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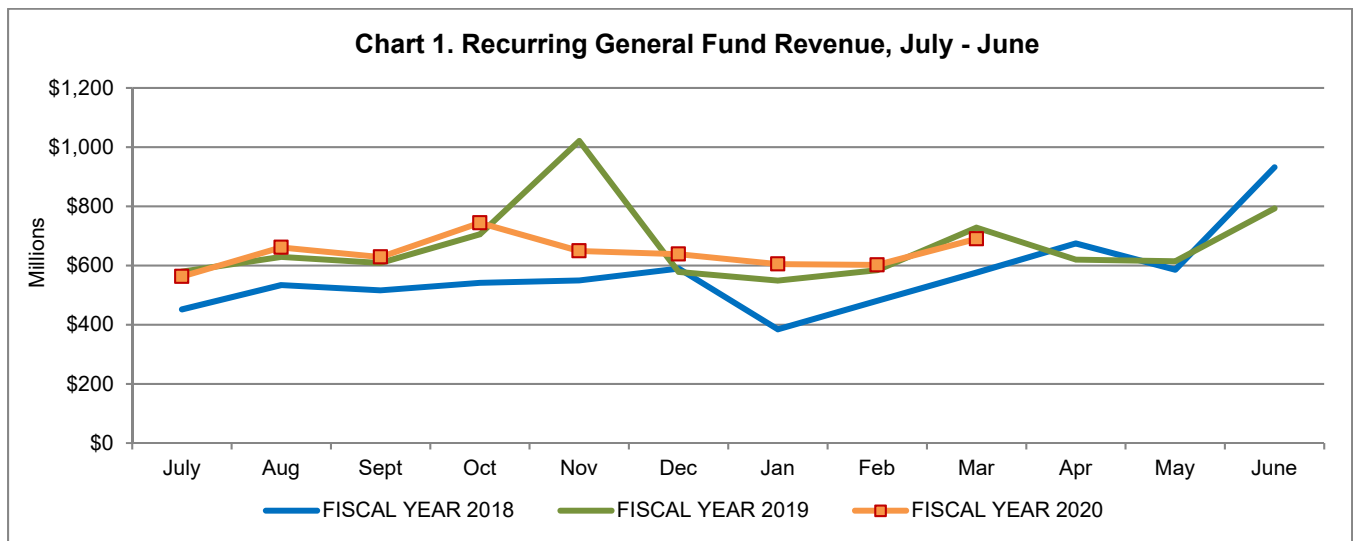


June 8, 2020

**General Fund Revenue Tracking Report: Accruals through March 2020**

**\*\*DISCLAIMER: This general fund revenue tracking report reflects FY20 revenue accruals through March 2020 as reported by the Department of Finance and Administration. Although not reflected in this report, LFC staff are actively tracking revenues and economic activity as circumstances surrounding the COVID-19 pandemic continually evolve.\*\***

**Summary.** General fund recurring revenues for FY20 through March were \$5.8 billion, down \$201.3 million, or 3.4 percent, from the same period a year ago due to the large, one-time federal land lease sale bonus payment received last year. Excluding direct oil and gas revenues from severance taxes or royalties and bonuses, general fund recurring revenue collections for FY20 through March were up \$158.6 million, or 3.5 percent, from the same period a year ago. Much of the increase is due to pre-pandemic strength in revenues, which were weaker in March for some revenues than they were a year ago, foreshadowing the revenue effects to come.



**Revenue Tracking.** The last page of this report provides the general fund revenue tracking chart for FY20. The charts detail the actual revenues received year-to-date through March, preliminary revenue federal mineral leasing through May, and the projected revenues for the remainder of the fiscal year based on the December 2019 consensus revenue estimate. Traditionally, projections for revenue collections through the end of the fiscal year are based on historical monthly shares of revenue collections by revenue source.

Table 1 and Chart 2 below present the components of fiscal year-to-date (FYTD) revenue through March for FY20 versus the same period in FY19. Total revenue collections in March were \$689.9 million, down \$38 million from the same month a year ago.

