



**Economic & Fiscal Impact Data Collection Sheet**

The information requested on this form will be used by the New Mexico Economic Development Department to prepare an impact analysis of your firm or project. Please complete this form to the fullest extent possible.

**Entering Data**

Blue cells are user inputs and selectable. Enter the relevant information for the specific project in these cells.

Grey cells contain formulas which will automatically recalculate based on your other inputs. You may overwrite these cells, as needed.

Additional information or notes can be added to the right of this worksheet. Some defaults are entered in the data sheet already. You may change these defaults if needed.

**General Information About the Company**

Contact information for person completing this data sheet

Name	<input type="text"/>
Title	<input type="text"/>
Phone Number	<input type="text"/>
Email	<input type="text"/>
Name of Company or Project	<input type="text"/>
Address	<input type="text"/>
County	<input type="text" value="--select--"/>
City	<input type="text" value="--select--"/>
School District	<input type="text" value="--select--"/>
NAICS Code	<input type="text"/>

To help identify the correct industry code: <https://www.census.gov/naics/>

Please give us an introduction to the company:

**Current Operations**

Does the company have current operations in the state of New Mexico?	<input type="text" value="--select--"/>
<i>If yes, please enter current taxable property, number of employees, salaries, and taxable gross receipts and purchases below.</i>	
County	<input type="text" value="--select--"/>
City	<input type="text" value="--select--"/>
School District	<input type="text" value="--select--"/>
Value of land	\$ <input type="text" value="-"/>
Value of building & real property improvements	\$ <input type="text" value="-"/>
Value of Furniture Fixtures and Equipment	\$ <input type="text" value="-"/>
Current full time employees at facility	<input type="text"/>
Annual Average salary	\$ <input type="text" value="-"/>
Annual % Increase in Average Salary	<input type="text"/>
Percentage of sales in NM	<input type="text"/>
Percentage of property in NM	<input type="text"/>
Percentage of payroll in NM	<input type="text"/>
National corporate net income	\$ <input type="text" value="-"/>
Estimated Annual % change in Corporate Net Income without Expansion	<input type="text"/>
Net Income Paid to LLC Owners	\$ <input type="text" value="-"/>
Estimated Annual % change in Net Income Paid to LLC Owners without Expansion	<input type="text"/>
Current annual gross receipts	\$ <input type="text" value="-"/>
Estimated Annual % change in Annual Gross Receipts without Expansion	<input type="text"/>
Are the annual gross receipts made in the City that the company is currently located?	<input type="text" value="--select--"/>
Current annual taxable purchases	\$ <input type="text" value="-"/>
Estimated Annual % change in Annual Taxable Purchases without Expansion	<input type="text"/>
Are the taxable purchases made in the City that the company is currently located?	<input type="text" value="--select--"/>

**The Project**

Please give us a description of the project expansion:

**New Employees**

Number of new full time employees to be hired each year

Year 1	<input type="text"/>
Year 2	<input type="text"/>
Year 3	<input type="text"/>
Year 4	<input type="text"/>

Year 5	
Year 6	
Year 7	
Year 8	
Year 9	
Year 10	
Total	0

What percent of new employees are anticipated to move in from out of state?

Average annual salary for the new full time employees

Year 1	\$ -
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ -
Year 7	\$ -
Year 8	\$ -
Year 9	\$ -
Year 10	\$ -
Percent Annual Increase	0%

What are the job titles, number of employees and the average hourly wages for the new employees?

Job Title	# of Employees	Average Hourly Wage	Benefits as % of Salary

### Assets and Operations

The Project's capital investments each year

	Land	Buildings and Other Real Property Improvements	Furniture, Fixtures, and Equipment	Infrastructure	Total
Year 1	\$ -	\$ -	\$ -	\$ -	\$ -
Year 2	\$ -	\$ -	\$ -	\$ -	\$ -
Year 3	\$ -	\$ -	\$ -	\$ -	\$ -
Year 4	\$ -	\$ -	\$ -	\$ -	\$ -
Year 5	\$ -	\$ -	\$ -	\$ -	\$ -
Year 6	\$ -	\$ -	\$ -	\$ -	\$ -
Year 7	\$ -	\$ -	\$ -	\$ -	\$ -
Year 8	\$ -	\$ -	\$ -	\$ -	\$ -
Year 9	\$ -	\$ -	\$ -	\$ -	\$ -
Year 10	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$ -	\$ -	\$ -	\$ -	\$ -

Are the costs above for construction

Will a NM firm do the construction

Will the materials be purchased locally

Percentage of construction materials purchased in the city

Will the Furniture Fixtures and Equipment be purchased locally?

Percentage of Furniture Fixtures and Equipment purchased in the city

What is the depreciation schedule for the Furniture, Fixtures and Equipment?

Percentage of building and improvement costs for materials and labor:

Materials:	50%
Labor:	50%

	City Building Permits and Fees	County Building Permits and Fees
Year 1	\$ -	\$ -
Year 2	\$ -	\$ -
Year 3	\$ -	\$ -
Year 4	\$ -	\$ -
Year 5	\$ -	\$ -
Year 6	\$ -	\$ -
Year 7	\$ -	\$ -
Year 8	\$ -	\$ -
Year 9	\$ -	\$ -
Year 10	\$ -	\$ -
Total	\$ -	\$ -

How will the company be taxed in NM?

After expansion/relocation percentage of sales in NM

After expansion/relocation percentage of property in NM

After expansion/relocation percentage of payroll in NM

The project's estimated national corporate net income

Year 1	
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ -
Year 7	\$ -
Year 8	\$ -
Year 9	\$ -
Year 10	\$ -
Percent Annual Increase	1%

The company's estimated taxable purchases (materials, supplies and services) in the state of New Mexico

Year 1	\$ -
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ -
Year 7	\$ -
Year 8	\$ -
Year 9	\$ -
Year 10	\$ -

Percent Annual Increase

Will the above taxable purchases be made in the same city the company is located in?

The company's estimated gross receipts that will be subject to gross receipt taxes in the state of New Mexico

Year 1	\$ -
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ -
Year 7	\$ -
Year 8	\$ -
Year 9	\$ -
Year 10	\$ -
Percent Annual Increase	2%

Are the above gross receipts made in the same city the company is located in?

The company's annual utilities

	Water	Wastewater	Solid Waste	Electricity	Natural Gas	Telephone
Year 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 7	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Annual Increase	1%	1%	1%	1%	1%	1%

**Out of Town Visitors**

Expected out of town visitors that will stay overnight in the community as a direct result of the company's presence.

Number of visitors in the first year	<input type="text"/>
Annual percent increase in the number of visitors	<input type="text" value="0%"/>
What is the nightly room rate	<input type="text" value="\$ 95.00"/>
Average number of nights the visitors will stay	<input type="text"/>
Average number of days the visitors will stay	<input type="text"/>
Average daily taxable spending by visitors in the city	<input type="text" value="\$ 50.00"/>

**Research and Development**

If applicable, estimate the operating expenses for the company's Research and Development Division (eligible expenses include land, improvements, lease payments or other expenses required to operate or maintain the facility):

	R & D Division Expenses	R & D Division Labor Costs
Year 1		
Year 2		
Year 3		
Year 4		
Year 5		
Year 6		
Year 7		
Year 8		
Year 9		
Year 10		