



# Mike Moses

President, Virgin Galactic

New Mexico Finance Authority Oversight Committee Presentation



WE'VE CREATED

# 26 NEW ASTRONAUTS SINCE WE BEGAN COMMERCIAL SERVICE





# COMMUNITY IMPACT

## ECONOMY

**Our New Mexico operations have generated a direct spend totaling more than \$180 Million since 2011, including:**

- **\$100+ Million in payroll and wages**
- **\$55+ Million in NM local suppliers (200+)**
- **\$35+ Million lease and operational payments to State of New Mexico (NMSA)**

## TOURISM

**Virgin Galactic's spaceflights in 2023 have resulted in:**

- **2500+ Local hotel rooms booked**
- **Connecting thousands of out-of-state visitors to New Mexico**

## Outreach

**Virgin Galactic continues to engage with local communities to encourage the next-generation to reach for the stars!**

**Local and State STEM involvement providing unique opportunities to students in local higher education**

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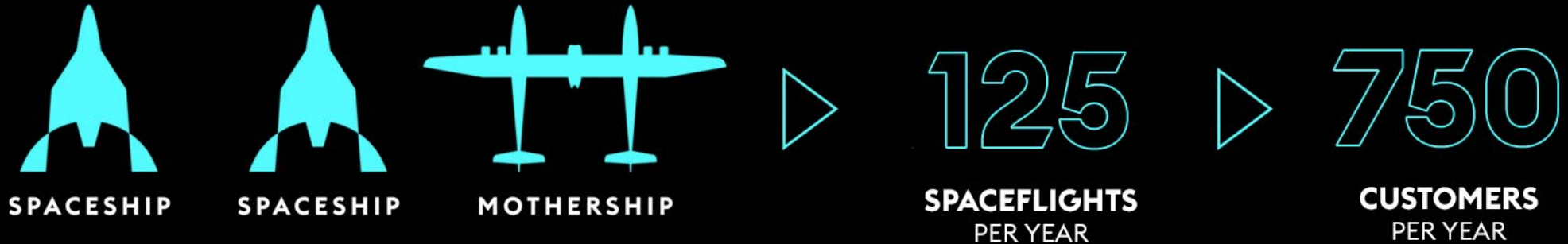
**Local and State STEM involvement providing unique opportunities to students in local higher education**



# Delta-class Spaceships



# VIRGIN GALACTIC'S GROWTH IN FLEET CAPACITY



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$$750 \times \$600K = \$450M$$

CUSTOMERS PER YEAR    CURRENT PRICE PER SEAT    ANNUALIZED REVENUE

**Q2 2024 Business Update**  
(from August 7, 2024)

# VIRGIN GALACTIC'S GROWTH IN FLEET CAPACITY



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$$1650 \times 600K = \$1B$$

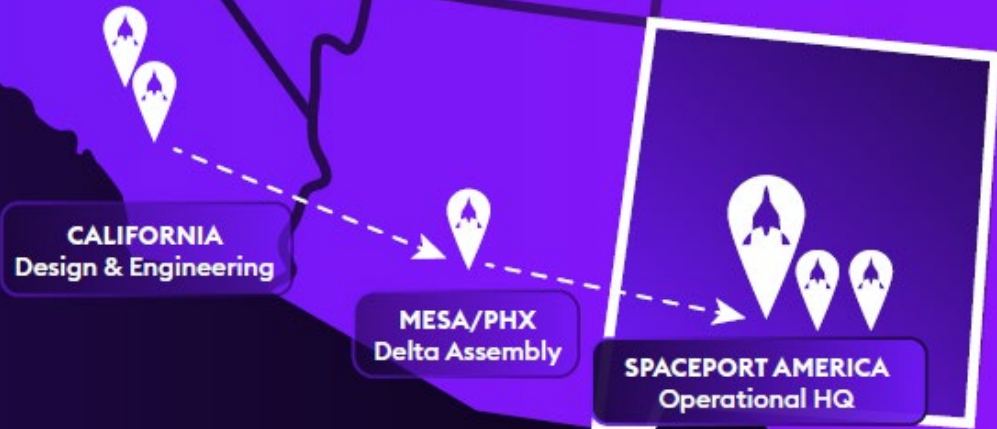
CUSTOMERS PER YEAR      PRICE PER SEAT      ANNUALIZED REVENUE

# Phoenix – Delta Spaceship Final Assembly Facility




# NEW MEXICO

## OPERATIONAL HEADQUARTERS



# Spaceport America Expansion - Virgin Galactic Launch Hangar



A photograph of astronaut Jamila Gilbert inside a spacecraft, looking out a large circular window at the Earth. She is wearing a dark flight suit and a headset. The Earth is visible as a bright blue and white horizon line against a dark background, with a detailed view of the New Mexico desert landscape below. The text is overlaid on the image.

**“New Mexico, you are even  
more enchanting from space.”**

- Jamila Gilbert, Astronaut 007