**Table 1. General Fund Revenue Accruals: FY20 vs. FY19**

Revenue Category	March Revenue	March Revenue	Fiscal Year-to-Date Through March		Year-over-Year Amount Change	Year-over-Year Growth	Projected Full-Year Growth: Dec 2019 Forecast
	FY19	FY20	FY19	FY20			
Gross Receipts Tax	\$ 229.0	\$ 254.3	\$2,007.6	\$2,218.5	\$211.0	10.5%	10.1%
Compensating Tax	\$ 7.2	\$ 5.0	\$58.7	\$49.3	(\$9.4)	-16.0%	6.0%
Selective Sales Taxes *	\$ 33.0	\$ 73.6	\$367.5	\$421.5	\$53.9	14.7%	3.0%
Personal Income Tax	\$ 274.8	\$ 167.2	\$1,112.6	\$1,096.9	(\$15.7)	-1.4%	-2.9%
Corporate Income Tax	\$ 30.0	\$ 18.9	\$118.6	\$20.5	(\$98.1)	-82.7%	-54.7%
Mineral Production Taxes **	\$ 4.5	\$ 1.9	\$411.3	\$422.1	\$10.9	2.6%	2.5%
License Fees	\$ 7.5	\$ 1.7	\$35.2	\$7.5	(\$27.8)	-78.8%	-4.8%
Investment Income	\$ 84.8	\$ 91.3	\$696.8	\$751.2	\$54.4	7.8%	3.5%
Rents and Royalties ***	\$ 56.2	\$ 78.9	\$1,097.8	\$727.1	(\$370.7)	-33.8%	-30.9%
Tribal Revenue Sharing	\$ 0.3	\$ 0.1	\$38.5	\$39.8	\$1.3	3.4%	2.1%
Miscellaneous Receipts	\$ 0.5	\$ (3.9)	\$34.3	\$22.9	(\$11.4)	-33.3%	-7.9%
Reversions	\$ 0.0	\$ 1.1	\$3.5	\$3.9	\$0.3	9.5%	-53.0%
<b>Subtotal Recurring Rev.</b>	<b>\$ 727.8</b>	<b>\$ 689.9</b>	<b>\$5,982.4</b>	<b>\$5,781.2</b>	<b>(\$201.3)</b>	<b>-3.4%</b>	<b>-2.9%</b>
Nonrecurring Revenue	\$ (0.2)	\$ 0.1	\$0.7	\$29.2	\$28.5	n/a	n/a
<b>Total Recurring, Excluding Direct Oil &amp; Gas</b>	<b>\$ 667.1</b>	<b>\$ 609.1</b>	<b>\$4,473.4</b>	<b>\$4,632.0</b>	<b>\$158.6</b>	<b>3.5%</b>	<b>2.4%</b>
<b>Total Revenue</b>	<b>\$ 727.7</b>	<b>\$ 690.0</b>	<b>\$5,983.1</b>	<b>\$5,810.4</b>	<b>(\$172.8)</b>	<b>-2.9%</b>	<b>-1.3%</b>

\* Includes estimates for Insurance

\*\* Includes estimates for Oil and Gas School Tax and Oil and Gas Conservation Tax.

\*\*\* Rents and royalties revenue for FY19 includes the large, unprecedented bonus payment for September 2019 federal land leases, which resulted in a November distribution of \$497 million to New Mexico.

**Chart 2. March YTD Recurring Revenue Collections FY20 versus FY19**



Note: Rents and royalties excludes large one-time federal land lease bonus payment from FY19.

**Explanation of Revenue Tracking Method.** Appendix 1 shows the latest consensus revenue estimates and monthly accruals in detail. These estimates were finalized in December 2019. The monthly numbers shown in bold are actuals as reported by the Department of Finance and Administration. The entries in italics are extrapolated from Taxation and Revenue Department accounting documents. The entries in ordinary typeface are a monthly allocation of the annual estimate for the remaining months, based on seasonal historical patterns. They are prepared by LFC staff. The four shaded columns are of particular importance. The column labeled “FY20 Actual + Estimate” is a sum of monthly DFA actuals, TRD accounting documents, and LFC estimates. The column entitled “FY20 Forecast” is the latest consensus revenue estimate. The next two columns calculate the tracking change in percentage and absolute terms.

