



## General Fund Consensus Revenue Estimate

August 2024 Consensus General Fund Recurring Revenue Estimate			
(in millions)			
	FY24	FY25	FY26
December 2023 Consensus	\$12,765.8	\$12,842.1	\$13,088.0
August 2024 Adjustments	\$270.5	\$174.5	\$293.7
<b>August 2024 Consensus</b>	<b>\$13,036.3</b>	<b>\$13,016.6</b>	<b>\$13,381.7</b>
Annual amount change	\$1,446.7	(\$19.7)	\$365.1
Annual percent change	12.5%	-0.2%	2.8%

The Consensus Revenue Estimating Group (CREG), comprising the Legislative Finance Committee (LFC), Department of Finance and Administration (DFA), Taxation and Revenue Department (TRD), and Department of Transportation (DOT), reached consensus on the revenue estimates presented in this brief. The recurring revenue update table presents a reconciliation of recurring revenues through the current revenue estimating cycle.

Note: Parentheses ( ) denotes a negative number; General fund amounts above do not include oil and gas emergency school tax revenues in excess of the five-year average distributed to the tax stabilization reserve, early childhood trust fund, or the severance tax permanent fund.

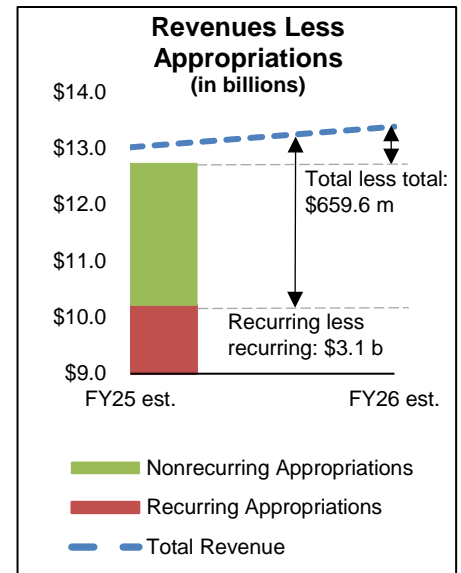
### Summary

Estimated recurring revenues for FY25 are \$13.017 billion, up \$174.5 million from the last estimate in December 2023 but 0.2 percent less than generated in FY24. Although growth in revenue has slowed, the amount available for appropriation remains high due to fiscal restraint in recurring appropriations and higher base revenues. In FY26, recurring revenues are expected to grow only 2.8 percent over FY25 to an estimated \$13.382 billion. While recurring revenue is \$3.16 billion more than prior year recurring spending, nonrecurring spending has grown rapidly in recent years and now represents more than 27 percent of spending in a single session and potentially a third of spending in a single year. Total revenues less total prior year spending more accurately reflects new general funds available over prior years, which is \$659.6 million in FY26.

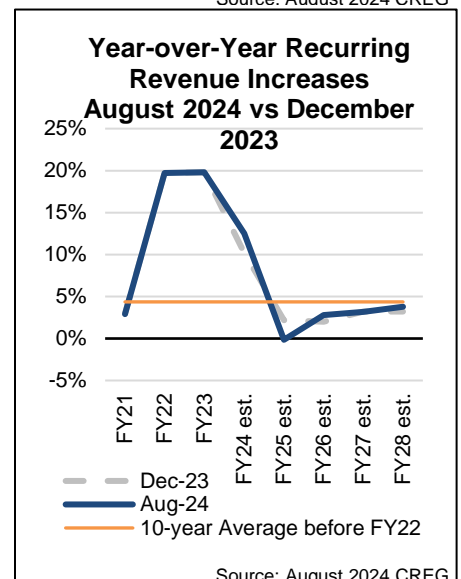
Recurring revenues for FY24 are estimated at \$13.04 billion, up \$1.45 billion, or 12.5 percent, from FY23. The state's historic revenues have grown at a record pace propped up by booming oil and gas, durable consumer spending, inflation, strong demand for employment, and robust wage growth. Those factors contributed to nearly 20 percent revenue growth in FY22 and FY23. However, the pace of revenue growth has slowed in FY24, though still double the average growth rate of the previous two decades. As legislative changes to the tax code take effect and economic activity softens, revenue growth is expected to contract by 0.2 percent in FY25 and grow 2.8 percent in FY26 before returning to more typical growth of over 3 percent in FY27 and beyond.

### General Fund Financial Summary and Reserves

Ending reserve balances for FY24 are estimated at \$3 billion, or 31.7 percent of recurring appropriations. Because total reserve balances exceed 25 percent of recurring appropriations, the excess of the five-year average of oil and gas



Source: August 2024 CREG



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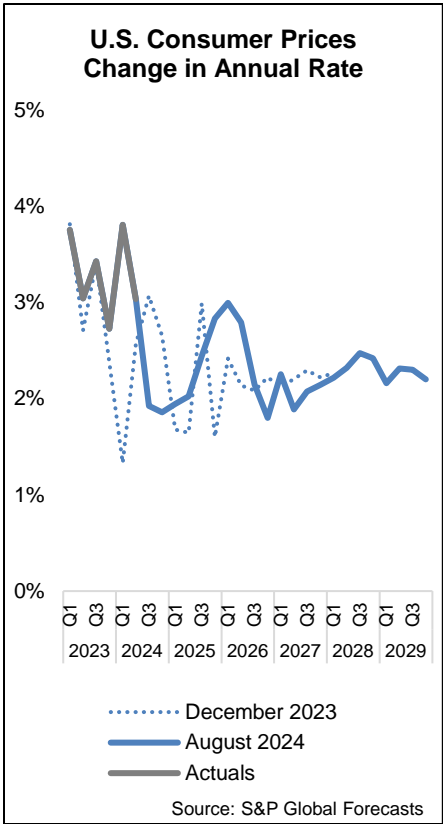


school tax—\$683.8 million—will go to the early childhood education and care trust fund (ECTF) instead of the tax stabilization reserve.

Ending reserve balances for FY25 are estimated at \$3.5 billion, or 34.8 percent of FY25 recurring spending. Again, because reserves are expected to exceed 25 percent of recurring appropriations in FY25, excess oil and gas school tax collections, estimated at about \$517.3 million, will flow into the early childhood trust fund. Excess federal oil and gas royalty payments above the five-year average, estimated at about \$881.2 million in FY25, will also flow into the early childhood trust fund (see Attachment 5).

General Fund Financial Summary		
(in millions)		
	FY24	FY25
	<u>Actual</u>	<u>Est.</u>
Recurring Revenue	\$13,036.3	\$13,016.6
Nonrecurring Revenue*	(\$14.6)	\$0.0
<b>Total General Fund Revenue</b>	<b>\$13,021.7</b>	<b>\$13,016.6</b>
Recurring Appropriations	\$9,578.9	\$10,219.5
Nonrecurring Appropriations*	\$3,127.7	\$2,502.6
Undistrib. Appropriations and Audit Adj.	\$428.5	
<b>Total General Fund Appropriations</b>	<b>\$13,135.1</b>	<b>\$12,722.1</b>
Transfer to (from) Reserves	(\$113.5)	\$294.5
*Includes federal stimulus funds and offsets		
Ending Reserve Balance	\$3,034.9	\$3,553.7
Percent of Recurring Appropriations	31.7%	34.8%

Source: LFC Files



## Economic Forecast

The economic forecast has improved with respect to slowing inflation and an easing interest rate environment. Economic growth has stayed elevated but is expected to slow with wages and employment growth returning to prepandemic trends. Further, moderate oil prices and slowing oil production growth contribute to a flattening of the revenue forecast. CREG economists use national data from S&P Global and Moody’s Analytics, with local data from the University of New Mexico Bureau of Business and Economic Research (BBER) and Moody’s Analytics to develop the forecast. Selected economic indicators from forecasts are shown in attachment 3.

## U.S. Outlook

The U.S. economy defied recession fears in 2023 and continued steady economic growth in the first half of 2024; however, slowing job gains and high interest rates are stoking new fears for the latter half of 2024. Real gross domestic product (GDP), the inflation-adjusted value of all goods and services, increased at an annual rate of 2.8 percent in the second quarter of 2024, according to the U.S. Bureau of Economic Analysis. This was up from 1.4 percent in the first quarter. S&P Global is expecting GDP growth of 2.4

percent through 2024 and 1.5 percent in FY25 as inflation moderates slightly above 2 percent and interest rates remain higher than in the previous decade.

U.S. employment growth has remained strong; however the most recent months show some signs of buckling. Peaking at 14.7 percent at the start of the pandemic, the U.S. unemployment rate was 4.3 percent in July 2024, above the prepandemic level of 3.5 percent and the postpandemic low of 3.4 percent reached in April 2023. S&P Global expects unemployment rates to rise to 4.8 percent by 2027 as the labor market continues to cool. Labor force participation, the share of the working age population with jobs, has yet to recover fully from pandemic lows and is stable at around 62.6 percent, still depressed from the prepandemic level of 63.3 percent.

Supply chain pressures have eased from pandemic levels and the labor market has shown signs of rebalancing. S&P Global expects tight monetary policy will suppress demand in the U.S. labor market and in investment activity, reversing the direction of inflation along with easing supply chains and other demand/supply disruptions. Forecasters predict interest rates have reached their peak and will fall to a sustained 2.4 percent by the end of 2026.

Significant uncertainty in the economic outlook remains (see “Forecast Risks”). Stubborn monetary policy from the Federal Reserve could significantly slow economic growth because high interest rates dampen economic demand. On the other hand, a failure to slow inflation could discourage consumer sentiment and erode real purchasing power, leading to a downturn.

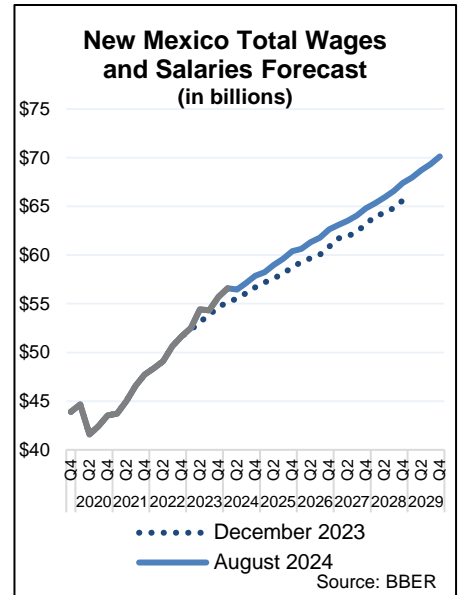
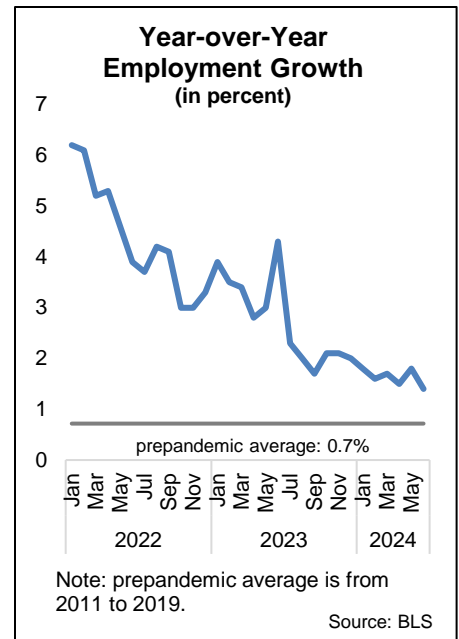
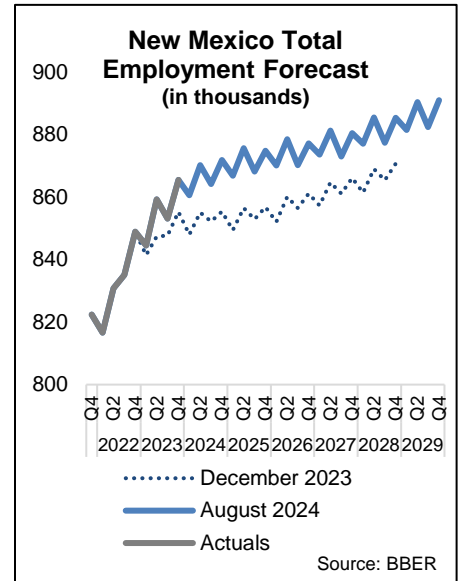
Neither S&P Global nor Moody’s Analytics include a recession in their baseline forecast. Both S&P Global and Moody’s forecasts include the impact of the federal Infrastructure Investment and Jobs Act (IIJA) and Inflation Reduction Act. Both estimators assume the Federal Reserve will begin rate cuts at the end of 2024 as they attempt to avoid a recession while reducing inflation.

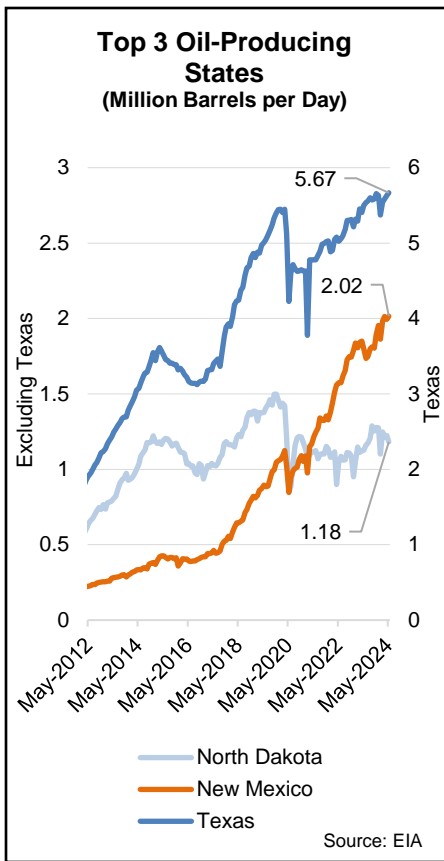
### New Mexico Outlook

The estimates used in the consensus revenue forecast expect the New Mexico economy will grow at a slower rate than the U.S. economy throughout the forecast period. Like the national outlook, the state’s economic outlook is tied to inflation, monetary policy, and other broader economic mechanisms.

**Employment.** June 2024 data from the U.S. Bureau of Labor Statistics indicates total nonfarm employment is up 28.6 thousand jobs, or 3.3 percent, from the prepandemic peak. BBER expects employment growth to slow in the last quarter of 2024 and dip below 0.5 percent year-over-year growth at the end of 2025 before recovering somewhat around 0.5 percent by 2028. In total, New Mexico employment regained all jobs lost during the pandemic by March 2023 and is expected to grow by 25 thousand jobs, or 2.9 percent, by the end of the forecast period.

Currently, New Mexico’s labor force participation rate is 57.3 percent, significantly lower than the national rate and still below prepandemic levels. The labor force is projected to grow by 0.4 percent in 2024 compared with 2023, with annual growth rising to 0.5 percent in 2025 and then leveling out around 0.3 percent on average year-over-year.





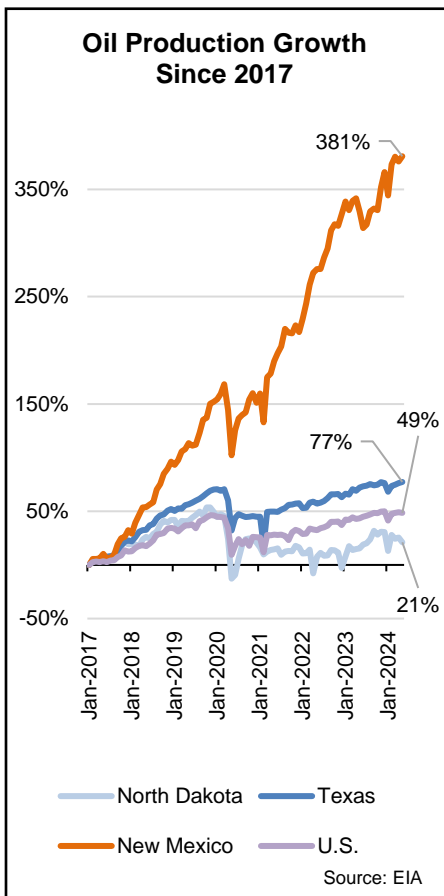
**Wages and Salaries.** While employment had a longer road to recovery, total wages and salaries in New Mexico reached pre-pandemic levels in the last quarter of 2020. Wages and salaries experienced 10 percent growth in FY22, 8.4 percent growth in FY23, and 6.7 percent growth in FY24. BBER expects to see average year-over-year growth of 4.0 percent in FY25 through FY29.

Total personal income growth, which includes income other than earned wages and salaries, in New Mexico reached record heights during the pandemic. Driven by inflationary pressures and a competitive labor market, personal income expanded year-over-year by 9.8 percent on average in 2021, 2.1 percent in 2022, 4.5 percent in 2023, and is expected to grow by 4.7 percent in 2025. BBER expects average year-over-year growth in total personal income to be 4.7 from 2025 to 2029.

**Oil and Gas**

Over the past several years, New Mexico's oil and natural gas industry has experienced significant growth, nearly quintupling since 2017 (381 percent growth). This rapid acceleration of production has skyrocketed New Mexico to the second-largest oil producer in the United States, behind Texas. In the last year, New Mexico production drove nearly 50 percent of the oil production growth in the United States.

Oil and gas prices have been volatile over the past five years, influenced by global market conditions, the Covid-19 pandemic, and geopolitical tensions. Despite these fluctuations, New Mexico has maintained strong production levels. Over the last two years, the industry has undergone significant corporate consolidation, with multiple multi-billion-dollar acquisitions and mergers. These larger producers, now a lion's share of the production in the region, tend to look longer into the future and strategize to maintain desired cash flow even when oil demand and price decline. The preference of shareholder returns over production growth is leading to longer production growth runways by possibly prioritizing less productive land now so that more productive land could be used during lower price environments. However, the cost to drill and produce in the region has gone up, generally making the basin less profitable than a few years ago, increasing the price threshold needed to turn a profit on a new well to the lower \$40 per barrel (bbl) range up from the mid \$30/bbl in previous forecasts.



