

LFC Requester:

AGENCY BILL ANALYSIS - 2025 REGULAR SESSION

WITHIN 24 HOURS OF BILL POSTING, UPLOAD ANALYSIS TO

AgencyAnalysis.nmlegis.gov and email to billanalysis@dfa.nm.gov

(Analysis must be uploaded as a PDF)

SECTION I: GENERAL INFORMATION

{Indicate if analysis is on an original bill, amendment, substitute or a correction of a previous bill}

Date Prepared: 01/28/2025 *Check all that apply:*
Bill Number: SB 169 Original Correction
 Amendment Substitute

Sponsor: Sen. Padilla **Agency Name and Code** 419
Short Title: Economic Development Site Readiness **Number:** _____
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SECTION II: FISCAL IMPACT

APPROPRIATION (dollars in thousands)

Appropriation		Recurring or Nonrecurring	Fund Affected
FY25	FY26		
	\$24,000.0	Nonrecurring	General Fund

(Parenthesis () indicate expenditure decreases)

REVENUE (dollars in thousands)

Estimated Revenue			Recurring or Nonrecurring	Fund Affected
FY25	FY26	FY27		

(Parenthesis () indicate revenue decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

	FY25	FY26	FY27	3 Year Total Cost	Recurring or Nonrecurring	Fund Affected
Total						

(Parenthesis () Indicate Expenditure Decreases)

Duplicates/Conflicts with/Companion to/Relates to:
Duplicates/Relates to Appropriation in the General Appropriation Act

SECTION III: NARRATIVE

BILL SUMMARY

Synopsis:

Senate Bill 169 creates the Strategic Economic Development Site Readiness Act to study and prepare strategic economic development sites for commercial development, creates the Strategic Economic Development Site Advisory Committee, creates the site readiness fund, and makes an appropriation.

The committee is tasked with reviewing and recommending sites to the secretary of the Economic Development Department (EDD) using outlined criteria as a guide. The EDD Secretary can review recommendations made by the committee and approve or disapprove of sites to be designated as strategic economic development sites.

Upon approval of the secretary for strategic economic development sites, the secretary may solicit proposals for site pre-development enhancing the readiness of strategic economic development sites for immediate development. Pre-development work includes surveying, planning, environmental assessment, public improvements, landscaping, and governmental permitting.

The bill appropriates \$24 million in General Fund to the Site Readiness Fund. The secretary reports annually by October 1, of each year to the Governor, Legislative Finance Committee, and other interim committees regarding updates of strategic economic development sites and pre-development activities.

FISCAL IMPLICATIONS

This bill appropriates \$24 million in General Funds to the site readiness fund, which is a non-reverting fund.

SIGNIFICANT ISSUES

Senate Bill 169 supports New Mexico's growing need to provide for development ready sites throughout the state. For New Mexico to diversify its economy we need sites that are marketable to national site selectors. Currently New Mexico has very little inventory of sites that are appropriate for medium to large scale commercial, industrial or other uses. Thirty six other states have some form of a site readiness strategy, many investing well over \$100 million in funds to support site readiness efforts.

Currently, sites in New Mexico can take anywhere from two to four years or longer to prepare utilities and be "ready" for development. This bill allows New Mexico to create an inventory of strategic economic development sites around the state and support targeted pre-development investments to make the sites more marketable for development. This process allows New Mexico to reduce the time to market for sites from years to months, making the state more

competitive with other jurisdictions.

PERFORMANCE IMPLICATIONS

ADMINISTRATIVE IMPLICATIONS

Administering this program will have a minimal impact on EDD. For areas where existing staff cannot support the program the bill provides for the ability to bring in specialized technical support.

CONFLICT, DUPLICATION, COMPANIONSHIP, RELATIONSHIP

Related to SB (Utility Pre-deployment) and HB (Licensing Transparency)

TECHNICAL ISSUES

OTHER SUBSTANTIVE ISSUES

ALTERNATIVES

WHAT WILL BE THE CONSEQUENCES OF NOT ENACTING THIS BILL

New Mexico will continue falling behind other states who have enacted site readiness strategies and growing companies will not open their doors in the state and seek other states for their business requirements.

AMENDMENTS