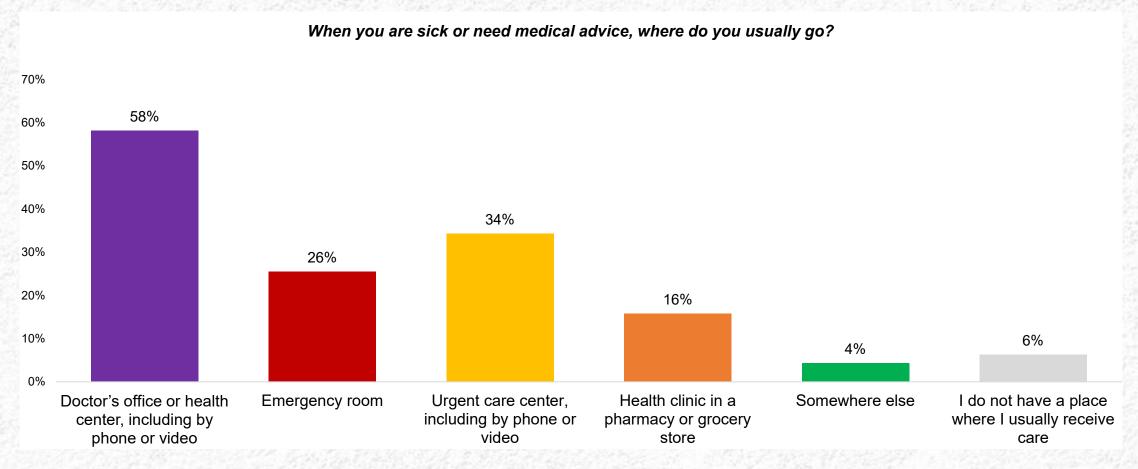
Utilization of Surveys and Focus Groups to Support Hospital Cost Reform

Gabriel R. Sanchez, PhD
Founding RWJF Endowed Chair in Health Policy
Professor of Political Science
Director Center for Social Policy
University of New Mexico
Senior Fellow, Brookings Institution
Director of Research, BSP Research



Many New Mexicans Rely on the ER/Hospital for Healthcare



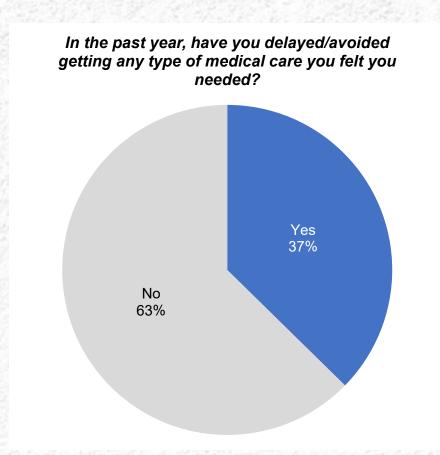


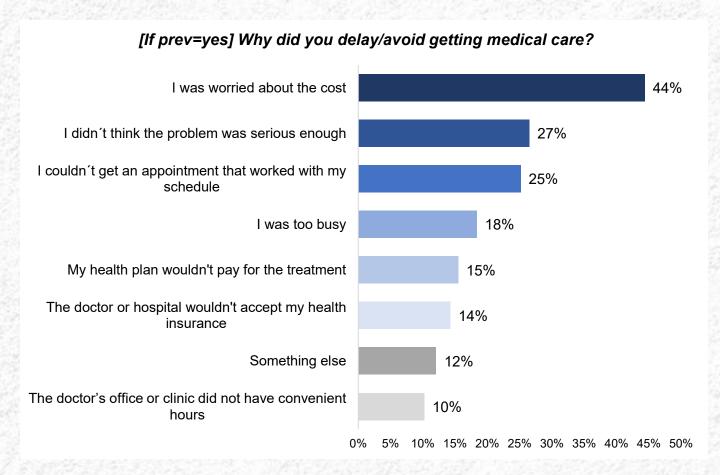
Many Hospital Users Have Made Difficult Decisions in Response to High Medical Costs

Due to high medical costs, have you or another person in your household experienced any of the following over the past two years? 30% 25% 25% 18% 20% 17% 14% 14% 15% 11% 9% 10% 8% 5% Skipped dental care To save money, Skipped a Did not fill a Unable to pay for Had problems An emergency room Cut pills in half or relied on home recommended medical bills or getting mental health or doctor's bill being skipped doses to or checkups prescription remedies or over the medical test or medications care too expensive save money counter drugs treatment instead of a needed medical appointment/visit



Many Have Delayed/Avoided Needed Medical Care due to Costs of Care







Original Data Potential

- UNM's Center for Social Policy has deep experience collecting original healthcare data in NM and can address future research for this initiative:
 - Statewide surveys Statewide surveys similar to what I have shared could be more focuses on global budgets, such as asking rural hospitals what essential services they need to provide.
 - Focus groups of members of the healthcare workforce that oversee billing to get a more clear sense of how much staffing time goes into billing issues and challenges these front-line workers have with the existing model in place.