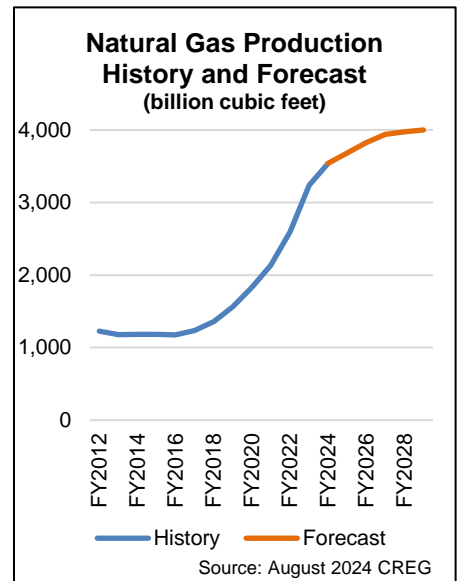
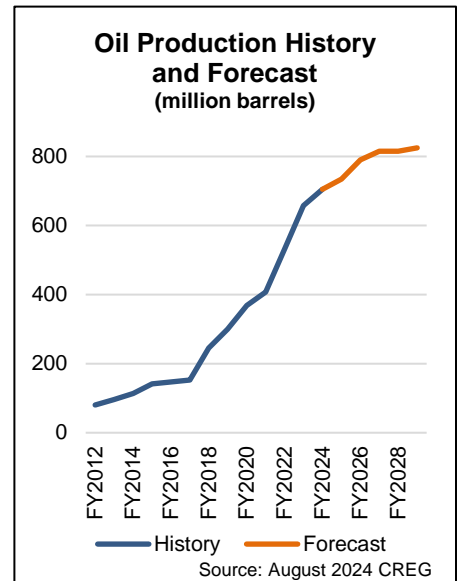
New Mexico's oil prices averaged \$78.5/bbl in FY24 and are estimated to average \$76.50/bbl in FY25. Prices are expected to remain lower than previous highs and prior expectations because of moderating economic conditions and lower demand combined with growing supply. S&P Global and the New York Mercantile Exchange (NYMEX) expect national oil prices (West Texas Intermediate or WTI) to average between \$68/bbl and \$77/bbl over FY25 and FY26, lower than previously forecasted. New Mexico oil prices are estimated to fall below WTI prices by about \$1.10/bbl.

Oil production is already experiencing a slowdown, even though moderate growth is expected throughout the forecast. The state produced an estimated 705 million barrels of oil in FY24, a 7.2 percent increase from total FY23 production but a significant slowdown from 30 percent growth in FY22 and 23.7 percent in FY23. The consensus estimate expects oil production will grow 4.3 percent in FY25 from FY24 levels, resulting in 735 million barrels of New

Mexico-produced oil. Growth continues throughout the forecast, but moderates to an average year-over-year growth rate of 1.5 percent from FY27 through FY29.

New Mexico’s natural gas production boom has begun to slow as well, although not at the same rate as oil. New Mexico produced an estimated 3.54 trillion cubic feet of natural gas in FY24, an increase of 9.4 percent from FY23, considerably below the nearly 25 percent the previous fiscal year. The consensus forecast estimates natural gas production will average 10.1 billion cubic feet/day in FY25 and 10.5 bcf/day in FY26. Annual growth in FY25 through FY27 remains above 3 percent but drops below 1 percent in FY28 and FY29.

Natural gas prices averaged \$3.20 per thousand cubic feet (mcf) in FY24, down significantly from \$5.40 in FY23 and \$7.04 in FY22 as companies struggled to pipe natural gas out of the basin as a byproduct of oil drilling. The Energy Information Administration and NYMEX project national gas prices (Henry Hub) to remain below \$3.50/mcf through 2025 and as low as \$2.48/mcf as higher inventories, warm winters, and high production weigh on prices in the short-term. New Mexico’s natural gas prices averaged only 61 cents/mcf and 62 cents/mcf higher than national prices in FY23 and FY24, down from \$2.73/mcf in FY22, and is expected to further fall as Permian Basin pipeline capacity constraints weigh on prices.



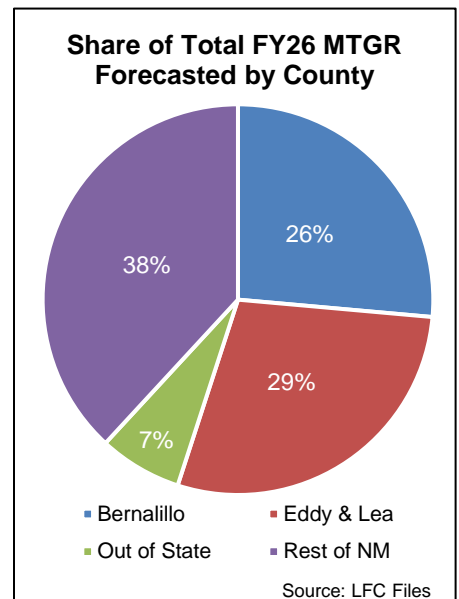
Fiscal Year	2024	2025	2026
	<i>Prelim.</i>	<i>Forecast</i>	<i>Forecast</i>
<b>Gross Oil Price (\$/bbl)</b>	\$78.50	\$76.50	\$71.50
<b>Oil Volume (MMbbls)</b>	705	735	790
<b>Oil Volume (MMbbls/day)</b>	1.9	2.0	2.2
<b>Gross Natural Gas Price (\$/mcf)</b>	\$3.20	\$3.57	\$4.20
<b>Net Natural Gas Price (\$/mcf)*</b>	\$2.10	\$2.45	\$2.97
<b>Natural Gas Volume (bcf)</b>	3,540	3,685	3,825
<b>Natural Gas Volume (bcf/day)</b>	9.70	10.10	10.48

\* Net prices are based on the taxable value of the product after deductions for transportation, processing, and royalties.

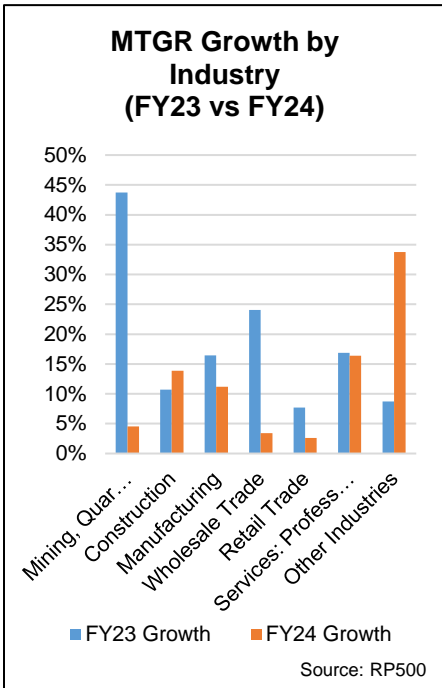
## General Fund Revenue Forecast

### Gross Receipts Taxes

Data from the Taxation and Revenue Department shows matched taxable gross receipts (MTGR)—a better measure of economic activity than tax revenue because it measures the spending that is subject to the gross receipts tax and is not altered by changing tax rates—were up 6.4 percent in FY24 compared with FY23, a marked slowdown from 14.6 percent growth in FY23 and 21.7 percent growth in FY22. Strong collections have been the result of higher spending in the mining sector, record public investments in construction, high consumer savings, strong wage and consumption growth, and relatively high inflation. However, falling inflation, slower mining activity, and depleted consumer savings are beginning to translate into lower expectations for revenue collection growth.







The largest source of FY24 MTGR growth is construction activity followed closely by growing spending in professional, scientific, and technical services, a reversal from FY23’s growth derived from mining and retail trade. Even with slowing growth in the mining sector, Eddy County contributed the most to overall growth among counties, and Lea County trailed only Bernalillo County. Sandoval, Santa Fe, and Los Alamos counties came next with construction and services growth there approaching the growth seen in mining.

Of the total MTGR activity in the state, nearly one third is oil and gas related. Driven by activity in the Permian Basin, GRT revenue is growing increasingly volatile; more than a billion dollars in general fund GRT revenue is related to the industry. As GRT revenue from the industry grows, the risk of losses resulting from an oil and gas industry bust grows as well. In the forecast, the oil and gas production slowdown drags down GRT growth as well.

Gross receipts tax revenue in FY24 was 2.8 percent above FY23, slower than MTGR growth because of a phase-in of rate cuts. The largest reduction in tax revenue is from two one-eighth reductions in the statewide gross receipts tax rate in FY23 and FY24, with the total loss of the quarter percent reduction at about \$250.8 million in FY24. Other GRT deductions passed in the last several legislative sessions further erode potential GRT growth. Without legislative changes, GRT would be significantly above the 10-year trend. GRT revenue growth is even more anemic in FY25, estimated at only 1.2 percent over FY24, and is expected to settle at about 3.4 percent a year through FY29.

Matched Taxable Gross Receipts by Industry - FY24 vs FY23			
Industry	Matched Taxable Gross Receipts	Year-over-Year Growth	Year-over-Year Change
Mining, Quarrying, and Oil and Gas Extraction	\$11,855,070,434	\$517,267,426	4.6%
Utilities	\$3,109,748,350	-\$253,431,845	-7.5%
Construction	\$12,846,923,039	\$1,564,304,452	13.9%
Manufacturing	\$3,575,817,192	\$359,112,184	11.2%
Wholesale Trade	\$5,151,830,862	\$170,789,688	3.4%
Retail Trade	\$20,742,828,767	\$524,713,364	2.6%
Transportation and Warehousing	\$1,641,322,309	\$40,352,011	2.5%
Information	\$2,505,644,642	\$182,109,670	7.8%
Real Estate and Rental and Leasing	\$2,733,839,422	\$195,408,176	7.7%
Professional, Scientific, and Technical Services	\$9,764,382,709	\$1,372,857,842	16.4%
Administrative/Support & Waste Management/Remediation	\$4,662,321,059	\$53,219,113	1.2%
Health Care and Social Assistance	\$4,699,970,161	\$201,880,234	4.5%
Leisure and Hospitality Services	\$6,856,479,793	\$346,352,462	5.3%
Other Industries	\$10,153,574,216	\$735,064,027	33.7%
<b>Total</b>	<b>\$100,299,752,956</b>	<b>\$6,009,998,807</b>	<b>6.4%</b>

Source: RP500

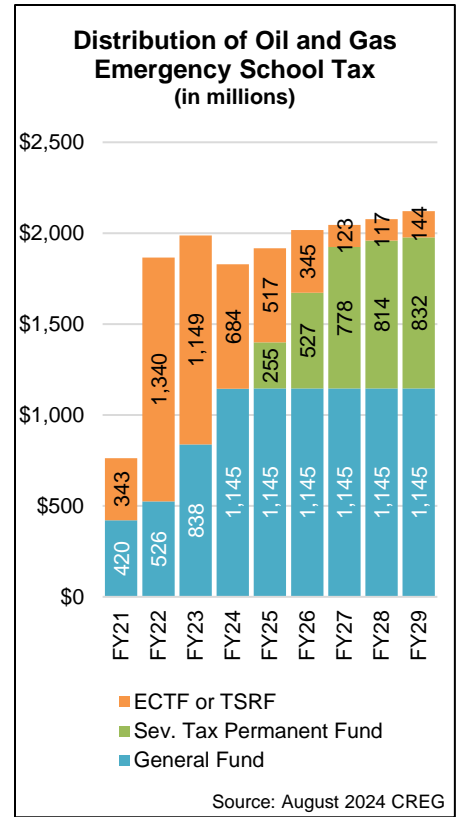
### Severance Taxes and Federal Royalties

Severance tax collections—which include the oil and gas emergency school tax, oil conservation tax, resources excise tax, and natural gas processors tax—totaled an estimated \$1.99 billion in FY24. Oil and gas emergency school tax revenue greater than the five-year average is sent to the tax stabilization reserve, or, if general fund reserves exceed 25 percent of recurring appropriations, to the early childhood education and care trust fund (ECTF). Because FY24 reserves are above 25 percent, the excess school tax revenue of \$683.8 million will be deposited into the early childhood trust fund.

Oil and gas production in New Mexico grew significantly in FY22 and FY23 but slowing production and lower prices generated significantly lower federal mineral leasing and severance tax revenues in FY24, and flat or low-growth revenues are expected in FY25 and beyond. However, record high FY23 revenues are causing the five-year average mechanisms to lose efficacy in insulating the general fund from oil and gas volatility as more of those revenues channel directly into the general fund.

To address these issues, the Legislature passed, and the governor signed, Senate Bill 26 (Laws 2023, Chapter 22), which caps the amount of oil- and gas-related revenues reaching the general fund from the oil and gas emergency school tax and federal mineral leasing payments, the two largest sources of oil and gas revenues. Revenues collected above the cap but below the five-year moving average will be distributed to the severance tax permanent fund (STPF) beginning in FY25.

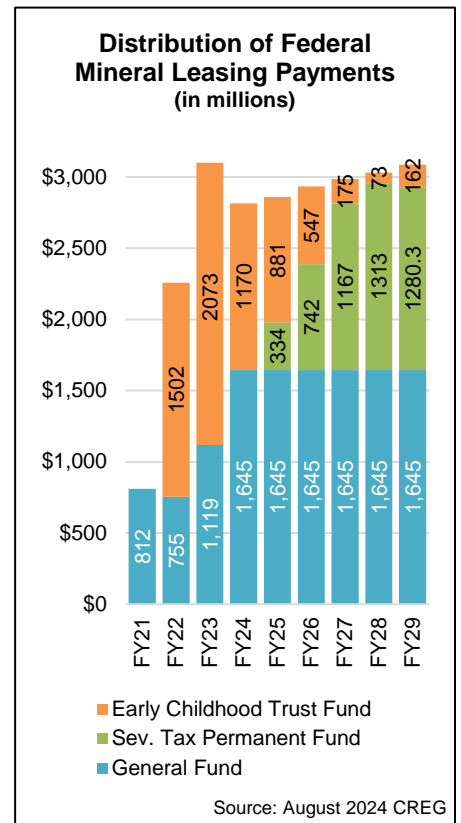
Levels of production are expected to remain high but moderate in growth in FY25, while prices decline slightly. Severance tax collections are projected to be \$2.1 billion in FY25, of which \$517.3 million will be distributed to the early childhood trust fund if general fund reserves continue to be at least 25 percent of recurring appropriations. Beginning in FY25, school tax revenue remaining after the distribution to the ECTF that are above FY24 levels will be distributed to the severance tax permanent fund. The sidebar chart shows the projected distribution of oil and gas school tax collections.



Federal mineral leasing payments—the royalties for oil and gas production on federal lands and bonus payments for federal land leases—are the most volatile revenue source following severance taxes and are similarly subject to a five-year average cap with payments in excess reaching the early childhood trust fund. Of the estimated \$2.82 billion in federal royalty revenue in FY24, \$1.17 billion will be distributed to the ECTF.

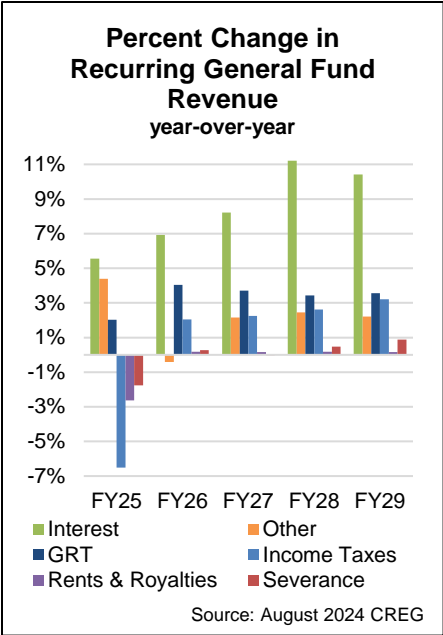
Together, school tax and federal royalty distributions to the early childhood trust fund are estimated to total \$1.85 billion in FY24. From FY25 to FY29, an additional \$1.84 billion of federal royalties and \$1.25 billion of severance taxes are estimated to reach the early childhood trust fund (see Attachment 5).

An estimated \$3.21 billion in school tax and \$4.84 billion in federal royalty distributions is estimated to reach the severance tax permanent fund from FY25 to FY29. Because the new distributions to the permanent fund are only those revenues below the five-year average, the early childhood trust fund is not affected and will also continue to grow. These distributions are an inherent buffer for the consensus forecast because declines in severance tax and federal royalty revenue collections first reduce transfers to reserves or the trust fund, then reduce transfers to the severance tax permanent fund before any reductions are made to the general fund.



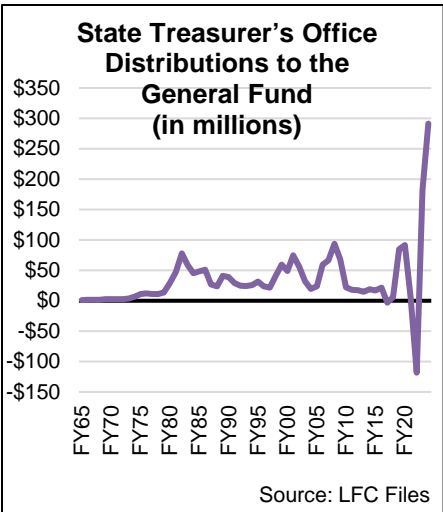
### Investment Earnings

The record strength of oil and gas production and high prices resulted in contributions of \$2.7 billion to the land grant permanent funds (LGPF) in 2022, which receives royalty payments for oil and gas production on state lands. Although price decreases reduced total distributions in 2023, a still large contribution of \$2.4 billion has further boosted the balance of the fund.



