

## Federal Government Theater

### Marketing and Sales

Problem/Gap	Solution Topic	Status	Action
No program, planning, or organization around job creation in this theater	Conduct regional benchmark of federal employment levels with identification of target areas for growth.		
	Increase number of eligible residents in state insurance exchanges		
	Lobby the congressional delegation for more funding		

### Real Estate, Infrastructure, Capital

Problem/Gap	Solution Topic	Status	Action
Need for more HC facilities	Create P3 match fund to leverage federal money to provide HC infrastructure		

### Workforce, Housing, Community Quality

Problem/Gap	Solution Topic	Status	Action
Too few medical professionals in the state	Create a student debt relief program for HC workers who return to communities of origin for at least 2 yrs.		
	Increase HC courses offered at 2 yr institutions		

	Incentivize retired HC professionals to work part time or recruit/teach new HC workers		
Too few grant writers in rural areas	Put grant writing programs in community colleges		

### Leadership, Organization, Business Climate

Problem/Gap	Solution Topic	Status	Action
Lack of assessment work and planning needed to strategically approach this theater	Develop a formal plan for job creation in this theater		
Sources of federal jobs are not mapped according to programs, amounts, recipients, etc.	Leverage NMEDD Mapping Grant and federal SIM healthcare grant to map manufacturers and service providers to US government.		
GRT is a negative incentive to creating jobs in Fed Gov			
No organization or oversight for programs in this theater	Create a coalition or clearinghouse to track entities that chase federal funds.		
	Create "Office of federal entrepreneurship" in Washington DC as an oversight organization for federal grants		
	Create incubators to help local businesses access federal opportunities		