



October 23, 2024

Legislative Finance Committee

Clay Bailey, Superintendent
New Mexico Regulation and Licensing Department

OUR PRIORITY IS YOUR PROTECTION



MISSION

Promote public confidence in professional, occupational services, trades and industries by finding innovative solutions for business in the interest of public safety and economic vitality.



NMRLD

NEW MEXICO
REGULATION &
LICENSING DEPARTMENT

What We Do

We regulate more than 400,000 individuals and businesses in 35 industries, professions and trades across the state. Our goal is to assure that New Mexicans receive quality services from qualified individuals and businesses while also ensuring a fair and prompt administrative process.

Strategic Planning Goals

Budget/Fiscal

- Continue to develop and implement a quality assurance process for online revenue transactions.

Community Engagement

- Expand on NMRLD's public-facing website to efficiently provide transparent data and annual reports, including online performance dashboards for each division.
- Raise department profile among licensees and constituents by participating in consumer education and community events.

Human Resources

- Recruitment and retention of employees:
- Develop career ladders;
- Formalize succession planning; and
- Develop an in-house plan to retain employees.

Licensing

- Continue to remove barriers to licensure by simplifying licensing processes including implementing online platform to accept data, payment, continuing education credits, and more.

Information Technology

- Complete implementation of IT infrastructure for occupational and professional licensing; and
- Provide NMRLD team members with regular cybersecurity and phishing resistance training.

NMRLD Budget Overview

FY26 Agency Request: \$61,671,000.00

- General Fund Transfers: \$23,717,300
- Other State Funds: \$37,928,700
- Federal Funds: \$25,000

FY25 \$61,023,900.00

- General Fund: \$19,779,700
- Other State Funds: \$41,219,200
- Federal Funds: \$25,000

TOTAL FEES COLLECTED FOR GENERAL FUND FY24: \$35,884,665

TOTAL GENERAL FUND REVERSION FOR FY24: \$1,193,045

TOTAL NON-REVERTING FEE REVENUE FOR FY24: \$24,256,500

Staffing

FY24 Classified Positions: 340

Average Monthly Vacancies: 48

FY24 Agency Vacancy Rate: 14.1%

NMRLD Special Requests

- **\$745K – CANNABIS CONTROL DIVISION EQUIPMENT:**
 - Equipment to handle non-compliance orders of seizure, destruction and embargo.
- **\$560K – CANNABIS CONTROL DIVISION VEHICLES:**
 - Vehicles for the 10 new compliance officers.
- **\$191K – REGULATION AND LICENSING ZERO EMISSION VEHICLES:**
 - 4 zero emission vehicles to start RLD fleet transition.
- **\$465K – CANNABIS CONTROL DIVISION VEHICLES ****
 - 7 Vehicles for special agents and special agent supervisor.
 - **Contingent on RLD receiving legislation authorizing law enforcement powers and expansion request for the Cannabis Control Division**

NMRLD BAR Language

- **RLD BAR AUTHORITY – BOARDS AND COMMISSIONS DIVISION ADDITIONAL 5%**
 - The Boards and Commissions Division of the Regulation and Licensing Department is requesting an additional five percent budget increases in excess of the allowed five percent.



CID (P599) – Budget Overview

FY26 AGENCY REQUEST: \$13,422,000

- General Fund Transfers: \$13,222,000
- Other State Funds: \$165,100
- Other Transfers: \$0
- Fund Balance: \$34,900

Division	FY25 Budget	FY26 Request	(\$ Change)
CID (P599)	\$13,349,300	\$13,422,000	\$72,700

- Total Fees Collected for General Fund for FY24: **\$6,748,197**
- Total General Fund Reversion for FY24: **\$875,926**

FID (P600) – Budget Overview

FY26 AGENCY REQUEST: \$6,838,800

- General Fund Transfers: \$96,200
- Other State Funds: \$3,748,800
- Other Transfers: \$0
- Fund Balance: \$2,838,800

Division	FY25 Budget	FY26 Request	(\$ Change)
FID (P600)	\$8,207,200	\$6,838,800	\$(1,368,400)

- Total Fees Collected for General Fund for FY24: **\$3,977,951**
- Total General Fund Reversion for FY24: **\$18,487**





ABCD (P601) – Budget Overview

FY26 AGENCY REQUEST: \$2,372,600

- General Fund Transfers: \$1,173,900
- Other Transfers: \$54,000
- Other State Funds: \$871,400
- Fund Balance: \$273,300

Division	FY25 Budget	FY26 Request	(\$ Change
ABC (P601)	\$2,262,700	\$2,372,600	\$109,900

- Total Fees Collected for General Fund for FY24 : **\$2,423,626**
- Total General Fund Reversion for FY24: **\$136,050**



ASD: Program Support (P602) – Budget Overview

FY 26 AGENCY REQUEST: \$4,394,100

- General Fund Transfers: \$1,152,200
- Other State Funds: \$0
- Other Transfers: \$3,241,900
- Fund Balance: \$0

Division	FY25 Budget	FY26 Request	(\$) Change
ASD PS (P602)	\$4,365,300	\$4,394,100	\$28,800

- Total Fees Collected for General Fund for FY24: \$0
- Total General Fund Reversion for FY24: \$0



BCD (P616) – Budget Overview

FY26 AGENCY REQUEST: \$22,149,000

- General Fund Transfers: \$333,100
- Other Transfers: \$8,947,000
- Other State Funds: \$21,868,900
- Fund Balance: \$0

Division	FY25 Budget	FY26 Request	(\$ Change)
BCD (P616)	\$21,096,800	\$22,149,000	\$1,052,200

- Total Fees Collected for General Fund for FY24: \$0
- Total General Fund Reversion for FY24: \$0



Securities (P617) – Budget Overview

FY26 AGENCY REQUEST: \$2,457,400

- General Fund Transfers: \$330,500
- Other Transfers: \$3,700
- Other State Funds: \$1,180,800
- Fund Balance: \$942,400

Division	FY25 Budget	FY26 Request	(\$ Change)
SEC (P617)	\$2,438,000	\$2,457,400	\$19,400

- Total Fees Collected for General Fund for FY24: **\$22,221,705**
- Total General Fund Reversion for FY24: **\$0**



MHD (P619) – Budget Overview

FY26 AGENCY REQUEST: \$1,824,520

- General Fund Transfers: \$1,799,520
- Other Transfers: \$0
- Federal Funds: \$25,000
- Other State Funds: \$0
- Fund Balance: \$0

Division	FY25 Budget	FY26 Request	(\$ Change)
MHD (P619)	\$1,654,600	\$1,824,520	\$169,920

- Total Fees Collected for General Fund for FY24: **\$513,185**
- Total General Fund Reversion for FY24: **\$135,846**



CCD (P804) – Budget Overview

FY26 AGENCY REQUEST: \$8,212,600

- General Fund Transfers: \$5,609,900
- Other Transfers: \$0
- Other State Funds: \$1,494,700
- Expansion Request: \$1,108,000

Division	FY25 Budget	FY26 Request	(\$ Change)	(%) Change
CCD (P804)	\$7,650,000	\$8,212,600	\$562,600	7.4%

- Total Fees Collected for General Fund for FY24: \$0
- Total General Fund Reversion for FY24: \$0



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