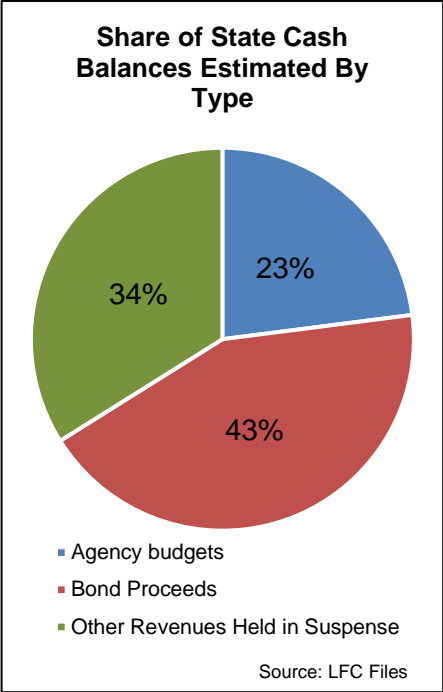
Combined with strong interest earnings, the value of the LGPF was boosted to nearly \$29.7 billion at the end of 2023. The severance tax permanent fund also grew from large severance tax contributions of over \$3.2 billion in 2022 and 2023 and reached an ending balance of \$9.5 billion in 2023.

Although the permanent funds receive income from oil and gas production, distributions to the general fund are set as a percentage of the five-year average ending balance of the fund, mitigating the effects of energy market booms and busts. Distributions to the general fund from both the LGPF and the STPF will grow by an average of \$155.4 million a year and \$52.3 million a year, respectively. From FY25 to FY29, the estimated average annual growth in the general fund for these sources is 12.1 percent, well over the long-term historical general fund growth of about 4.5 percent. These distributions are the most stable revenue source in the general fund and are growing at the fastest rate of all major general fund revenues, powering general fund growth through the forecast period. For the first time, total investment earnings benefiting the general fund are expected to exceed personal income taxes to become the second largest source of revenue beginning in FY26.



In the 2022 general election, voters approved a constitutional amendment to increase the distribution from the permanent school fund—the largest component of the LGPF—from 5 percent of the five-year average to 6.25 percent. The additional distribution will flow to the general fund, earmarked at 60 percent for early childhood education and 40 percent for public school initiatives and teacher salaries. The additional distribution is estimated at \$240.9 million in FY24, \$268.6 million in FY25, and \$296.18 million in FY26.

Investment revenue from the State Treasurer's Office (STO) resulted in general fund transfers totaling an estimated \$181.4 million for FY23, a record high after posting a \$118.3 million loss to the general fund in FY22. Interest earnings in FY24 are even higher, a whopping \$390 million. Fund balances have reached record levels due to higher-than-expected state revenues, a lag in transferring excess oil and gas money to the early childhood trust fund, and large unspent balances in agency and capital funds. These high balances are invested at high interest rates, making up for negative changes in market value. The fund started to see positive returns from changes in market value caused by market anticipation of sinking interest rates in FY24. When interest rates decrease, the market value of existing fixed-rate bond holdings increases. Given higher expected interest rates, interest rates cuts predicted through FY25 and FY26, and continued high balances, STO interest earnings are estimated to be \$313.3 million in FY25 and \$265.3 million in FY26.



Investments in the state general fund investment pool (SGFIP) have become a major source of volatility. Over the last two five-year periods, earnings on general fund balances managed by the State Treasurer's Office (STO) have become the most volatile source of revenue in the general fund. As balances in that pool have risen to exceed \$10 billion, interest rates have fluctuated dramatically, and investor expectations for interest rates have been even more volatile, the market-valued holdings in the SGFIP have varied wildly. The value of the SGFIP holdings has grown or shrunk by over 1,000 percent on average, year-over-year, in the last five years. This has led to inaccurate forecasts of this revenue and introduced extreme volatility to budget development.



## Income Taxes

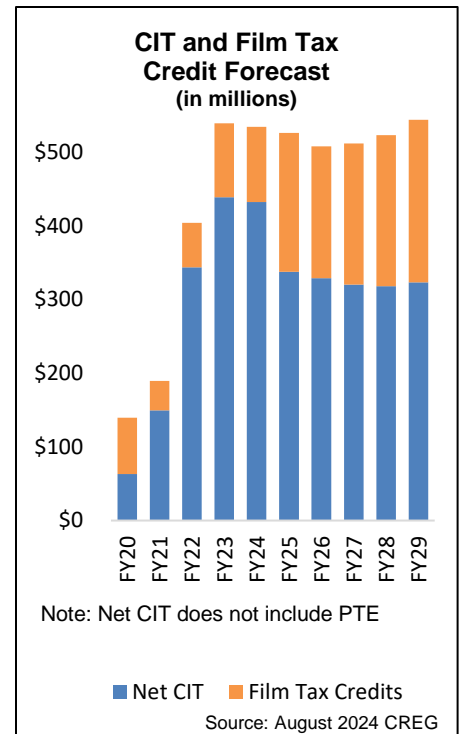
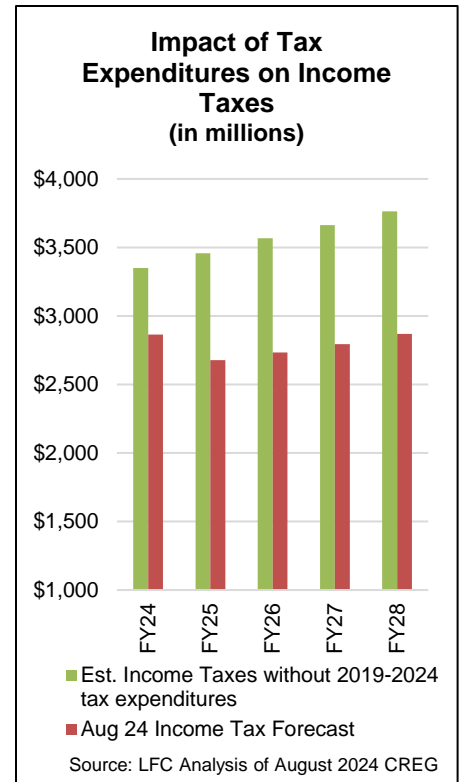
Income tax revenues decreased in FY24, in line with expectations. Income taxes were \$2.86 billion in FY24, down 3.0 percent, or \$89.2 million, compared with FY23. The decrease is the result of two factors. First, an uptick in tax credits, exemptions, deductions, and other tax changes have deflated income tax revenues. Second, inflation has eased, wage pressures softened, and corporate profits receded as the overall U.S. economy cools.

Following legislative changes to entity-level income taxes in 2022 and 2023, receipts attributable to pass-through entities (PTE) will now accrue alongside other corporate income taxes and not with personal income taxes, as was historical practice. Because this shift occurred in tax year 2023 and in the middle of fiscal year 2024, receipts attributable to pass-through entities were accrued to PIT in the first half of FY24 but to CIT in the second half. This transition contributed to decreases in PIT in FY24 and will contribute to decreases in FY25, reflecting a change in accounting practices but not true economic activity.

**Corporate Income Taxes (CIT).** Gross CIT generated \$534.8 million in FY24, down 0.8 percent from FY23, as corporate profits receded and oil and gas prices fell. Because film tax credit payouts are deducted from CIT, net CIT revenues distributed to the general fund are lower than total receipts. Due to the pandemic-related shutdowns in 2020, film tax credits were lower in FY21 and FY22 but recovered sharply in FY23. Film tax credits are estimated to be \$102.2 million in FY24, up 2.0 percent from FY23 and are expected to grow to \$188.6 million in FY25. In FY26, several large non-film tax credits take effect. While underlying corporate income tax revenues are expected to remain flat in FY26 compared with FY25, as a result of these new credits, total CIT revenue is expected to decrease by 3.4 percent before returning to historical rates of growth.

The 2023 labor dispute between film studios and striking writers and actors is expected to have a small, short-duration negative impact on film tax credit uptake in FY24 translating to a 5 percent decrease in film tax credit spending in FY26. This two-year lag between FY24 uptake and FY26 credit payouts follows the observed timeline for most projects. The 5 percent decrease relies on the assumption that pent-up demand will quickly ramp up production and result in mostly equal film tax credit activity. Production and employment data not yet available will paint a better picture of the conflict’s revenue impact. The lingering impact of the dispute remains an upside risk to the forecast, because more production credits may have been lost than forecasted. In general, film tax credits are a risk to the CIT forecast, particularly if the state attracts new film partners not subject to the cap, resulting in new, large payouts from the general fund.

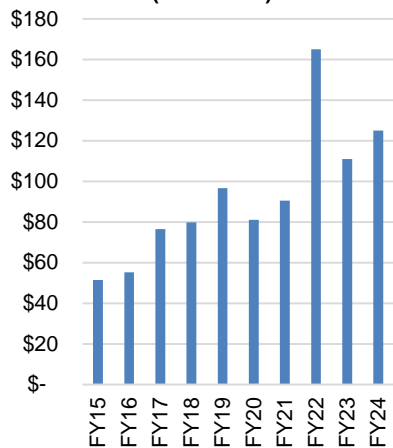
**Personal Income Tax (PIT).** The legislative and administrative changes that moved pass-through entity withholding from PIT to CIT distorts the underlying dynamics of PIT collections. Adjusting for this change presents a more holistic perspective on the revenue stream. Unadjusted FY24 personal income tax collections were down 10.9 percent, or \$272.9 million, from FY23. After adjusting for the PTE change, PIT collections were down 3.3 percent, or \$82.7 million. The adjusted change lagged December 2023 estimates by about \$48.1 million. The underlying slowdown was likely the result of softer-than-



	FY24	FY25	FY26
Adjusted Change (Adjusted for PTE Change)	-3.3%	-3.8%	2.7%
Non-Adjusted Change (NOT adjusted for PTE Change)	-10.9%	-10.2%	2.7%

Source: August 2024 CREG

### State Agency General Fund Reversions (in millions)



Source: LFC Files

### Effect of Changes in Oil and Gas Prices and Volumes

Based on projected FY25 direct oil and gas revenues (severance taxes and federal royalties):

- A \$1 change in the annual average NM price of oil has about a \$47.9 million impact;
- A 10-cent change in the annual average New Mexico price of natural gas has about a \$34 million impact;
- Each additional million barrels of oil generates about \$5 million in severance taxes and federal royalties; and
- Each additional 10 billion cubic feet of natural gas generates about \$3.3 million in severance taxes and federal royalties.

Because the consensus forecast projects large transfers to the early childhood trust fund and the severance tax permanent fund in FY25, the impact of price and production changes would first affect those transfers before affecting the general fund.

These general rules do not consider indirect impacts of prices and production changes on the general fund, such as gross receipts tax revenue from drilling activity or income taxes from production employment.

expected oil and gas withholding revenues and higher refunds that offset higher-than-expected withholding. The slowdown in collections growth in FY24 comes off a period of extraordinary growth in PIT. The revenue stream increased by 12.5 percent in FY21, 22.2 percent in FY22, and 8 percent in FY23. Much of that growth was attributable to inflation, stimulus and other relief, strong capital gains, labor-market-fueled spikes in wages and salaries, especially in high-wage jobs, and record high oil and gas collections. Most of those dynamics have returned to normal growth rates, deflating collections growth. Refunds—which reduce PIT collections—are larger than expectations, which has contributed to the overall slowdown in PIT revenues.

Underlying income tax revenues—including PIT and CIT—are expected to continue to grow along with wages and salaries and the New Mexico economy. However, legislative changes from 2019 to 2024 decrease expected revenues in FY25 and dampen overall income tax growth in FY26 and beyond. The change to PIT brackets is expected to decrease revenues by \$79.5 million in FY25 growing to \$159 million in FY26 as more New Mexicans benefit from lower rates (see Attachment 9 for all tax changes). Overall, had tax changes to PIT and CIT between 2019 and 2024 not been made, income tax revenues would have been \$778.7 million higher in FY25 and \$834.5 million higher in FY26, and year-over-year growth would have been 2.8 percentage points greater on average between FY25 and FY28, closer to historical average growth rates.

### Reversions

In FY22, \$165 million was reverted to the general fund from unspent appropriations made to agencies for general operations. General fund reversions in FY23 from unspent agency budgets were \$110.5 million. Historical levels of reversions have hovered around 1.2 percent of recurring appropriations. The increase in nonrecurring appropriations in recent years is injecting significant uncertainty into the forecast as significant reversions come in from these sources. Through the third quarter of FY24, reversions are already at \$117.5 million, with year-end reversions, typically the bulk of the revenue from end-of-year agency reversions, still unaccounted for.

### Forecast Risks

#### Oil and Natural Gas Market Dynamics

New Mexico's dependence on the energy sector (see Attachment 4) makes oil market volatility the largest, most significant downside risk to the general fund forecast. Stronger oil and gas prices and higher production would necessitate an upward revision to the consensus revenue estimate for transfers to the early childhood trust fund and the severance tax permanent fund. A significant downside risk remains not only in falling severance and royalty revenues, but also through gross receipts tax and income taxes. Recent analysis from Rystad Energy notes higher input costs have driven breakeven prices, the minimum price per barrel of oil that a company needs to cover its production costs, from a prepandemic average oil price of \$29.60/bbl to around \$46.45/bbl for existing wells in New Mexico.

If the market price of oil is above the breakeven price, the company makes a profit; if it's below, the company incurs a loss and may pare back or halt

production. Breakeven prices can vary significantly depending on factors like the region of production, the complexity of extraction, and the efficiency of operations. The growing breakeven price increases the risk of production declines as oil prices need not fall as far before generating production declines from either the slow-down in drilling and subsequent natural decline rates for existing wells or the shut-in of older wells.

### Recession Risks

The most recent survey of business and academic economists polled by the *Wall Street Journal* in July 2024 put the risk of a U.S. recession at 28 percent, down from a peak of 63 percent in summer 2022. Neither Moody’s nor S&P Global’s baseline economic forecast includes a recession within the forecast period. Because the baseline forecasts are the underpinnings for the consensus revenue forecast, the risk is similarly excluded from the revenue projections.

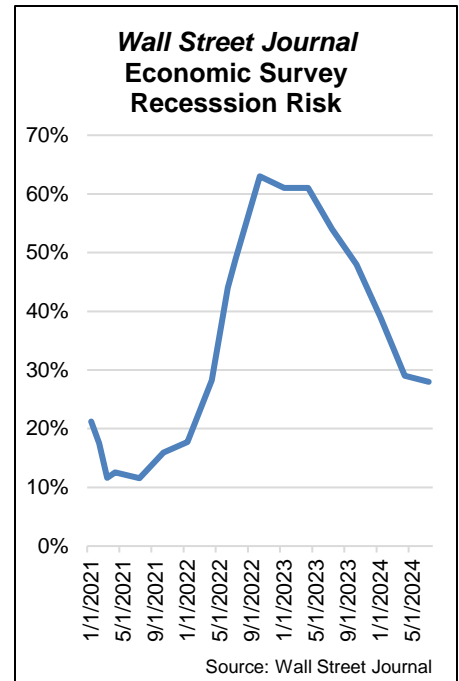
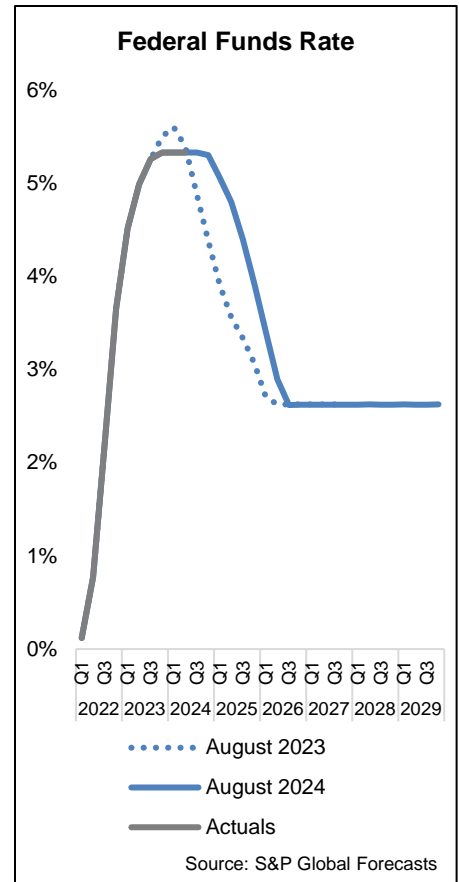
The pessimistic scenario used in the sensitivity analysis includes a shallow U.S. recession as tightening lending standard restrain spending and production. Under these scenarios, the recovery would be longer than the post-pandemic recovery, with full employment in the United States postponed until 2026. A recession would dampen wages and salaries and consumer spending, posing serious downside risks to both income tax and GRT collections.

