --

- A. The effective date of the provisions of Sections 1 and 5 through 10 of this act is July 1, 2023.
- B. The effective date of the provisions of Section 2 of this act is January 1, 2024.