**FISCAL YEAR 2020 GENERAL FUND MONTHLY REVENUE TRACKING**

(dollars in millions; italics indicate preliminary actual revenue; bold indicates actual revenue)

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	ESTIMATED REVENUE ACCRUALS												FY20	TRACKING CHANGE		
	July Actual	Aug Actual	Sept Actual	Oct Actual	Nov Actual	Dec Actual	Jan Actual	Feb Actual	Mar Actual	Apr Estimate	May Estimate	June Estimate	Actual + Estimate	FY20 Dec. Forecast	% Diff.	\$ Diff.
Gross Receipts Tax	219.3	258.7	213.8	267.3	233.8	276.5	244.5	250.3	254.3	249.2	246.5	239.6	2,953.9	2,928.8	0.9%	25.1
Compensating Tax	6.7	5.2	8.3	6.4	5.6	6.2	6.2	(0.3)	5.0	2.3	7.2	8.3	67.1	82.9	-19.2%	(15.9)
<b>TOTAL GENERAL SALES TAXES</b>	<b>226.0</b>	<b>263.8</b>	<b>222.1</b>	<b>273.7</b>	<b>239.4</b>	<b>282.7</b>	<b>250.7</b>	<b>250.0</b>	<b>259.3</b>	251.5	253.7	247.9	3,020.9	3,011.7	0.3%	9.2
Tobacco Products & Cigarette Taxes	9.4	9.2	6.3	4.0	9.5	6.2	6.7	5.3	6.1	7.0	7.5	8.9	86.0	88.6	-2.9%	(2.6)
Liquor Excise Tax	2.2	2.4	1.7	1.7	2.6	2.1	1.4	1.4	2.8	1.8	1.9	2.3	24.4	23.2	5.2%	1.2
Insurance Premiums Tax	0.3	2.4	15.8	50.4	1.5	1.3	52.6	2.7	51.9	0.6	0.6	0.6	180.7	206.1	-12.3%	(25.4)
Fire Protection Fund Reversion	-	-	-	-	-	-	-	-	-	-	-	16.9	16.9	16.9	0.0%	-
Motor Vehicle Excise Tax	11.4	14.1	12.3	13.9	11.5	11.2	13.5	11.9	10.2	13.2	13.1	13.0	149.3	150.0	-0.5%	(0.7)
Gaming Excise Tax	5.2	5.3	5.7	5.2	5.2	5.5	4.8	6.1	2.9	5.6	6.0	5.3	62.9	66.5	-5.4%	(3.6)
Leased Vehicle Surcharge & Other	0.7	0.8	0.9	0.5	0.4	0.4	0.6	1.6	(0.2)	0.6	0.7	0.7	7.7	8.3	-6.9%	(0.6)
<b>TOTAL SELECTIVE SALES TAXES</b>	<b>29.2</b>	<b>34.2</b>	<b>42.7</b>	<b>75.7</b>	<b>30.7</b>	<b>26.7</b>	<b>79.6</b>	<b>29.0</b>	<b>73.6</b>	28.9	29.9	47.7	528.0	559.7	-5.7%	(31.7)
Withholding	110.7	117.8	124.5	108.7	129.9	155.8	133.4	117.5	130.8	111.0	111.0	154.8	1,506.0	1,422.2	5.9%	83.7
Final Settlements	20.5	53.5	14.4	16.9	39.1	16.9	23.7	35.3	62.0	30.4	76.6	38.4	427.7	549.4	-22.2%	(121.7)
Oil and Gas Withholding Tax	3.0	5.3	0.3	7.1	6.4	14.8	4.8	8.2	20.7	19.5	10.8	22.6	123.4	119.0	3.7%	4.4
Fiduciary Tax	(0.4)	1.4	0.3	0.0	(0.1)	0.5	(0.8)	(0.3)	0.6	0.2	1.6	(0.1)	2.8	6.0	-53.9%	(3.3)