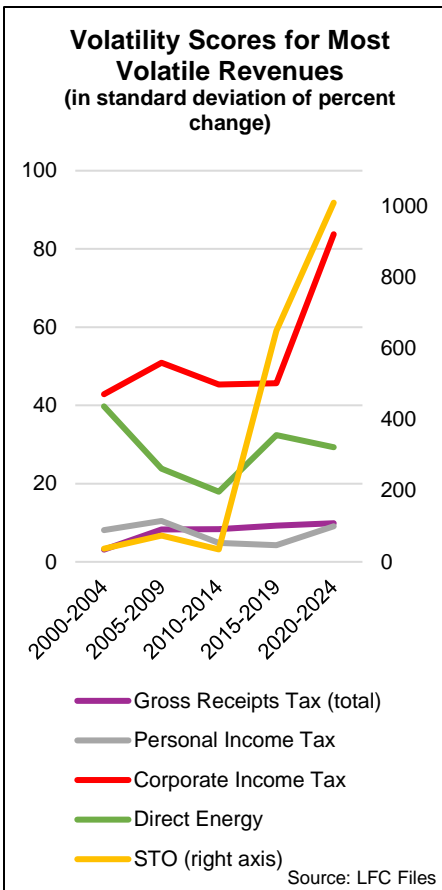
### Inflation and Federal Policies

The path of inflation and federal policies aimed at bringing it to lower, sustainable levels will greatly affect the forecast. In FY24, inflation remained much higher than forecasted expectations from Moody’s and S&P Global. In the current forecast, inflation is expected to stabilize but remain above 2 percent for most of the forecast period. If inflation remains more stubborn than currently reflected in the forecast, revenues could continue to beat expectations. Conversely, success in taming inflation more quickly could lower revenues below current expectations. As the Federal Reserve maintains a tight monetary policy to reign in prices, the likelihood that policy will be tightened past the optimal point, triggering a recession, has crept higher in recent months.

Continued inflation also poses a risk to the forecast in real terms. If prices rise, costs will rise alongside them, dampening consumer spending and reducing real revenue growth. While revenues could rise, the effective use of those revenues will be diminished, and long-term collections could be lower due to inferior real economic activity.

Federal tax policy can also impact New Mexico revenues. New Mexico “piggy-backs” on federal income taxes and uses individuals’ federal adjusted gross income as the base for the state income tax. Therefore, when federal income taxes change, so can New Mexico’s. Several federal tax exemptions, deductions, credits, and rate cuts passed in the 2017 federal Tax Cuts and Jobs Act (TCJA) are due to expire at the end of tax year 2025. While national forecasts underlying the state revenue forecast all assume the TCJA income tax cuts will be extended beyond 2026, congressional action is still in question.





## Revenue Volatility

The last five fiscal years have exhibited the most revenue volatility in 40 years and the most continuous volatility in state history. Rising revenue volatility has complicated state revenue forecasting and challenged state budgetary planning, threatening the stability of essential public services. The state has expanded its efforts to stabilize revenues by creating distributions of some windfall oil and gas revenues. This method has been successful at reducing volatility. For example, distributions to the early childhood education and care trust fund tamped down revenue volatility by 37 percent in the five-year period following enactment.

New sources of revenue volatility have emerged. For example, New Mexico’s corporate income tax revenues are three times as unstable as the national average. Over the last 10 years, earnings on general fund balances managed by the State Treasurer’s Office (STO) have become the most volatile source of revenue in the general fund. Although corporate income tax receipts and treasury earnings only make up 7.7 percent of revenues in FY24, volatility from these sources could contribute to shrinking or expanding revenue growth with little to no warning.

**Other Forecast Risks.** Additional forecast risks include an uncapped growth in film tax credit payments to New Mexico film partners, uncertainty in insurance tax receipts reporting and distributions, higher than expected municipal distributions due to destination-based sourcing of GRT, high general fund reversions from state agencies, state and federal regulatory changes for oil and gas, environmental regulation enforcement actions, taxpayer compliance, and TRD enforcement of overdue taxes.



## Stress Testing the Revenue Estimate

While the revenue forecast inherently faces upside and downside risk, stress testing helps the Legislature prepare for these risks by looking at a range of alternative outcomes and contextualizing the current estimate with historical trends. These sensitivity and trend analyses can help determine target reserve levels and inform the recurring budget process.

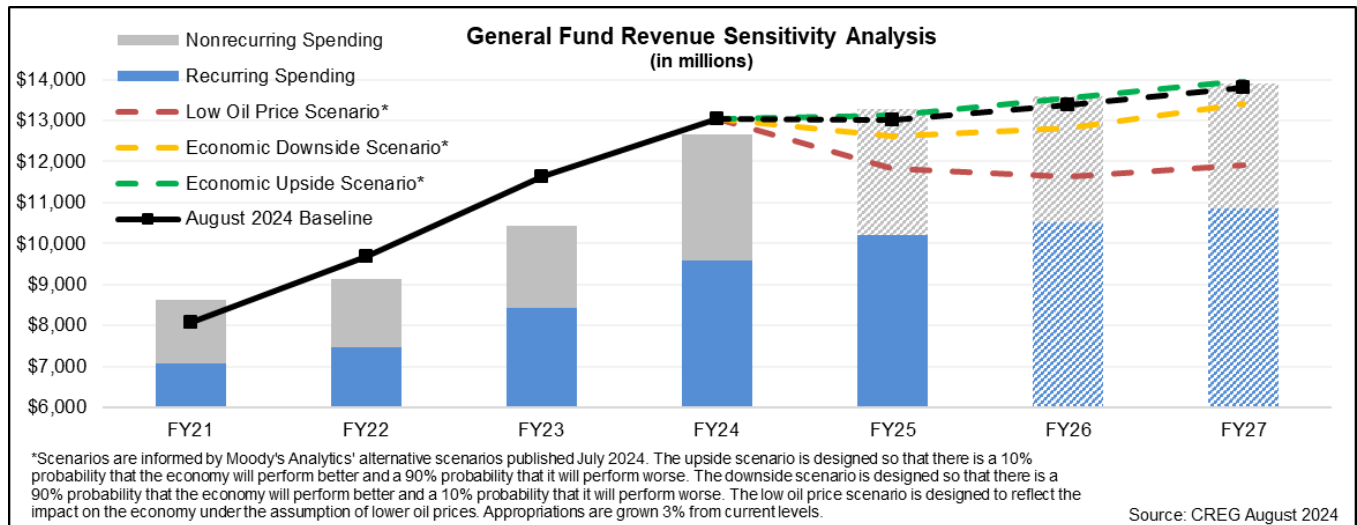
### Sensitivity Analysis

The sensitivity analysis uses alternative macroeconomic scenarios from Moody’s Analytics—an economic upside (S1), economic downside (S3), and low-oil price scenario (S8). The CREG used these scenarios, as well as historical revenue responses to different economic conditions, to determine the sensitivity of the state’s largest revenue sources—including severance taxes, federal mineral leasing payments, personal and corporate income taxes, and gross receipts taxes—to hypothetical changes in the state’s economic performance.

**Mitigation from Distributions of Excess Oil and Gas Revenue.** In the low oil price scenario, Moody’s assumes oil prices would fall to the low \$40s/bbl beginning in FY25. Low prices would result in oil and gas production declines, losses in drilling-related GRT receipts, and related employment losses. Should this occur, severance tax and federal royalty collections would fall substantially below the baseline forecast. Some of the loss in these revenues would be first absorbed through reduced distributions to the early childhood trust fund and severance tax permanent fund; however, the general

fund would still see significant declines. The general fund would also experience losses in GRT on oil and gas drilling and completion activity and reduced income taxes from related profits losses, jobs losses, and oil and gas pass-through withholding.

Although the low oil price scenario results in tax collections that are \$3.9 billion below the consensus forecast for FY26, about 55 percent of that impact would be to the early childhood trust fund and severance tax distributions. Still, the scenario results in general fund revenues that would be about \$1.7 billion below the consensus forecast in FY26. In this scenario, the state would need \$3.4 billion in reserves, or from other funds with flat spending growth to avoid spending cuts through FY26. Other funds available in addition to reserves include the government results and opportunity fund which could contribute another \$500 million, or about 5 percent, in addition to reserve levels.



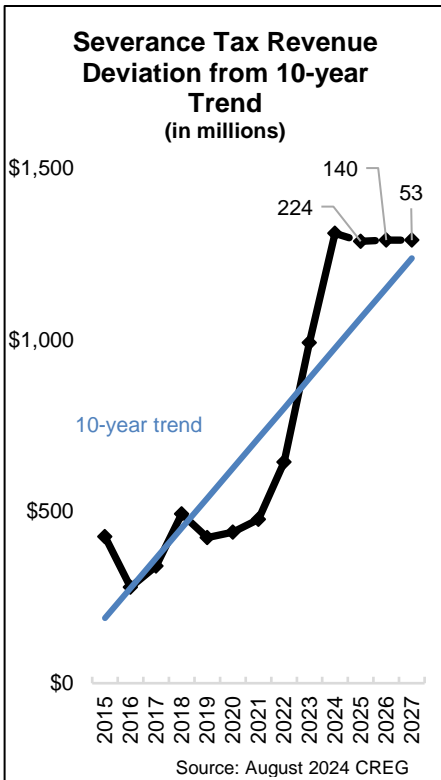
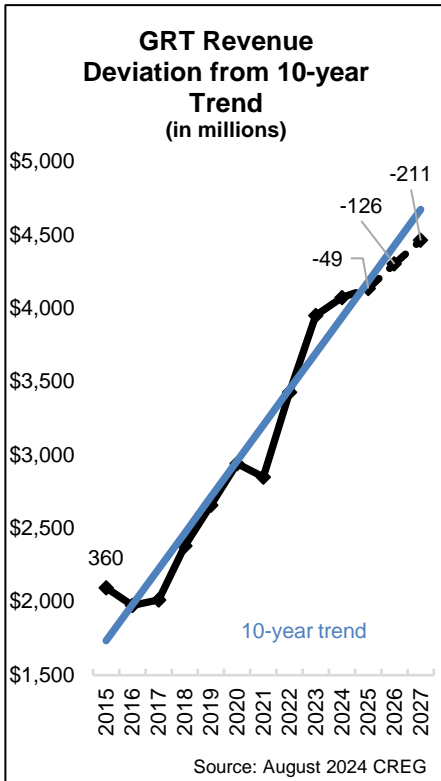
Scenario	S8: Low Oil Price			S3: Economic Downside			S1: Economic Upside		
	FY25	FY26	FY27	FY25	FY26	FY27	FY25	FY26	FY27
1 Severance Taxes to GF	-\$368	-\$418	-\$417	-\$35	-\$44	-\$26	\$4	\$5	\$13
2 Federal Mineral Leasing to GF	-\$155	-\$443	-\$466	\$0	\$0	\$0	\$0	\$0	\$0
3 Gross Receipts Taxes	-\$499	-\$649	-\$743	-\$228	-\$341	-\$265	\$91	\$115	\$108
4 Corporate Income Taxes	-\$28	-\$44	-\$48	-\$31	-\$57	\$0	\$5	\$7	\$8
5 Personal Income Taxes	-\$151	-\$192	-\$220	-\$109	-\$135	-\$104	\$20	\$40	\$42
6									
7 General Fund Difference from Baseline	-\$1,201	-\$1,747	-\$1,893	-\$403	-\$576	-\$396	\$120	\$167	\$171
8 General Fund Percent of Total Impact	38%	45%	46%	27%	27%	24%	44%	41%	49%
9									
10 Severance Taxes to TSR or ECE	-\$517	-\$345	-\$123	-\$482	-\$345	-\$123	\$65	\$88	\$38
11 Severance Taxes to STPF	-\$255	-\$527	-\$778	-\$7	-\$326	-\$390	\$0	\$12	\$31
12 Federal Mineral Leasing to ECE	-\$882	-\$548	-\$175	-\$616	-\$548	-\$175	\$85	\$127	\$60
13 Federal Mineral Leasing to STPF	-\$334	-\$742	-\$1,167	\$0	-\$372	-\$596	\$0	\$17	\$46
14 TSR/ECE Transfers Diff. from Baseline	-\$1,988	-\$2,162	-\$2,243	-\$1,106	-\$1,590	-\$1,285	\$151	\$244	\$176
15 TSR/ECE/STPF Transfers Percent of Total Impact	62%	55%	54%	73%	73%	76%	56%	59%	51%
16 Total Difference from Baseline	-\$3,188	-\$3,909	-\$4,136	-\$1,509	-\$2,166	-\$1,680	\$270	\$411	\$347

Note: in millions

### Trend Analysis and Long-Term Outlook

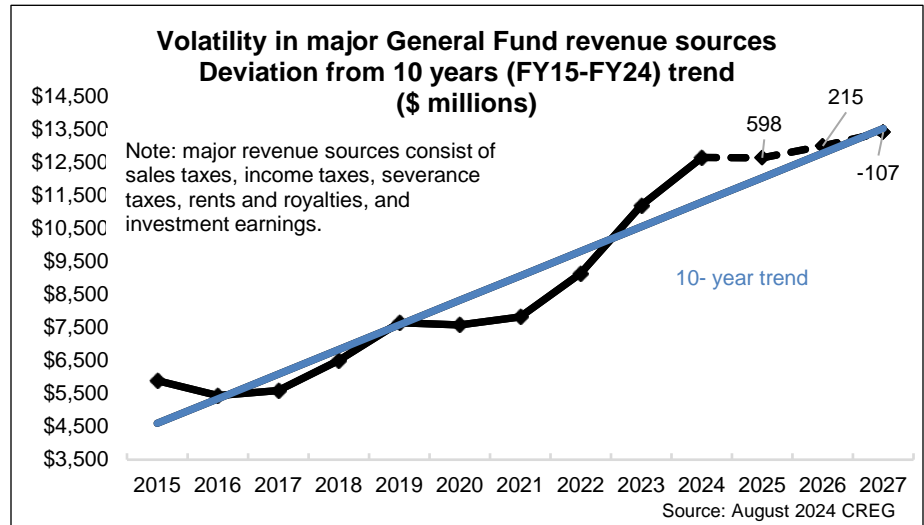
In addition to the sensitivity analysis, the CREG calculated a 10-year trend for major revenues by source and compared current revenue estimates against that





trend to identify outlier revenues. The trend analysis demonstrates the variation in New Mexico’s major sources of revenue: gross receipts taxes, income taxes, severance taxes, investment income, and rents and royalty payments. Using historical data from these sources for FY15 to FY24, a 10-year trend line is carried forward through FY27.

**Revenue Forecast Returning to Trend.** Because the trend analysis shows variation in general fund revenues, the analysis excludes estimated distributions of excess oil and gas school tax and federal royalty payments to the early childhood trust fund or the severance tax permanent fund. General fund revenue forecasts are returning to and dipping below the 10-year trend over the next three fiscal years for the first time since 2022 as revenue growth slows. Total revenues are expected to be \$598 million above trend in FY25, \$215 million above trend in FY26, and \$107 million below trend in FY27.



Despite the distribution of excess severance taxes and federal royalty payments to other funds, those revenues are the largest contributors to the above-trend general fund revenue forecast. The current oil and gas production boom has resulted in a large increase in tax distributed to the general fund. Despite new distributions to the severance tax permanent fund capping general fund revenues from these sources, the capped rate remains above the trend.

The current above-trend forecast and the escalation of budgetary dependence on volatile revenues indicates that policymakers should proceed cautiously when apportioning the current revenue surge to recurring expenditures. Budget best practices recommended by Pew, the Volcker Alliance, and others include budget mechanisms like Virginia, Utah, and Louisiana, which use above-trend revenue only for nonrecurring uses to prevent volatility in budget-making.

**Short-Term Surpluses and Long-Term Deficits.** As the state experiences a short- to medium-term revenue surge, the Legislature has initiated long-term revenue and budget planning in accordance with national best practices. In July 2023, the consensus revenue estimating group found long-term revenues would be sufficient to keep up with the current budgetary trends depending on the rate of recurring spending in the near-term. The consensus revenue estimating group will present the findings of another long-term revenue estimate in September 2024.

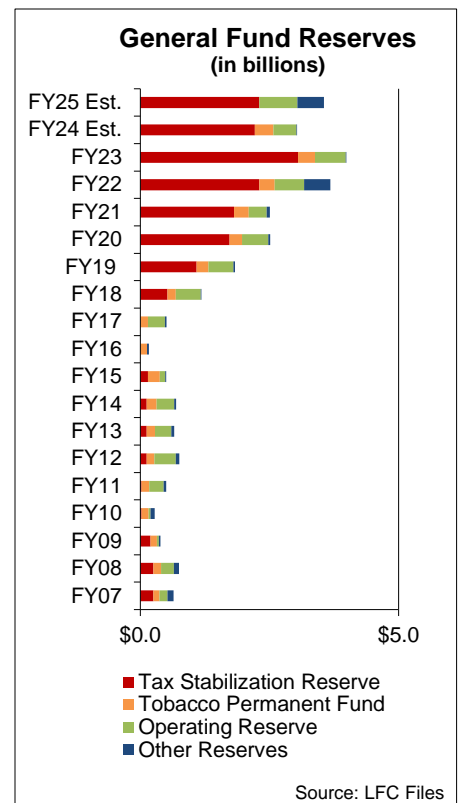
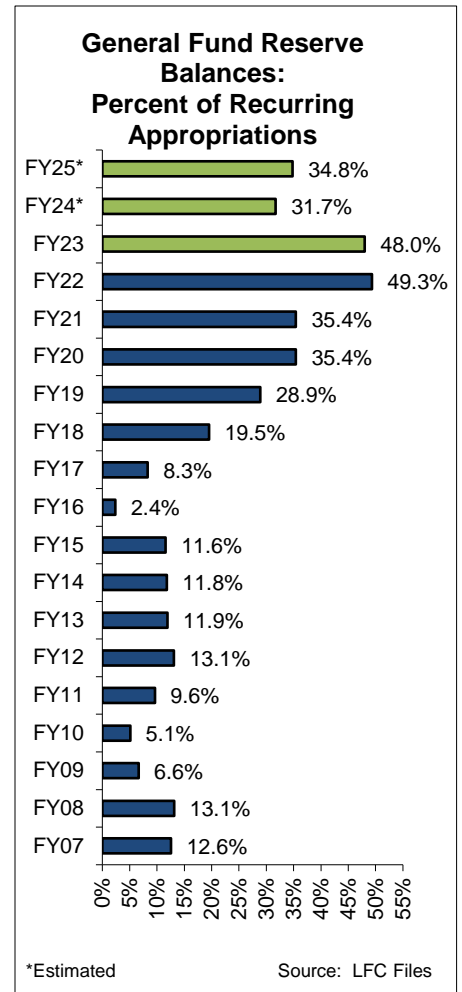
## General Fund Financial Summary

Used as a guide for policymakers, the financial summary conveys complex audit reports into a high-level overview of the state’s general fund transactions. The summary is also useful to investors interested in the state’s financial health and presents an accurate picture of the revenues, spending, and reserves.

