

Welcome to San Juan College



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About San Juan College

- Annual student count: 11,599
- Average student age: 32
- 61% female and 39% male
- 51% minority students
- 29% attend full-time
- 12% dual credit students



Notable Accomplishments

- Received Reaffirmation of Academic Quality Program Accreditation from Higher Learning Commission through 2022
- 100% of our programs are approved to be offered online
- National Audiences:
 - Physical Therapy Assistant – 127
 - Vet Tech – 1,199
 - Health Information Technology – 450
 - Occupational Safety – 165



Notable Accomplishments

- Strong industry partnerships
- Grand opening for School of Energy
- Foundation with 30 member board
- 2014 and 2015 Government Finance Officers Association (GFOA) Excellence in Financial Reporting Award
- 2012 NM Association of Commerce and Industry VIVA (Vision, Investment, Vitality, Action) Winner
- 2nd in nation out of 1,108 community colleges for granting associate degrees to Native American graduates



Four Strategic Directions

- ❖ Student Success & Completion
- ❖ Community Partnerships & Economic Development
- ❖ Institutional Effectiveness
- ❖ Valuing People



Student Success and Completion

- Surpassed all developmental education targets
- Increased use of early warning system
- Increased dual credit enrollment 181% last 4 years
- Early college high school begins this fall
- Hosted NM Math Pathways Summit
- Utilizing predictive data analytics



Community Partnerships and Economic Development

- Partner in economic development
 - Expanded workforce development
 - Recognized as 1st ACT Work Ready community in NM
- Use of grants for displaced workers and to address skill gaps in state
- Development of a Cyber Center
- Exploration of new programs and expansion of current programs

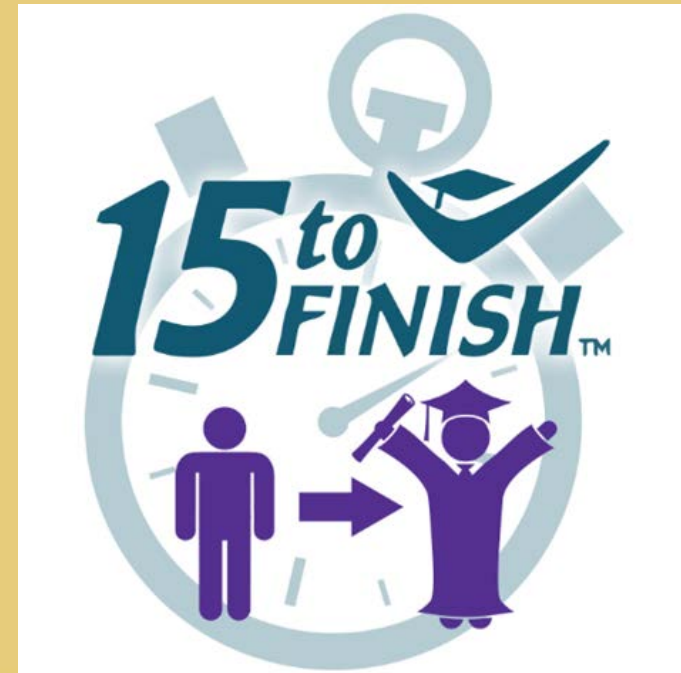


IBM Internship Program



Institutional Effectiveness and Fiscal Stewardship

- Conduct program reviews and analyze return on investment metrics for all programs
- Improved student persistence rates
- Manage \$11.4 million in grants
- 10% increase in students taking 15 or more credits
- Moody's AA2 rating
- Standard & Poor's A+ rating