<b>Gross Personal Income Tax</b>	<b>133.8</b>	<b>178.0</b>	<b>139.4</b>	<b>132.8</b>	<b>175.2</b>	<b>188.0</b>	<b>161.0</b>	<b>160.6</b>	<b>214.1</b>	161.2	200.0	215.7	2,059.9	2,096.7	-1.8%	(36.8)
Transfer to PIT Suspense	(9.7)	(10.1)	(14.4)	(9.4)	(6.0)	(98.5)	(110.5)	(61.1)	(44.4)	(41.3)	(14.3)	(10.5)	(430.2)	(442.4)	-2.8%	12.2
Retiree Health Care	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)	(2.6)	(2.6)	(2.6)	(29.8)	(31.0)	-3.9%	1.2
<b>Less: Refunds, distributions to other funds</b>	<b>(12.1)</b>	<b>(12.5)</b>	<b>(16.8)</b>	<b>(11.9)</b>	<b>(8.5)</b>	<b>(100.9)</b>	<b>(112.9)</b>	<b>(63.6)</b>	<b>(46.9)</b>	<b>(43.9)</b>	<b>(16.9)</b>	<b>(13.0)</b>	<b>(460.0)</b>	<b>(473.4)</b>	<b>-2.8%</b>	<b>13.4</b>
<b>NET PERSONAL INCOME TAX</b>	<b>121.7</b>	<b>165.5</b>	<b>122.6</b>	<b>121.0</b>	<b>166.8</b>	<b>87.1</b>	<b>48.1</b>	<b>97.1</b>	<b>167.2</b>	117.3	183.0	202.7	1,599.9	1,623.3	-1.4%	(23.4)
<b>CORPORATE INCOME TAX</b>	<b>(22.3)</b>	<b>(18.7)</b>	<b>29.3</b>	<b>(14.2)</b>	<b>(11.5)</b>	<b>17.5</b>	<b>1.6</b>	<b>19.8</b>	<b>18.9</b>	(1.9)	(3.6)	20.5	35.5	55.6	-36.2%	(20.1)
<b>TOTAL INCOME TAXES</b>	<b>99.4</b>	<b>146.7</b>	<b>151.9</b>	<b>106.8</b>	<b>155.2</b>	<b>104.6</b>	<b>49.7</b>	<b>116.9</b>	<b>186.0</b>	115.4	179.5	223.2	1,635.4	1,678.9	-2.6%	(43.5)
Oil and Gas School Tax *	48.5	49.3	52.6	54.5	59.5	64.4	53.2	(0.0)	-	-	-	-	382.0	382.0	0.0%	0.0
Oil Conservation Tax	2.6	2.6	2.8	2.8	3.2	3.4	3.2	2.4	0.0	2.4	3.1	2.8	31.4	31.2	0.5%	0.2
Resources Excise Tax	0.6	0.5	0.6	0.6	1.1	0.7	0.6	0.5	0.6	0.6	0.6	0.6	7.7	7.4	3.6%	0.3
Natural Gas Processors Tax	1.0	1.2	1.3	1.4	1.3	1.3	1.2	1.2	1.3	1.2	1.2	1.2	14.8	14.3	3.8%	0.5
<b>TOTAL MINERAL PROD. TAXES</b>	<b>52.8</b>	<b>53.5</b>	<b>57.4</b>	<b>59.3</b>	<b>65.1</b>	<b>69.8</b>	<b>58.3</b>	<b>4.0</b>	<b>1.9</b>	4.2	4.9	4.6	435.9	434.9	0.2%	1.0
<b>LICENSE FEES</b>	<b>2.0</b>	<b>1.5</b>	<b>0.2</b>	<b>0.3</b>	<b>0.4</b>	<b>0.4</b>	<b>0.3</b>	<b>0.6</b>	<b>1.7</b>	14.4	2.5	2.7	27.0	52.8	-48.8%	(25.7)
Land Grant Perm. Fund Distributions	56.0	56.0	56.0	56.1	56.1	56.1	56.1	56.2	56.2	56.2	56.0	56.0	672.9	671.8	0.2%	1.1
State Treasurer's Earnings	1.5	18.3	(1.3)	8.0	1.0	4.3	13.1	16.3	16.3	5.8	4.9	4.9	93.2	82.1	13.6%	11.1
Severance Tax Perm. Fund Distributions	18.8	18.8	18.8	18.8	18.8	18.8	18.8	18.8	18.8	18.8	18.8	18.8	225.3	225.3	0.0%	0.0