Historically, five accounts were in the state’s reserves: the operating reserve, the appropriation contingency fund, the state support fund, the tobacco settlement permanent fund, and the tax stabilization reserve. As reserves are intended to be liquid and ready to cover shortfalls in revenues, these accounts earn inferior investment returns compared to other investments made by the state and are often identified and used for nonrecurring spending. Only two funds, the operating reserve and the tax stabilization reserve, are true reserve funds in that their purpose is to backfill general fund revenues during downturns.

In the 2024 session, the Legislature adjusted reserves by removing the tobacco settlement permanent fund and including the government recurring opportunity fund, though the additional fund is only in FY25.

Finally, undistributed appropriations continue to result in unintended consequences for the state’s general fund. When appropriating nonrecurring funds, agencies must first request disbursement from the Department of Finance and Administration before funds are removed from reserves. In FY24, over \$428.5 million of appropriations were drawn down because of delayed agency requests in FY23. The delay plus any undistributed appropriations from the 2024 session could result in large changes to reserves. Appropriators may choose to require appropriation disbursement to avoid unintended spillovers into more restrictive accounts in the future.



General Fund Consensus Revenue Estimate - August 2024

	FY24					FY25					FY26					
	Revenue Source	Dec 23 Est. Leg. Adj.	Aug 24 Est.	Change From Prior (Dec 23)	% Change from FY23	\$ Change from FY23	Dec 23 Est. Leg. Adj.	Aug 24 Est.	Change From Prior (Dec 23)	% Change from FY24	\$ Change from FY24	Dec 23 Est. Leg. Adj.	Aug 24 Est.	Change From Prior (Dec 23)	% Change from FY25	\$ Change from FY25
1	Base Gross Receipts Tax	4,064.2	4,164.2	100.0	2.5%	101.7	4,125.2	4,228.8	103.6	1.6%	64.6	4,252.7	4,387.4	134.7	3.8%	138.6
2	F&M Hold Harmless Payments	(103.5)	(102.8)	0.7	-7.6%	8.5	(94.3)	(93.5)	0.8	-9.0%	9.3	(85.2)	(84.5)	0.7	-9.6%	9.0
3	NET Gross Receipts Tax	3,960.7	4,061.4	100.7	2.8%	110.2	4,030.9	4,135.3	104.4	1.8%	73.9	4,167.5	4,302.9	135.4	4.1%	167.6
4	Compensating Tax	94.0	83.2	(10.8)	-11.5%	(10.8)	96.1	93.6	(2.6)	-2.5%	(2.5)	98.5	96.9	(1.5)	-1.5%	(1.6)
5	TOTAL GENERAL SALES	4,054.7	4,144.6	89.9	2.5%	99.4	4,127.0	4,228.9	101.8	2.0%	84.3	4,266.0	4,399.8	133.9	4.0%	171.0
6	Tobacco Products and Cigarette Taxes	78.1	71.1	(7.0)	-12.4%	(10.0)	4,127.0	4,228.9	101.8	2.0%	84.3	4,266.0	4,399.8	133.9	4.0%	171.0
7	Liquor Excise	24.9	24.3	(0.6)	-0.8%	(0.2)	76.8	70.2	(6.6)	-1.3%	(0.9)	76.0	69.4	(6.6)	-1.1%	(0.8)
8	Cannabis Excise	34.0	32.7	(1.3)	-3.3%	8.2	25.0	24.5	(0.6)	-0.8%	0.2	25.2	24.8	(0.5)	-1.2%	0.3
9	Insurance Taxes	410.3	367.0	(43.3)	-6.1%	(23.9)	33.6	36.6	3.0	11.9%	3.9	36.4	40.8	4.4	11.5%	4.2
10	Motor Vehicle Excise	165.5	166.8	1.3	1.2%	2.0	481.9	454.6	(27.3)	-23.9%	87.6	487.1	442.7	(44.4)	-2.6%	(11.9)
11	Gaming Excise	66.0	67.8	1.8	-5.9%	(4.3)	166.4	168.1	1.7	0.8%	1.3	171.2	169.7	(1.5)	-1.0%	1.6
12	Leased Vehicle & Other	4.0	4.0	-	7.8%	0.3	66.1	67.2	1.1	-0.9%	(0.6)	66.0	66.8	0.8	-0.6%	(0.4)
13	TOTAL SELECTIVE SALES	782.8	733.6	(49.1)	-4.0%	(30.2)	4.4	4.1	(0.3)	-2.6%	0.1	4.7	4.2	(0.5)	-2.4%	0.1
14	Personal Income Tax	2,480.1	2,241.8	(238.3)	-10.9%	(272.9)	854.3	825.2	(29.0)	-12.5%	91.6	866.6	818.4	(48.2)	-2.8%	(6.9)
15	Gross Corporate Income Tax	544.7	534.8	(9.9)	-0.8%	(4.5)	2,364.9	2,013.7	(351.2)	-10.2%	(228.1)	2,400.9	2,068.2	(332.7)	-2.7%	54.5
16	Pass-Through Entity Income Tax <sup>1</sup>	-	190.2	190.2	-	-	540.3	526.3	(14.1)	-1.6%	(8.5)	532.6	508.1	(24.5)	-3.4%	(18.2)
17	CIT Refundable Credits	(160.9)	(102.2)	58.7	2.0%	(2.0)	-	327.0	-	71.9%	136.8	-	335.7	-	2.7%	8.7
18	Total Corporate Income Tax	383.8	622.8	239.0	41.8%	183.7	(216.6)	(188.6)	28.0	84.5%	(86.4)	(237.3)	(179.1)	58.2	-5.0%	9.5
19	TOTAL INCOME TAXES	2,864.9	2,864.6	0.7	-3.0%	(89.2)	333.7	664.6	340.9	6.7%	41.8	295.3	664.7	369.4	0.0%	0.1
20	Gross Oil and Gas School Tax	1,817.7	1,829.2	11.5	-8.0%	(158.6)	2,698.6	2,678.3	(10.3)	-0.5%	(18.3)	2,696.2	2,732.9	36.7	2.0%	54.6
21	Excess to TSR or Early Childhood Trust Fund	(672.4)	(683.8)	(11.4)	-4.0%	46.0	1,826.0	1,917.5	91.5	4.8%	88.3	1,782.3	2,017.4	235.1	5.2%	99.9
22	Excess to STPP	-	-	-	-	-	(428.1)	(517.3)	(89.2)	-24.3%	166.5	(130.2)	(344.7)	(214.5)	-33.4%	172.6
23	NET Oil & Gas School Tax	1,145.3	1,145.4	0.1	3.7%	307.4	(252.5)	(254.8)	(2.3)	-	(254.8)	(506.7)	(527.3)	(20.6)	106.9%	(272.5)
24	Oil Conservation Tax	114.8	105.3	(9.5)	-4.2%	(4.7)	1,145.4	1,145.4	(3.0)	0.0%	3.9	84.1	113.2	29.1	3.7%	4.0
25	Resources Excise Tax	7.9	7.9	-	-14.1%	(1.3)	112.2	109.2	(3.0)	-3.7%	3.9	84.1	113.2	29.1	3.7%	4.0
26	Natural Gas Processors Tax	54.3	52.4	(1.9)	-49.2%	17.3	7.9	8.0	0.1	1.2%	0.1	7.9	8.0	0.1	0.0%	-
27	TOTAL SEVERANCE TAXES	1,322.3	1,311.0	(11.4)	-32.1%	318.7	24.4	25.4	1.0	-51.5%	(27.0)	24.1	24.9	0.8	-2.0%	(0.5)
28	LICENSE FEES	61.8	67.1	5.2	5.2%	3.3	1,289.9	1,288.0	(1.9)	-1.8%	(23.0)	1,261.5	1,291.5	30.0	0.3%	3.5
29	LCP Interest	1,201.6	1,203.3	1.7	35.0%	311.9	60.8	63.2	2.4	-5.8%	(3.9)	62.0	63.5	1.5	0.5%	0.3
30	STO Interest	291.4	390.0	98.6	115.0%	208.6	1,326.1	1,341.6	15.5	1.5%	138.3	1,448.1	1,484.6	36.5	10.7%	143.0
31	STPP Interest	289.6	289.9	0.3	9.0%	23.8	272.3	313.3	41.0	-19.7%	(76.7)	225.2	265.3	40.1	-17.3%	(48.0)
32	TOTAL INTEREST	1,782.6	1,882.9	100.3	40.7%	544.4	328.2	332.8	4.6	14.9%	43.2	366.2	375.4	9.2	12.8%	42.6
33	Gross Federal Mineral Leasing	2,663.0	2,815.3	152.4	-11.8%	(377.0)	1,926.6	1,987.7	61.1	5.6%	104.8	2,039.5	2,125.3	85.8	6.9%	137.6
34	Excess to Early Childhood Trust Fund	(1,018.1)	(1,170.4)	(152.3)	-43.5%	902.6	2,611.2	2,859.8	248.6	1.6%	44.4	2,553.4	2,934.1	380.6	2.6%	74.3
35	Excess to STPP	-	-	-	-	-	(663.1)	(881.2)	(218.1)	-24.7%	289.2	(246.5)	(547.0)	(300.5)	-37.9%	334.2
36	NET Federal Mineral Leasing	1,644.9	1,644.9	-	47.0%	525.6	(303.2)	(333.7)	(30.5)	0.0%	(0.1)	(662.1)	(742.2)	(80.2)	12.24%	(408.5)
37	State Land Office	57.5	117.8	60.3	52.0%	40.3	1,644.9	1,644.9	-	0.0%	(0.1)	1,644.9	1,644.9	(0.0)	0.0%	3.0
38	TOTAL RENTS & ROYALTIES	1,702.4	1,762.7	60.3	47.3%	555.8	52.9	71.3	18.4	-39.4%	(46.4)	1,697.9	1,719.2	21.3	4.2%	3.0
39	TRIBAL REVENUE SHARING	80.7	81.1	0.4	3.8%	2.9	1,697.8	1,716.2	18.4	-2.6%	(46.5)	1,697.9	1,719.2	21.3	4.2%	3.0
40	MISCELLANEOUS RECEIPTS	39.7	63.8	24.1	36.4%	17.0	81.9	82.0	0.1	1.1%	0.9	83.0	83.1	0.1	1.3%	1.1
41	REVERSIONS	75.0	125.0	50.0	13.1%	14.5	40.2	47.1	6.8	-26.2%	(16.7)	40.4	48.0	7.6	1.9%	0.9
42	TOTAL RECURRING	12,765.8	13,036.3	270.5	12.5%	1,446.7	75.0	100.0	25.0	-20.0%	(25.0)	13,088.0	13,381.7	293.7	2.8%	365.1
43	2023 Nonrecurring Legislation	(12.7)	(9.9)	2.8	-98.6%	684.7	-	-	-	-	9.9	-	-	-	-	-
44	2022 Nonrecurring Legislation	(6.7)	(4.7)	2.0	-94.2%	76.2	-	-	-	-	4.7	-	-	-	-	-
45	Other Nonrecurring	-	-	-	-100.0%	(76.5)	-	-	-	-	-	-	-	-	-	-
46	GRAND TOTAL General Fund	12,746.5	13,021.7	275.3	19.6%	2,131.7	12,842.1	13,016.6	174.5	0.0%	(5.1)	13,088.0	13,381.7	293.7	2.8%	365.1

<sup>1</sup>Legislative and administrative changes to the pass-through entity income tax changed how those receipts accrue to the general fund. Beginning tax year 2023, those receipts will accrue alongside corporate income tax receipts. The estimates presented here reflect estimates of pass-through entity income tax receipts according to that change.

General Fund Consensus Revenue Estimate - August 2024

Revenue Source	FY27				FY28				FY29	
	Dec 23 Est. Leg. Adj.	Aug 24 Est.	Change From Prior (Dec 23)	% Change from FY26	Dec 23 Est. Leg. Adj.	Aug 24 Est.	Change From Prior (Dec 23)	% Change from FY27	Aug 24 Est.	% Change from FY28
Base Gross Receipts Tax	4,361.2	4,539.5	178.3	3.5%	4,474.0	4,684.4	210.4	3.2%	4,840.0	3.3%
R&M Hold Harmless Payments	(76.3)	(76.3)	0.6	-9.7%	(68.1)	(67.6)	0.5	-11.4%	(58.5)	-13.5%
NET Gross Receipts Tax	4,284.9	4,463.2	178.9	3.2%	4,405.9	4,616.8	210.9	3.4%	4,781.5	3.6%
Compensating Tax	101.5	100.0	(1.5)	-3.2%	104.6	103.1	(1.5)	-3.0%	106.4	3.2%
TOTAL GENERAL SALES	4,385.8	4,563.2	177.4	3.7%	4,510.5	4,719.9	209.4	3.4%	4,887.9	3.6%
Tobacco Products and Cigarette Taxes	76.1	69.2	(6.9)	-0.3%	77.6	69.7	(7.9)	0.7%	71.2	2.2%
Liquor Excise	25.5	25.1	(0.4)	1.2%	25.7	25.4	(0.3)	1.2%	25.7	1.2%
Cannabis Excise	39.1	45.1	6.0	10.5%	41.8	49.2	7.4	9.1%	52.0	5.7%
Insurance Taxes	499.6	455.8	(43.8)	3.0%	514.2	470.8	(43.4)	3.3%	484.9	3.0%
Motor Vehicle Excise	176.9	173.2	(3.7)	2.1%	182.7	177.7	(5.0)	2.6%	182.7	2.8%
Gaming Excise	68.7	66.9	(1.8)	0.1%	69.2	67.0	(2.2)	0.1%	67.0	0.0%
Leased Vehicle & Other	4.9	4.3	(0.6)	2.4%	5.0	4.4	(0.6)	2.3%	4.4	0.0%
TOTAL SELECTIVE SALES	890.8	839.6	(51.2)	2.6%	916.2	864.2	(52.0)	2.9%	887.9	2.7%
Personal Income Tax	2,474.6	2,126.8	(347.8)	2.8%	2,548.7	2,190.4	(358.3)	3.0%	2,265.7	3.4%
Gross Corporate Income Tax	542.4	511.9	(30.5)	0.7%	560.6	523.2	(37.4)	2.2%	544.2	4.0%
Pass-Through Entity Income Tax <sup>1</sup>	-	347.0	-	3.4%	-	359.3	-	3.5%	370.7	3.2%
CT Refundable Credits	(255.1)	(191.3)	63.8	6.8%	(272.1)	(205.1)	67.0	7.2%	(220.8)	7.7%
Total Corporate Income Tax	287.3	667.6	380.3	0.4%	288.5	677.4	388.9	1.5%	694.1	2.5%
TOTAL INCOME TAXES	2,761.9	2,796.3	32.5	2.3%	2,837.2	2,867.8	30.6	2.6%	2,959.8	3.2%
Gross Oil and Gas School Tax	1,775.2	2,046.3	271.1	1.4%	1,800.4	2,076.4	276.0	1.5%	2,121.2	2.2%
Excess to TSR or Early Childhood Trust Fund	-	(122.8)	(122.8)	-64.4%	-	(116.7)	(116.7)	-5.0%	(143.9)	23.3%
Excess to STPF	(629.8)	(778.2)	(148.4)	47.6%	(655.0)	(814.3)	(159.3)	4.6%	(832.0)	2.2%
NET Oil & Gas School Tax	1,145.4	1,145.4	-	0.0%	1,145.4	1,145.4	-	0.0%	1,145.4	0.0%
Oil Conservation Tax	84.6	105.1	20.5	-7.2%	85.8	106.7	20.9	1.5%	118.2	10.8%
Resources Excise Tax	7.9	8.1	0.2	1.3%	7.9	8.2	0.3	1.2%	8.3	1.2%
Natural Gas Processors Tax	26.7	32.7	6.0	31.3%	26.9	37.1	10.2	13.5%	36.9	-0.5%
TOTAL SEVERANCE TAXES	1,264.6	1,291.3	26.7	0.0%	1,266.0	1,297.4	31.4	0.5%	1,308.8	0.9%
LIICENSE FEES	62.1	63.6	1.4	0.2%	62.6	64.0	1.4	0.7%	64.3	0.4%
LGPF Interest	1,575.6	1,642.7	67.1	10.6%	1,683.2	1,792.3	109.1	9.1%	1,980.2	10.5%
STO Interest	228.5	232.0	3.5	1.5%	232.6	283.7	51.1	22.3%	292.9	3.2%
STPF Interest	409.8	425.2	15.4	13.3%	458.7	481.8	23.1	13.3%	551.3	14.4%
TOTAL INTEREST	2,213.9	2,299.9	86.0	8.2%	2,374.5	2,557.8	183.3	11.2%	2,824.4	10.4%
Gross Federal Mineral Leasing	2,518.6	2,986.3	467.7	1.8%	2,535.6	3,030.6	495.0	1.5%	3,087.2	1.9%
Excess to Early Childhood Trust Fund	-	(174.7)	(174.7)	-68.1%	-	(73.1)	(73.1)	-58.2%	(162.0)	121.7%
Excess to STPF	(873.7)	(1,166.8)	(293.0)	57.2%	(890.7)	(1,312.7)	(421.9)	12.5%	(1,280.3)	-2.5%
NET Federal Mineral Leasing	1,644.9	1,644.9	-	0.0%	1,644.9	1,644.9	-	0.0%	1,644.9	0.0%
State Land Office	53.2	77.1	24.0	3.8%	53.3	80.1	26.8	3.8%	82.8	3.4%
TOTAL RENTS & ROYALTIES	1,698.1	1,722.0	24.0	0.2%	1,698.2	1,725.0	26.8	0.2%	1,727.7	0.2%
TRIBAL REVENUE SHARING	84.2	84.2	-	1.3%	85.1	85.4	0.3	1.4%	86.5	1.3%
MISCELLANEOUS RECEIPTS	40.3	49.5	9.2	3.2%	39.9	51.1	11.1	3.1%	51.8	1.5%
REVERSIONS	75.0	100.0	25.0	0.0%	75.0	100.0	25.0	0.0%	100.0	0.0%
TOTAL RECURRING	13,476.6	13,807.7	331.1	3.2%	13,865.3	14,332.5	467.3	3.8%	14,899.1	4.0%
2023 Nonrecurring Legislation	-	-	-	-	-	-	-	-	-	-
2022 Nonrecurring Legislation	-	-	-	-	-	-	-	-	-	-
Other Nonrecurring	-	-	-	-	-	-	-	-	-	-
<b>GRAND TOTAL General Fund</b>	<b>13,476.6</b>	<b>13,807.7</b>	<b>331.1</b>	<b>3.2%</b>	<b>13,865.3</b>	<b>14,332.5</b>	<b>467.3</b>	<b>3.8%</b>	<b>14,899.1</b>	<b>4.0%</b>