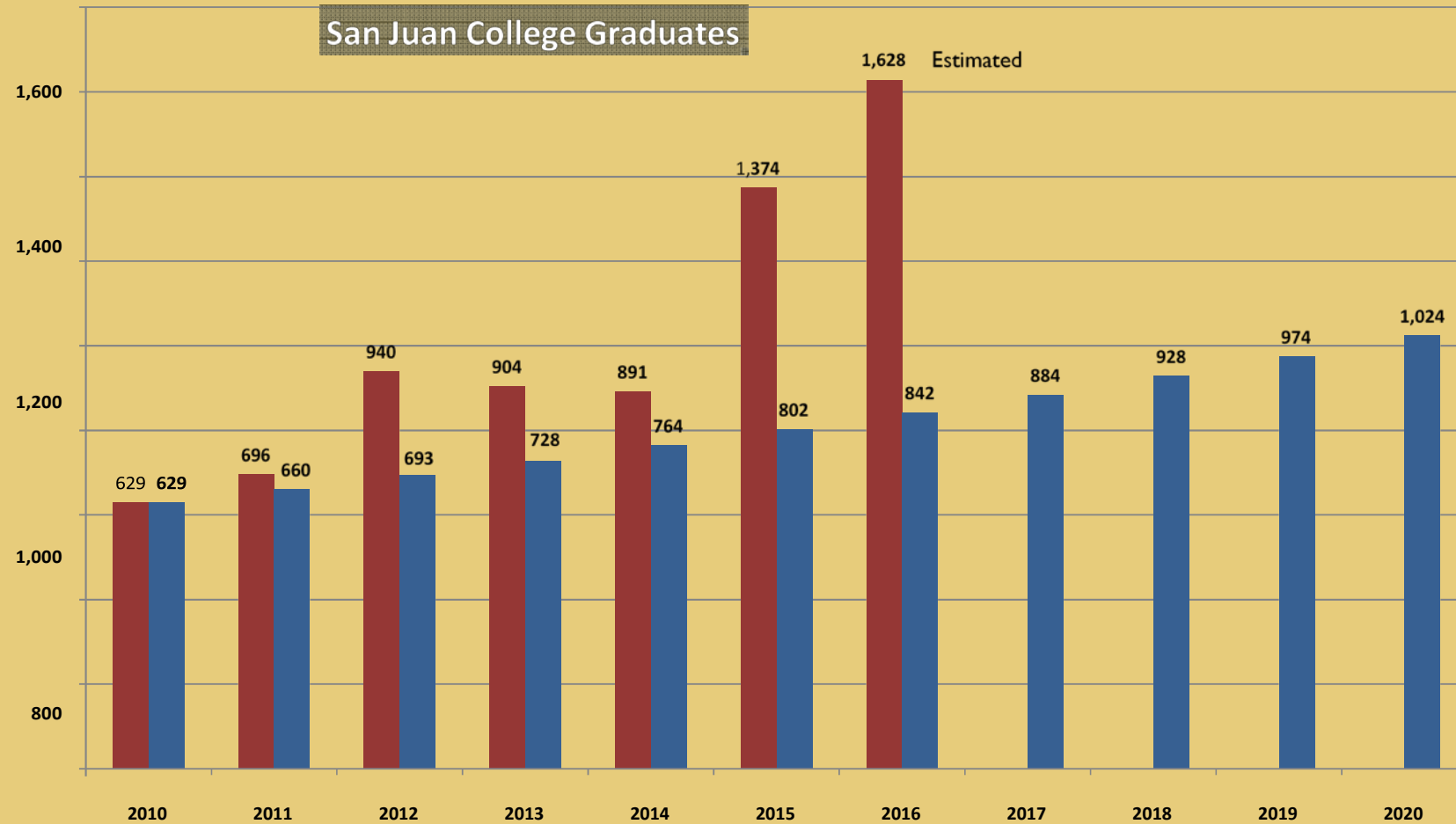
Valuing People

- Promoted culture of shared values through values training
- Listening Tours and Tour de San Juan
- Wellness Program
- Leadership and Management Academy
- Ongoing support of student needs outside of classroom



Graduate Challenge:

The number of SJC graduates has increased 134% during the past 5 years. This is an average increase of 20.5% per year in graduates.



Helicopter Flight Training

Associate of Applied Science in Aviation Technology

What Are We Looking For In a Potential New Program?

- Ample Job and Career Opportunities for Graduates
- Source of Tuition Funding for Potential Students
- Positive Margin: Revenue that Exceeds Expenses
- Leveraged Partnership to Reduce Start-Up Costs
- Source of Qualified Faculty
- Community Benefits
- Proven Viability and Success at Other Institutions of Higher Education



Job and Career Opportunities – According to NAICS...

Jobs in:

- Nonscheduled Chartered Passenger Air Transportation,
- Scheduled Passenger Air Transportation,
- Nonscheduled Chartered Freight Air Transportation and
- Scheduled Freight Air Transportation

Estimated Growth, 2014 – 2020

- New Mexico = No Growth
- Region: New Mexico, Arizona, Colorado, Utah = 88
- Nationwide: 2,314
- International: TBD, but considered to be very large



Sources of Tuition Funding for Potential Students

- Why is this particularly important? Tuition and Program Fees associated with A.A.S. and Helicopter Flight Training can cost each student roughly \$175,000.
- This program can be very attractive to veterans. VA benefits will cover the tuition and program fees, provided that veterans make-up no more than 85% of the program enrollment.
- New Mexico Educational Assistance Foundation has indicated that it can provide student loans for the non-veteran students in this program.



Concept for New Program:

- Minimum Class Size = 15; Class size could be as high as 25 (or more)
- Tuition will cover general academic course costs and flight program coordination costs.
- Program fees will cover equipment usage costs.
Program fees = usage cost.
- Program fees will cover flight and simulator instructor pay as well as projected margin for college.



Leveraged Partnership to Reduce Start-Up Costs

subject to negotiation.....

San Juan College will:

- Coordinate curriculum with NMHED, FAA and Veterans Administration (State Approving Agent)
- Secure 85/15 Waiver (immediately)
- Hire qualified instructors
- Provide for administrative processes including assessment, admissions & registrar, financial aid, veterans benefits and other services to support student success
- Lease or sublease hangar and classroom space at Four Corners Regional Airport
- “Buy” simulator and flight time as required by program curriculum



Leveraged Partnership to Reduce Start-Up Costs

subject to negotiation.....

Flight School Partner will:

- Lease or sublease sufficient instructional and hangar space at Four Corners Regional Airport
- Provide and maintain flight simulator, housed in Four Corners Regional Airport
- Provide and maintain 2 – 4 helicopters (R-44), housed at Four Corners Regional Airport
- Assist in recruiting adjunct flight instructors for first several semesters of program operations.
- Assist in student recruitment



Source of Qualified Faculty

Program graduates must accrue adequate hours of flight time to earn commercial pilot license. Recent graduates will teach the one-on-one flight lessons as adjunct faculty.

Community Benefit

SJC Helicopter Flight Training can bring new life and purpose to the Four Corners Regional Airport. Airport management has indicated enthusiasm for this potential new program and has indicated a desire to be part of the partnership to enable SJC to attract a helicopter equipment (helicopters & flight simulators) and equipment maintenance partner.



Proven Success and Viability at Other Institutions

- Baton Rouge Community College
- Troy University
- University of North Dakota
- Southern Utah University
- St. Louis University
- Utah Valley University
- Yavapai College



Next Steps

- Develop and Issue RFP (Request for Proposal) for Flight School Partner (July/August)
- Begin Process to Secure 85/15 Waiver (July/August)
- Release RFP (August/September)
- Analyze RFP (September)
- Recommend Flight School Partner to Board (October 3, 2016)
- Lots of Hard Work (October – mid January)
- Start program – Spring 2017