<b>TOTAL INVESTMENT EARNINGS</b>	<b>76.3</b>	<b>93.1</b>	<b>73.5</b>	<b>82.8</b>	<b>75.8</b>	<b>79.2</b>	<b>88.0</b>	<b>91.3</b>	<b>91.3</b>	80.8	79.7	79.7	991.4	979.1	1.3%	12.3
Federal Mineral Leasing Royalties	73.4	61.3	57.4	137.8	56.3	72.0	62.7	76.7	70.5	65.1	45.1	74.6	852.8	810.4	5.2%	42.5
State Land Office Bonuses, Rents	2.9	5.7	9.4	6.5	4.5	1.7	14.7	5.3	8.4	5.0	6.2	6.2	76.4	74.0	3.2%	2.4
<b>TOTAL RENTS &amp; ROYALTIES</b>	<b>76.3</b>	<b>67.0</b>	<b>66.8</b>	<b>144.3</b>	<b>60.8</b>	<b>73.7</b>	<b>77.3</b>	<b>82.1</b>	<b>78.9</b>	70.1	51.2	80.8	929.2	884.4	5.1%	44.9
<b>TRIBAL REVENUE SHARING</b>	<b>-</b>	<b>-</b>	<b>13.6</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>26.1</b>	<b>0.1</b>	0.1	0.1	20.0	60.0	80.1	-25.1%	(20.1)
<b>MISCELLANEOUS RECEIPTS</b>	<b>1.2</b>	<b>1.2</b>	<b>0.4</b>	<b>0.9</b>	<b>19.4</b>	<b>1.0</b>	<b>0.8</b>	<b>2.0</b>	<b>(3.9)</b>	1.2	1.2	19.9	45.2	49.4	-8.5%	(4.2)
<b>REVERSIONS</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.3</b>	<b>2.2</b>	<b>0.3</b>	<b>0.1</b>	<b>-</b>	<b>1.1</b>	0.4	2.6	28.6	35.4	45.5	-22.2%	(10.1)
<b>TOTAL RECURRING REVENUE</b>	<b>563.0</b>	<b>661.2</b>	<b>628.6</b>	<b>744.1</b>	<b>649.1</b>	<b>638.3</b>	<b>604.8</b>	<b>602.0</b>	<b>689.9</b>	567.0	605.3	755.0	7,708.4	7,776.4	-0.9%	(68.0)
Non-Recurring **	0.0	6.2	(0.1)	0.1	22.5	(0.0)	(0.0)	0.3	0.1	-	-	-	29.2	28.8		0.3
Additional Transfers	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
<b>TOTAL NON-RECURRING REVENUE</b>	<b>0.0</b>	<b>6.2</b>	<b>(0.1)</b>	<b>0.1</b>	<b>22.5</b>	<b>(0.0)</b>	<b>(0.0)</b>	<b>0.3</b>	<b>0.1</b>	-	-	-	29.2	28.8		0.3
<b>GRAND TOTAL REVENUE</b>	<b>563.0</b>	<b>667.4</b>	<b>628.6</b>	<b>744.2</b>	<b>671.6</b>	<b>638.3</b>	<b>604.8</b>	<b>602.4</b>	<b>690.0</b>	567.0	605.3	755.0	7,737.6	7,805.2	-0.9%	(67.6)

Estimates are developed by LFC and based on the consensus revenue estimate and historical monthly patterns.

\*Oil and gas school tax distributions in excess of five-year average expected to divert to Tax Stabilization Reserve beginning in March 2020.

\*\* November non-recurring revenue includes Fire Protection Fund reversion for FY19 booked to FY20 due to delayed submission by the agency.