**General Fund Financial Summary**  
**August 2024 Consensus Revenue Estimate**

(millions of dollars)

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	Estimate FY2024	Estimate FY2025	Estimate FY2026
<b>APPROPRIATION ACCOUNT</b>			
<b>REVENUE</b>			
August 2024 Consensus Revenue Estimate	\$ 13,036.3	\$ 13,016.6	\$ 13,381.7
Total Recurring Revenue	\$ 13,036.3	\$ 13,016.6	\$ 13,381.7
Percent Change in Recurring Revenue	12.5%	-0.2%	2.8%
Nonrecurring Revenue			
August 2024 Consensus Revenue Estimate	\$ (14.6)	\$ -	\$ -
Total Nonrecurring Revenue	\$ (14.6)	\$ -	\$ -
<b>TOTAL REVENUE</b>	<b>\$ 13,021.7</b>	<b>\$ 13,016.6</b>	<b>\$ 13,381.7</b>

**APPROPRIATIONS**

Recurring Appropriations

2022 Regular Session Recurring Legislation & Feed Bill	\$ -			FY26 Total Revenue Less Total FY25 Approps.: \$659.6 million, or 5.2 percent
2023 Regular Session Recurring Legislation & Feed Bill	\$ 9,568.7			
2024 Regular Session Recurring Legislation & Feed Bill	\$ 10.3	\$ 10,219.5		
2024 Special Session Recurring Legislation & Feed Bill	\$ -	\$ -		
<b>Total Recurring Appropriations</b>	<b>\$ 9,578.9</b>	<b>\$ 10,219.5</b>		
2023 Regular Session Nonrecurring	\$ 1,845.4			
2024 Regular Session ARPA Related Nonrecurring <sup>2</sup>	\$ 57.1			
2024 Regular Session Nonrecurring Legislation	\$ 1,225.2	\$ 2,399.6		
2024 Special Session Nonrecurring Legislation	\$ -	\$ 103.0		
<b>Total Nonrecurring Appropriations</b>	<b>\$ 3,127.7</b>	<b>\$ 2,502.6</b>		

Subtotal Recurring and Nonrecurring Appropriations

\$ 12,706.7 \$ 12,722.1

Audit Adjustments

Estimated 2023 GAA Undistributed Nonrecurring Appropriations <sup>1</sup>	\$ 428.5		
2022 GAA Undistributed Nonrecurring Appropriations <sup>1</sup>			

<b>TOTAL APPROPRIATIONS</b>	<b>\$ 13,135.2</b>	<b>\$ 12,722.1</b>	
Transfer to (from) Operating Reserves	\$ (56.4)	\$ 294.5	
Transfer to (from) Appropriation Contingency Fund (ARPA Funds)	\$ (57.1)	\$ -	
<b>TOTAL REVENUE LESS TOTAL APPROPRIATIONS</b>	<b>\$ (113.5)</b>	<b>\$ 294.5</b>	

**GENERAL FUND RESERVES**

Beginning Balances	\$ 4,042.8	\$ 3,184.4	
Transfers from (to) Appropriations Account	\$ (56.4)	\$ 294.5	
Revenue and Reversions	\$ 908.8	\$ 613.8	
Appropriations, Expenditures and Transfers Out	\$ (1,860.3)	\$ (539.1)	
<b>Ending Balances</b>	<b>\$ 3,034.9</b>	<b>\$ 3,553.7</b>	
<i>Reserves as a Percent of Recurring Appropriations</i>	<i>31.7%</i>	<i>34.8%</i>	

**Notes:**

1) Many nonrecurring appropriations, including specials and supplementals in the GAA, had authorization to spend in multiple fiscal years - amounts that were not distributed in the first year become encumbrances for the next year.

2) HB2 included \$227.5 million of spending from ARPA funds in FY23 and \$95 million of swaps of previous ARPA appropriations to general fund sources for a net spending of \$132.5 million of ARPA. The governor vetoed language sourcing \$23 million of appropriations to ARPA funds for GSD. Legal authority is unclear for those funds to then be general fund. This report assumes the \$23 million appropriation is vetoed with language veto.

\* Note: totals may not foot due to rounding



**General Fund Financial Summary**  
**August 2024 Consensus Revenue Estimate**

**RESERVE DETAIL**

(millions of dollars)

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	Estimate FY2024	Estimate FY2025	Estimate FY2026
<b>OPERATING RESERVE</b>			
Beginning Balance	\$ 596.6	\$ 448.3	\$ 737.1
Transfers from tax stabilization reserve to restore balance to 1 percent <sup>3</sup>	\$ -	\$ -	\$ -
BOF Emergency Appropriations/Reversions	\$ (4.0)	\$ (4.0)	\$ (4.0)
Transfers from (to) Appropriation Account	\$ (56.4)	\$ 294.5	\$ -
Transfers to Tax Stabilization Reserve or Gov. Results and Opportunity Fund	\$ -	\$ -	\$ -
Disaster Allotments <sup>1</sup>	\$ (37.9)	\$ (1.8)	\$ -
Transfer from (to) ACF/Other Appropriations	\$ (50.0)	\$ -	\$ -
Revenues and Reversions	\$ -	\$ -	\$ -
Transfers from tax stabilization reserve	\$ -	\$ -	\$ -
Ending Balance	\$ 448.3	\$ 737.1	\$ 733.1
<b>APPROPRIATION CONTINGENCY FUND</b>			
Beginning Balance	\$ 54.5	\$ (0.0)	\$ (8.0)
Disaster Allotments <sup>5</sup>	\$ (54.8)	\$ (16.0)	\$ (16.0)
ARPA Appropriation from 2021 Second Special Session, 2024 Regular Session)	\$ 2.6	\$ -	\$ -
Other ARPA Appropriations (including 2022, 2023, 2024 Regular Sessions)	\$ (57.1)	\$ -	\$ -
Transfers In	\$ 50.0	\$ -	\$ -
Revenue and Reversions	\$ 4.8	\$ 8.0	\$ 8.0
Audit and Pre-Audit Adjustments	\$ -	\$ -	\$ -
Ending Balance	\$ (0.0)	\$ (8.0)	\$ (16.0)
<b>STATE SUPPORT FUND</b>			
Beginning Balance	\$ 10.4	\$ 10.4	\$ 10.4
Revenues	\$ -	\$ -	\$ -
Appropriations to State Support Reserve Fund	\$ -	\$ -	\$ -
Impact Aid Liability FY20	\$ -	\$ -	\$ -
Impact Aid Liability FY21	\$ -	\$ -	\$ -
Audit Adjustments	\$ -	\$ -	\$ -
Ending Balance	\$ 10.4	\$ 10.4	\$ 10.4
<b>GOVERNMENT RESULTS AND OPPORTUNITY EXPENDABLE TRUST (GRO)<sup>4</sup></b>			
Beginning Balance	\$ -	\$ 512.2	\$ -
Revenues/Gains	\$ -	\$ -	\$ -
Transfers from the Operating Reserve	\$ -	\$ -	\$ -
Appropriations to the Government Accountability Expendable Trust	\$ -	\$ -	\$ -
Expenditures	\$ -	\$ -	\$ -
Audit Adjustments	\$ -	\$ -	\$ -
Ending Balance	\$ -	\$ 512.2	\$ -
<b>TOBACCO SETTLEMENT PERMANENT FUND (TSPF)<sup>2</sup></b>			
Beginning Balance	\$ 330.8	\$ -	\$ -
Transfers In	\$ 27.4	\$ -	\$ -
Appropriation to Tobacco Settlement Program Fund	\$ (13.7)	\$ -	\$ -
Gains(Losses)	\$ 18.2	\$ -	\$ -
Additional Transfers from (to) TSPF	\$ -	\$ -	\$ -
Ending Balance	\$ 362.7	\$ -	\$ -
<b>TAX STABILIZATION RESERVE (RAINY DAY FUND)</b>			
Beginning Balance	\$ 3,050.5	\$ 2,213.5	\$ 2,302.1
Revenues from Excess Oil and Gas Emergency School Tax	\$ 683.8	\$ 517.3	\$ 344.7
Gains(Losses)	\$ 122.0	\$ 88.5	\$ 92.1
Transfers In (From Operating Reserve)	\$ -	\$ -	\$ -
Transfer Out to Operating Reserve <sup>3</sup>	\$ -	\$ -	\$ -
Transfer Out to Higher Education Endowment Fund	\$ (959.0)	\$ -	\$ -
Transfer Out to Early Childhood Trust Fund <sup>4</sup>	\$ (683.8)	\$ (517.3)	\$ (344.7)
Ending Balance	\$ 2,213.5	\$ 2,302.1	\$ 2,394.1
Percent of Recurring Appropriations	23.1%	22.5%	
<b>TOTAL GENERAL FUND ENDING BALANCES</b>	<b>\$ 3,034.9</b>	<b>\$ 3,553.7</b>	
Percent of Recurring Appropriations	31.7%	34.8%	

**Notes:**

1) DFA using operating reserve to cover disaster allotments due to insufficient balance in the appropriation contingency fund. FY20 includes \$35.5 million for COVID-19 related responses. FY23 includes \$71.9 million. FY24 includes \$27.9 million. FY25 assumes \$1.75 million.

2) The Tobacco Settlement Permanent Fund will no longer be counted in reserves starting in FY25 and the Government Results and Opportunity Fund will no longer be counted in reserves in FY26.

3) Laws 2020, Chapter 34 (House Bill 341) transfers from the tax stabilization reserve to the operating reserve if operating reserve balances are below one percent of appropriations, up to an amount necessary for the operating reserve to be one percent of total appropriations. Transfer shown here in future year as the transfer occurs after all appropriations and revenues during the audit and cannot be used for spending in the current year.

4) Laws 2020, Chapter 3 (HB83, Section 4) provides that oil and gas school tax revenue in excess of the five-year average be transferred to the Early Childhood Trust Fund instead of the tax stabilization reserves if reserve balances exceed 25 percent of recurring appropriations.

5) FY 24 executive orders totaled \$85.4 million, as of the publication of this report. FY25 orders total \$1.75 million as of this publication. The balance of the appropriation contingency fund is assumed to be exhausted with the remaining balance of expenditures assumed to be drawn from the operating reserve.

6) Laws 2022, Chapter 54 includes authority of up to \$120 million from the operating reserve to the appropriation account to cover expenses. SB192 of the 2023 regular session includes authority for an additional \$430 million.

\* Note: totals may not foot due to rounding

U.S. and New Mexico Economic Indicators

	FY24		FY25		FY26		FY27		FY28		FY29	
	Dec 23 Forecast	Aug 24 Forecast	Dec 23 Forecast	Aug 24 Forecast	Dec 23 Forecast	Aug 24 Forecast	Dec 23 Forecast	Aug 24 Forecast	Dec 23 Forecast	Aug 24 Forecast	Dec 23 Forecast	Aug 24 Forecast
<b>National Economic Indicators</b>												
S&P Global US Real GDP Growth (annual avg., % YOY)*	2.4	2.9	2.1	1.5	1.2	1.7	1.5	1.7	1.8	1.8	1.7	1.8
Moody's US Real GDP Growth (annual avg., % YOY)*	2.4	2.9	1.4	1.7	2.0	1.8	2.3	2.0	2.4	2.3	2.4	2.4
S&P Global US Inflation Rate (CPI-U, annual avg., % YOY)**	2.4	4.1	2.3	3.0	2.3	2.1	2.1	2.6	2.2	2.1	2.2	2.2
Moody's US Inflation Rate (CPI-U, annual avg., % YOY)**	3.2	3.3	2.4	2.8	2.2	2.4	2.2	2.3	2.2	2.2	2.2	2.2
S&P Global Federal Funds Rate (%)	5.5	5.3	4.8	4.9	3.4	3.4	2.7	2.4	2.6	2.4	2.6	2.4
Moody's Federal Funds Rate (%)	5.3	5.3	4.7	5.1	3.7	3.7	3.0	2.6	2.9	2.6	2.9	2.6
<b>New Mexico Labor Market and Income Data</b>												
BBER NM Non-Agricultural Employment Growth (%)	1.0	1.6	0.2	0.9	0.3	0.4	0.5	0.3	0.5	0.4	0.5	0.6
Moody's NM Non-Agricultural Employment Growth (%)	1.6	1.8	0.5	1.2	0.3	0.4	0.1	0.1	0.1	0.1	0.1	0.1
BBER NM Nominal Personal Income Growth (%)****	4.3	4.7	4.6	4.7	4.8	4.9	4.5	4.6	4.4	4.6	4.3	4.7
Moody's NM Nominal Personal Income Growth (%)****	4.2	4.5	4.3	5.2	4.2	4.3	4.3	4.3	4.3	4.3	4.3	4.3
BBER NM Total Wages & Salaries Growth (%)	5.5	6.6	3.8	4.1	3.6	4.2	3.7	3.8	3.8	3.6	3.9	4.1
Moody's NM Total Wages & Salaries Growth (%)	5.8	4.5	4.6	5.2	4.1	4.3	3.7	4.3	3.7	4.3	3.7	4.3
BBER NM Private Wages & Salaries Growth (%)	6.0	6.2	3.7	3.9	3.6	4.3	3.7	3.9	3.9	3.7	4.0	4.3
BBER NM Real Gross State Product (% YOY)	1.6	3.6	1.7	1.5	1.2	1.2	1.6	1.5	1.9	1.9	1.5	1.3
Moody's NM Real Gross State Product (% YOY)	2.1	3.7	1.0	1.5	1.7	1.4	1.9	1.5	1.9	1.7	1.9	1.7
CREG NM Gross Oil Price (\$/barrel)	\$79.50	\$78.50	\$75.00	\$76.50	\$69.50	\$71.50	\$69.00	\$69.00	\$69.00	\$70.00	\$70.00	\$70.50
CREG NM Net Oil Price (\$/barrel)*****	\$69.80	\$68.84	\$65.85	\$67.09	\$61.02	\$62.71	\$60.58	\$60.51	\$60.58	\$61.39	\$61.39	\$61.83
BBER Oil Volumes (million barrels)	652	702	648	706	648	703	652	691	655	690	691	691
CREG NM Taxable Oil Volumes (million barrels)	685	705	710	735	725	790	735	815	745	815	825	825
BBER NM Taxable Oil Volumes (%YOY growth)	4.2%	7.1%	3.6%	4.3%	2.1%	7.5%	1.4%	3.2%	1.4%	0.0%	0.0%	1.2%
CREG NM Gross Gas Price (\$ per thousand cubic feet)****	\$3.45	\$3.20	\$3.80	\$3.57	\$4.10	\$4.20	\$3.95	\$4.36	\$4.00	\$4.39	\$4.00	\$4.46
CREG NM Net Gas Price (\$ per thousand cubic feet)*****	\$2.36	\$2.10	\$2.64	\$2.45	\$2.89	\$2.97	\$2.77	\$3.11	\$2.81	\$3.13	\$2.81	\$3.20
BBER Gas Volumes (billion cubic feet)	3,227	3,593	3,156	3,655	3,168	3,641	3,193	3,620	3,232	3,618	3,618	3,618
CREG NM Taxable Gas Volumes (billion cubic feet)	3,275	3,540	3,320	3,685	3,340	3,825	3,345	3,940	3,350	3,975	3,350	4,000
BBER NM Taxable Gas Volumes (%YOY growth)	1.3%	9.4%	4.3%	4.1%	0.7%	3.8%	1.0%	3.0%	0.6%	0.9%	0.6%	0.6%

