



**NMRLD**

**NEW MEXICO  
REGULATION &  
LICENSING DEPARTMENT**

*Our Priority  
Is Your Protection*

*Legislative Interim Committee:*

*Courts, Corrections & Justice*

*August 23, 2023*

*Linda M. Trujillo, Superintendent*

*Clay Bailey, Deputy Superintendent*

*Todd Stevens, CCD Director*



**NIMRLD**

## **What We Do**

*We regulate more than 500,000 individuals and businesses in 35 industries, professions and trades across the state. Our goal is to assure that New Mexicans receive quality services from qualified individuals and businesses while also ensuring a fair and prompt administrative process.*

***Our priority is your protection.***



## **Vision, Mission and Values**

### **RLD's MISSION**

To ensure qualified professionals provide quality care and services to all people of New Mexico

### **RLD's VISION**

Unleashing the vitality of New Mexico through responsible and innovative regulation and public protection.

### **RLD's GUIDING VALUES**

Service, Integrity, and Dedication.

# CCD Director Todd Stevens

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*Todd Stevens is from Harrisburg, Illinois, a small town in Southern Illinois. After graduating from High School, Todd attended Blackburn College where he earned a degree from Blackburn College.*

*In 2015 Todd moved to Colorado to pursue a new career in the newly legalized Cannabis Industry.*

*Director Stevens worked as a manager at Native Roots Cannabis Company, one of the state's largest cannabis companies in Colorado. He most recently served as Manager of Training and Development. He gained extensive knowledge of the regulated cannabis industry operations, including cultivation, production, and compliance. Stevens executed the design and development of customized and interactive classroom and e-learning solutions, including a comprehensive retail sales training program. Stevens also managed all employee trainings, recertified over 200 retail employees through a State Certified Vendor Training program. And as a District Manager, Stevens managed and oversaw operations at five dispensaries.*





# Cannabis Update

1. Number of licensees
2. C.R.O.P. and other information
3. Rules Hearing – August 31, 2023
4. Compliance: Inspections, Corrective Action, Administrative Action
5. Hemp CBD Products – CANNRA Response to Congress
6. Legislative Actions



# Cannabis Parent Licenses

<b>Total</b>	<b>1484</b>
Vertically Integrated	155
Micro Integrated	296
Producer	221
Micro Producer	244
Manufacturer	205
Retail	290
Courier	47
Consumption Area	19
Testing Laboratory	6
Research Laboratory	1



# Cannabis Licensed Premises

<b>Total</b>	<b>2637</b>
Producer	398
Micro Producer	453
Manufacturer	701
Retailer	1012
Consumption Area	19
Courier	47
Testing Laboratory	6
Research Laboratory	1



# Cannabis Pending Applications

<b>PENDING APPLICATIONS</b>	<b>258</b>
Producer	53
Micro Producer	70
Manufacturer	36
Retailer	40
Premises	12
Consumption Area	26
Couriers	15
Testing Laboratory	6
Research Laboratory	0

A screenshot of the C.R.O.P. website. The background is dark with a faint image of cannabis plants. At the top, the text "C.R.O.P." is displayed in large, white, bold letters, followed by "Cannabis Reporting Online Portal" in a smaller white font. Below this, a white rectangular button with a thin border contains the text "Visit the C.R.O.P." in white. At the bottom of the screenshot, a bar chart with seven green bars of varying heights is visible against a dark grid background.

**C.R.O.P.**  
Cannabis Reporting Online Portal

Visit the C.R.O.P.

Website: [crop.rld.nm.gov](http://crop.rld.nm.gov)





**View  
Plant Count**



**View  
Sales Data**



**Find a  
Dispensary**

**The Cannabis Reporting Online Portal** supports the mission of the Cannabis Control Division to measure relevant data in the emerging cannabis industry. The resources posted will allow the public, cannabis licensees, and supportive financial, banking, and insurance businesses to analyze data in New Mexico to drive policy, business decisions, and answer most frequently requested data.



### JULY 2023 SALES DATA

Medical Sales

**\$13,688,372.76**

Medical Transactions

**268,267**

Adult-Use Sales

**\$34,077,883.07**

Adult-Use Transactions

**799,768**

Total Sales

**\$47,766,255.83**

Total Dispensaries in New Mexico

**1,040**

Total Transactions

**1,068,035**

### ALL TIME SALES DATA

Medical Sales

**\$244,391,092.36**

Medical Transactions

**4,758,964**

Adult-Use Sales

**\$431,229,953.42**

Adult-Use Transactions

**9,757,890**

Total Sales

**\$675,621,045.78**

Total Transactions

**14,516,854**



The New Mexico Regulation and Licensing Department's Cannabis Control Division will hold a public rule hearing on **August 31, 2023, at 9:00am.**

To learn more about the proposed rules amendments, or submit public comment, click the button below.

[LEARN MORE](#)





**Compliance Team**



**Enforcement Actions**



**Inspections Performed**



**Violations Found**



**FAQs**



**File a Complaint**



# HB 384 – Amendments to Uniform Licensing Act

*61-1-25.1. Preliminary injunction and hearing; summary suspension or probation*

A. When a board finds that evidence in its possession indicates that a licensee poses a clear and immediate danger to the public health and safety if the licensee continues to practice, the board may seek a preliminary injunction from the district court in the county in which the principal office of the licensee is located or, if the principal office is not in New Mexico, in the district court for Santa Fe county. If the injunction is granted, the board shall hold an expedited hearing for the suspension of the license or probation of the licensee. The board shall follow the hearing procedures of the Uniform Licensing Act, but times shall be shortened in accordance with the injunction or at the request of the licensee.



# CANNABIS CONTROL DIVISION COMPLIANCE ACTIVITY YEAR TO DATE

7

**Enforcement Actions  
Issued**

256

**Inspections  
Performed**

1,356

**Violations Found**

Numbers reported here are from January 1, 2023 to July 31, 2023.



# Hemp CBD Products: CANNRA Response to Congress

The current hemp marketplace is much broader than CBD. The broad definition of “hemp” in the 2018 Farm Bill has resulted in a marketplace that includes a wide array of products that contain the range of cannabinoids that can be derived directly or chemically from the *Cannabis sativa* L. plant, including intoxicating cannabinoids like delta-9 THC, delta-8 THC, delta-10 THC, THCP, THCB, THCjd, hexahydrocannabinol (HHC), H4-CBD, and THC-O-acetate. The language in the 2018 Farm Bill effectively legalized marijuana federally, without product regulation, and called it “hemp.”

Cannabis Regulators Association (CANNRA). *Cannabis Regulators Association (CANNRA) Response to: Bicameral Congressional Request for Information on the Regulation of CBD and Hemp-Derived Cannabinoid Products*. August 18, 2023.





# CANNRA Response to Congress

“Hemp-derived products on the market today can be ingested, applied topically, aerosolized, inhaled or combusted, applied transdermally or transmucosally, or used in other ways. Many of these products and forms extend beyond anything that would be allowed in state-regulated “marijuana” marketplaces.”

Cannabis Regulators Association (CANNRA). *Cannabis Regulators Association (CANNRA) Response to: Bicameral Congressional Request for Information on the Regulation of CBD and Hemp-Derived Cannabinoid Products.* August 18, 2023.





# High Priority Legislative Actions

1. Biometric Criminal History Reports
2. Plant Count extension
3. Alcohol licensing
4. Correct Cannabis Training and Education Program definition
5. Amend definition of Integrated Cannabis Microbusiness
6. Register employees and mandatory training
7. Investigation records confidential

Questions?





# Contact Information

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