Notes

\* Real GDP is BEA chained 2017 dollars, billions, annual rate

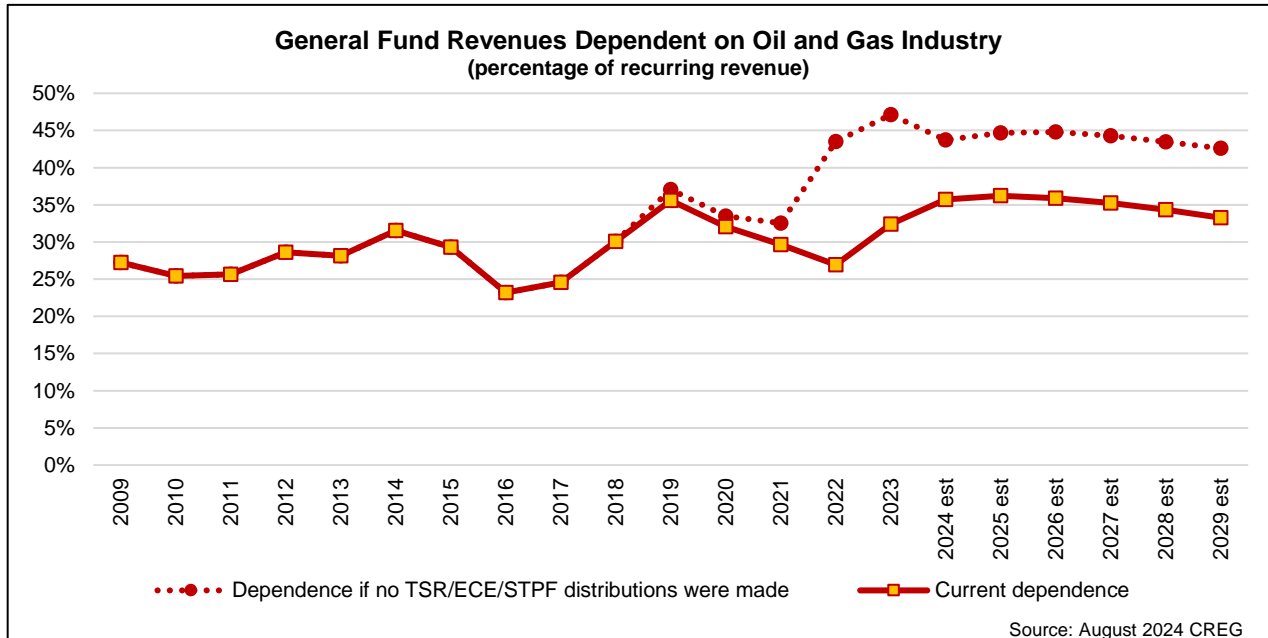
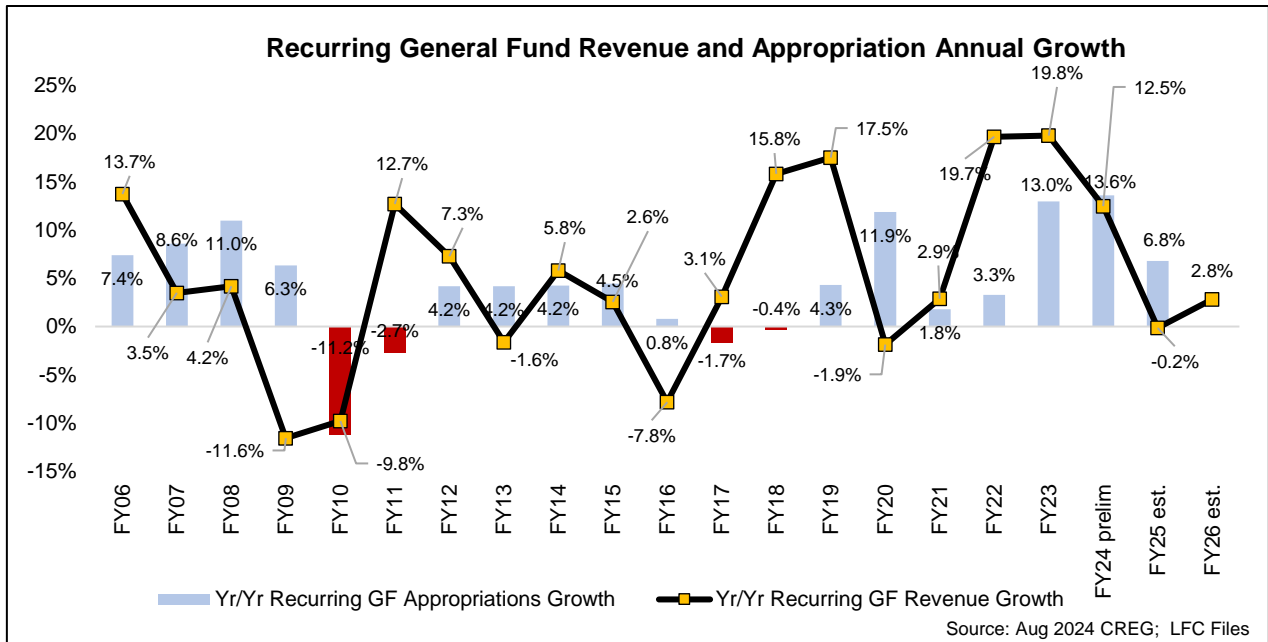
\*\* CPI is all urban, BLS 1982-84=1.00 base for the calendar year in which each fiscal year begins

\*\*\*Nominal Personal Income growth rates are for the calendar year in which each fiscal year begins

\*\*\*\*The gross gas prices are estimated using a formula of NYMEX, EIA, and S&P Global future prices

\*\*\*\*\*The net oil and gas prices represent calculated prices based on taxable values of the product after deductions for transportation, processing, and royalties

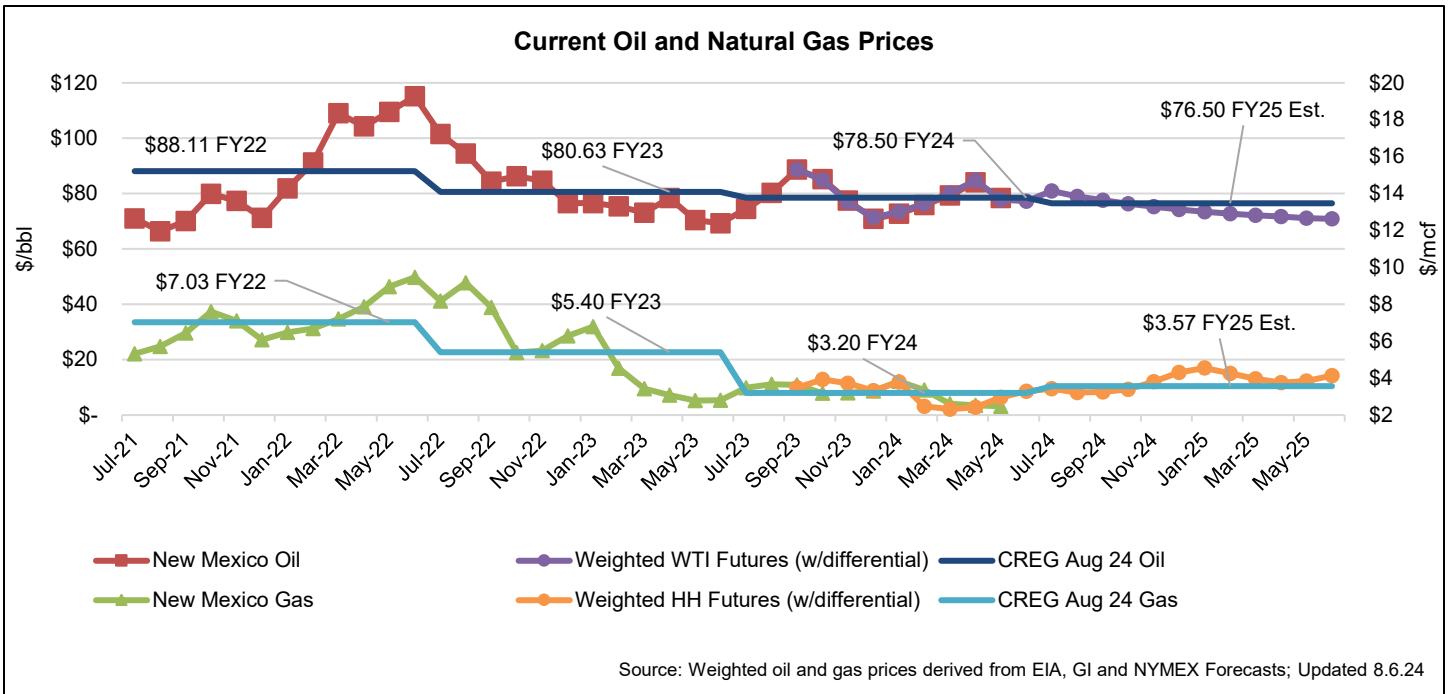
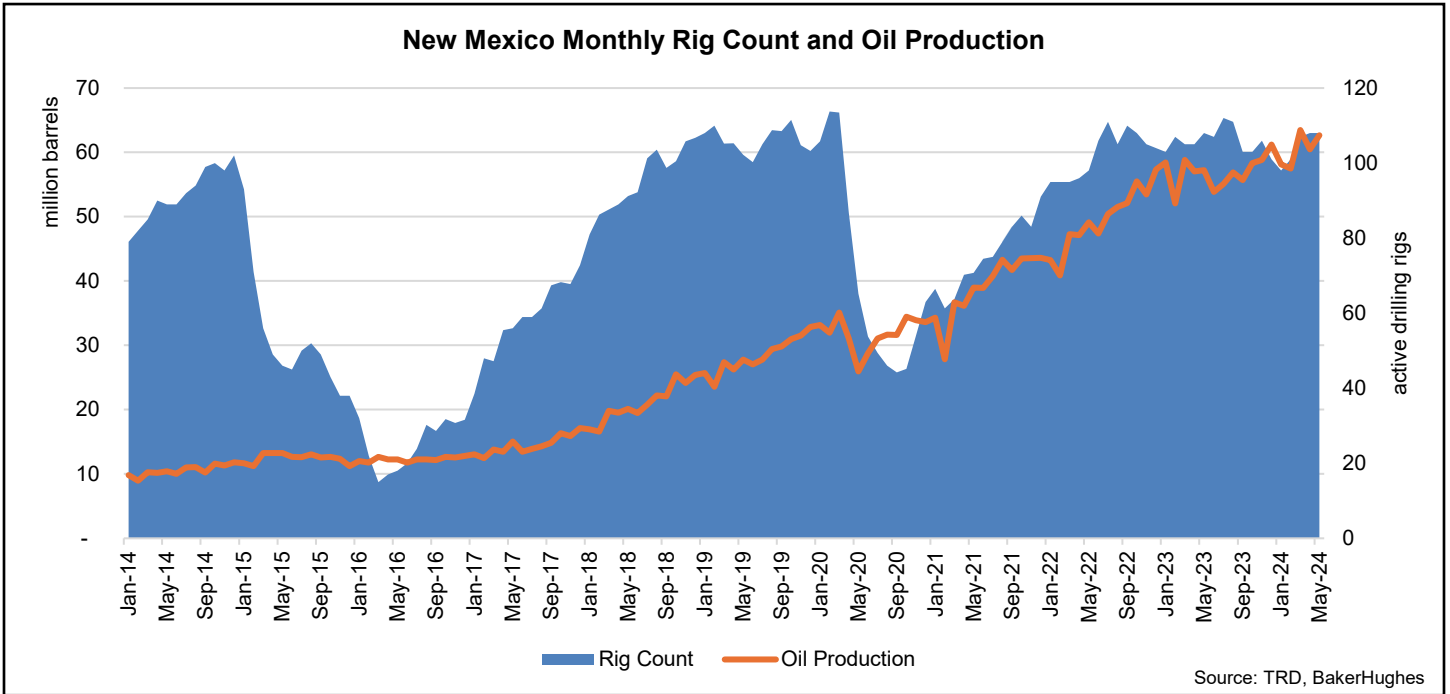
Sources: BBER - July 2024 FOR-UNM baseline. S&P Global Insight - July 2024 baseline.



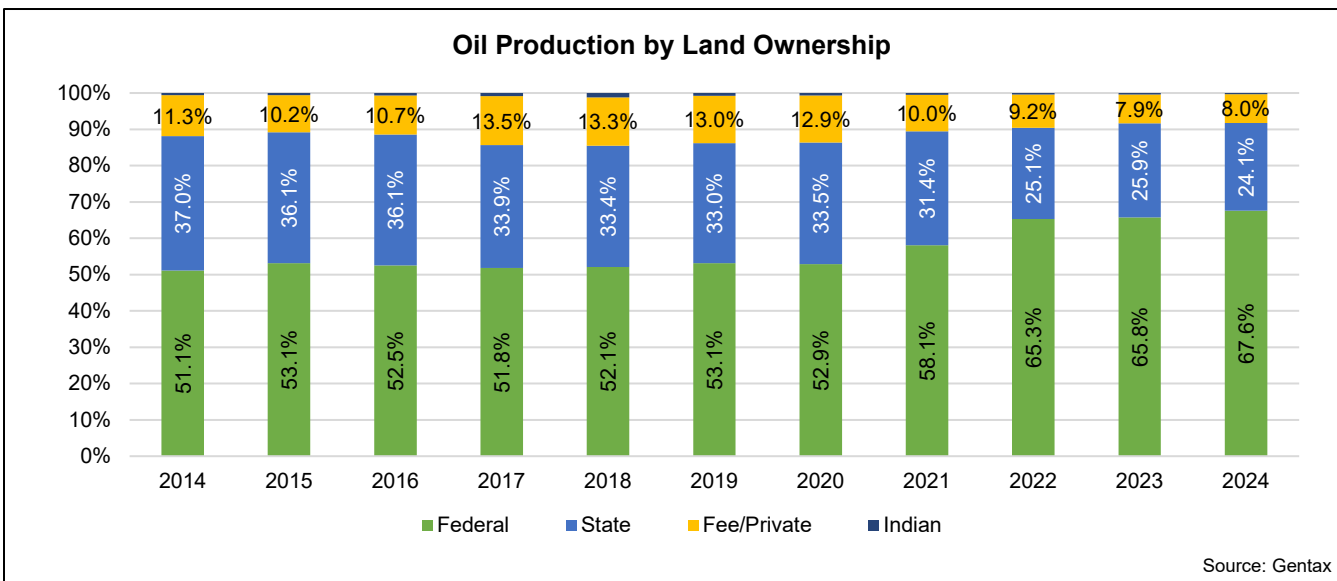
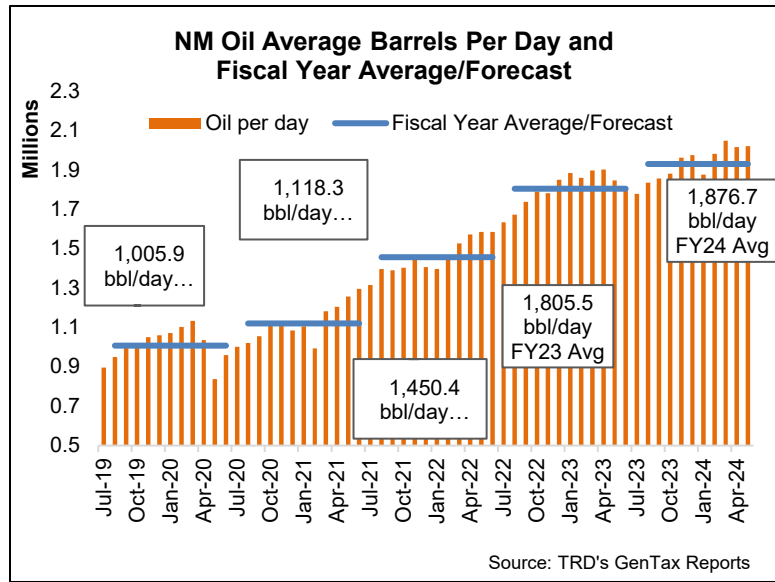
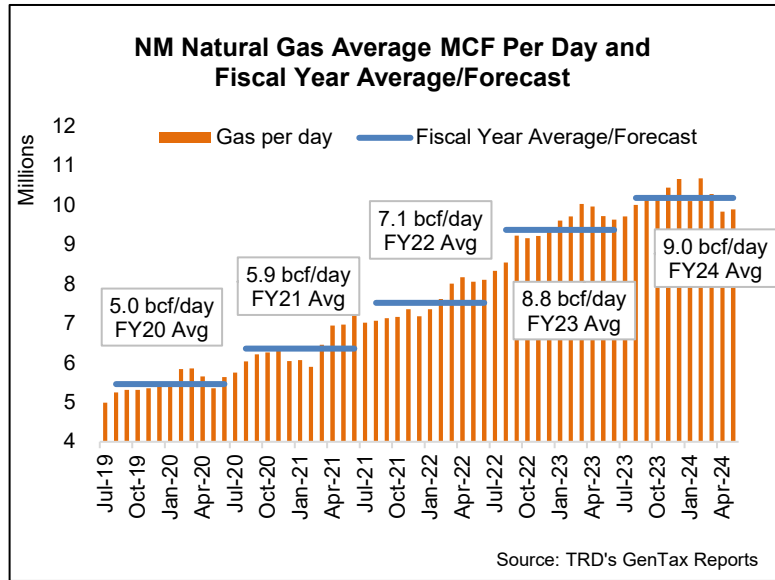
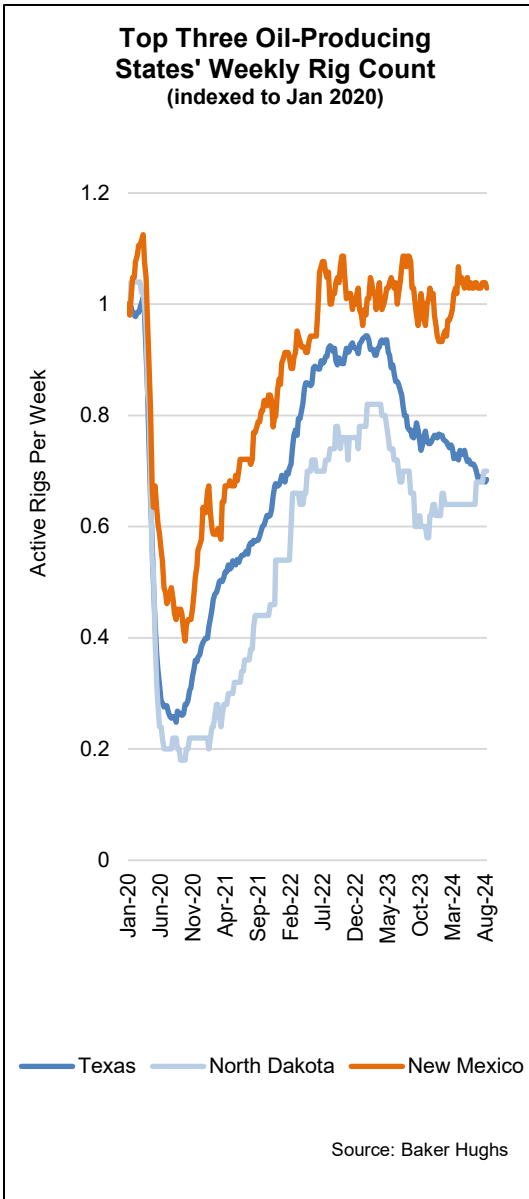
**Early Childhood Trust Fund Forecast - August 2024**

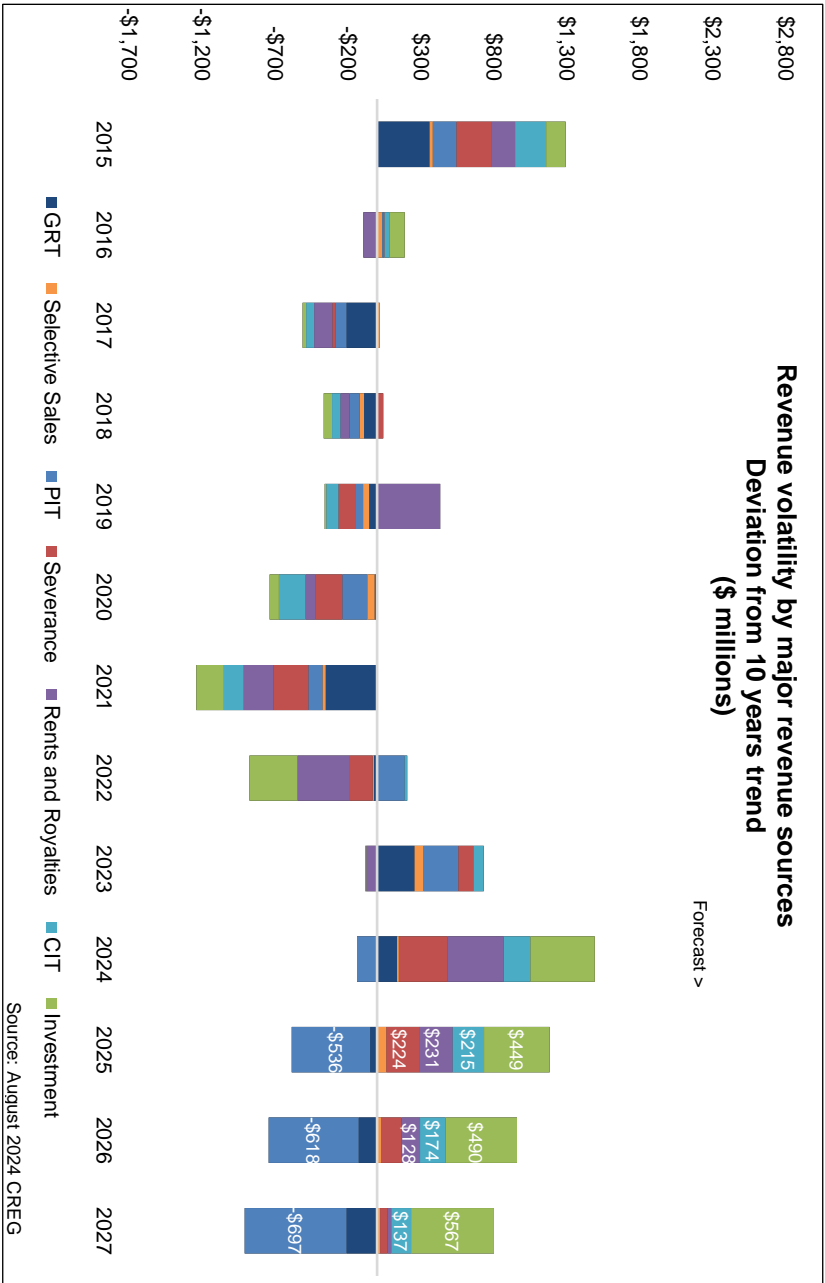
(in millions)

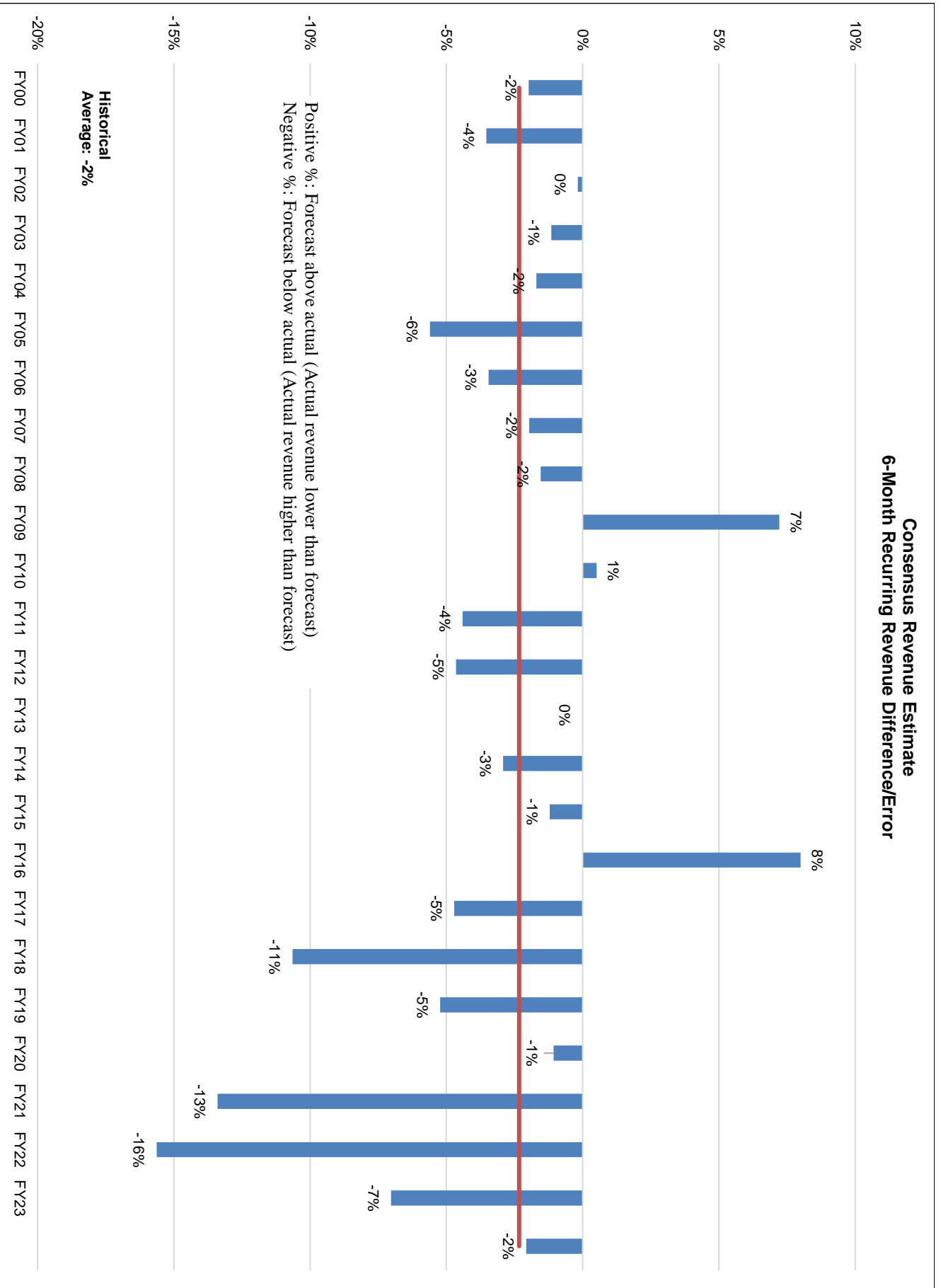
Calendar Year	2021	2022	2023	2024	2025	2026	2027	2028	2029
Beginning Balance	Actual \$300.0	Actual \$314.1	Actual \$3,462.0	Estimated \$5,721.2	Estimated \$8,077.4	Estimated \$9,758.6	Estimated \$10,918.2	Estimated \$11,504.3	Estimated \$11,739.1
Gains & Losses	\$34.1	(\$6.4)	\$336.1	\$286.1	\$403.9	\$487.9	\$545.9	\$575.2	\$587.0
Excess Federal Mineral Leasing	\$0.0	\$1,501.5	\$2,073.0	\$1,170.4	\$881.2	\$547.0	\$174.7	\$73.1	\$162.0
Excess OGAS School Tax*	\$0.0	\$1,682.80	\$0.0	\$1,149.8	\$683.8	\$517.3	\$344.7	\$122.8	\$116.7
Distribution to ECE Program Fund	(\$20.0)	(\$30.0)	(\$150.0)	(\$250.0)	(\$287.7)	(\$392.6)	(\$479.2)	(\$536.4)	(\$569.4)
<b>Ending Balance</b>	<b>\$314.1</b>	<b>\$3,462.0</b>	<b>\$5,721.2</b>	<b>\$8,077.4</b>	<b>\$9,758.6</b>	<b>\$10,918.2</b>	<b>\$11,504.3</b>	<b>\$11,739.1</b>	<b>\$12,035.3</b>
*Excess OGAS School Tax distributed to Early Childhood Trust Fund if general fund reserves are at least 25% throughout forecast period, and distributions occur for prior fiscal year in January of the following calendar year.									
Note: Investment return assumed at 4% and distributions occur on July 1, based on previous calendar year-ending balance.									
	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29
Distribution to ECE Program Fund	\$0.00	\$20.00	\$30.00	\$150.00	\$250.00	\$287.68	\$392.62	\$479.24	\$536.35







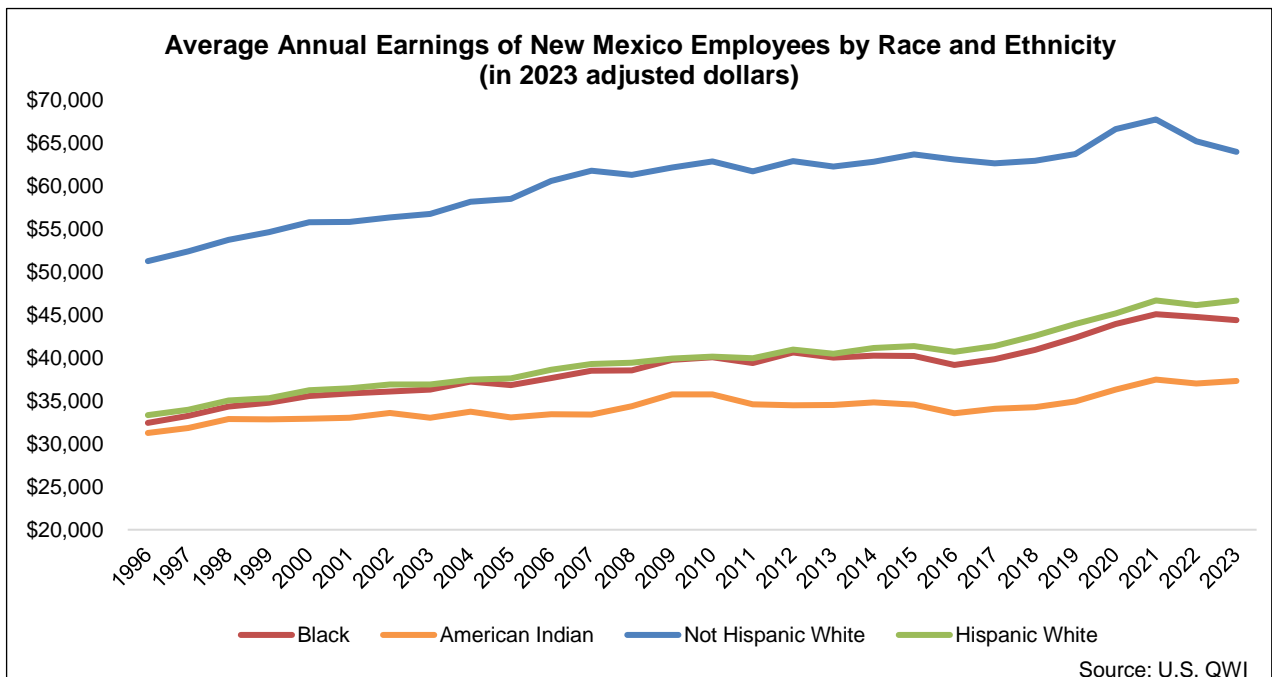
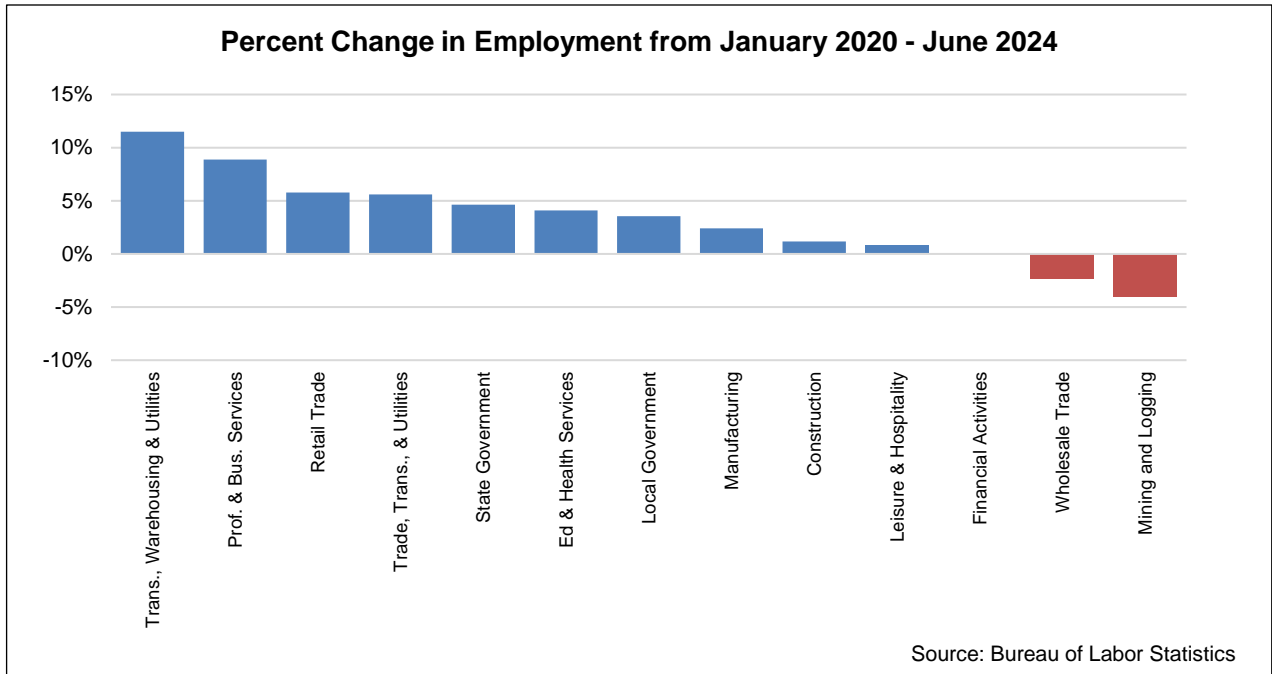




**Tax Changes Over \$5 Million: Legislative Sessions 2019-2024**  
(in millions of dollars)

	FY24		FY25		FY26		FY27		FY28	
	Recurring	Non-Recurring	Recurring	Non-Recurring	Recurring	Non-Recurring	Recurring	Non-Recurring	Recurring	Non-Recurring
<b>Gross Receipts and Compensating Tax</b>										
<b>2024 Regular Session</b>										
HB 252 Tax Package										
Energy Storage Deduction			\$ (2.0)		\$ (2.0)		\$ (2.0)		\$ (2.0)	
Home Modification Deduction			\$ (0.4)		\$ (0.4)		\$ (0.4)		\$ (0.4)	
Childre Provider Deduction			\$ (4.2)		\$ (4.2)		\$ (4.4)		\$ (4.6)	
Calf Canyon Fire Legal Services GRT			\$ (3.0)		\$ (3.0)		\$ (3.0)		\$ (3.0)	
Dyed Agriculture Diesel Fuel Deduction			\$ (6.0)		\$ (6.0)		\$ (6.0)		\$ (6.0)	
SB 17 Health Care Delivery & Access Act					\$ 25.8		\$ 26.3		\$ 26.8	
<b>2023 Regular Session</b>										
HB 353 South Campus TIDD	\$ (5.5)		\$ (5.5)		\$ (5.5)		\$ (5.5)		\$ (5.5)	
HB 547 Omnibus Tax Package										
Healthcare Copay/Deductible Deduction	\$ (39.3)		\$ (38.9)		\$ (38.6)		\$ (38.5)		\$ (38.5)	
2023 GRT Changes Under \$5 Million	\$ (4.5)	\$ (0.2)	\$ (5.6)	\$ -	\$ (5.8)	\$ -	\$ (6.0)	\$ -	\$ (6.0)	\$ -
<b>2022 Regular Session</b>										
HB 163 Tax Changes										
Food and Medical Hold Harmless	\$ (3.5)		\$ (5.0)		\$ (7.1)		\$ (7.1)		\$ (7.1)	
GRT Rate Cut	\$ (244.6)		\$ (199.9)		\$ (206.2)		\$ (206.2)		\$ (206.2)	
B to B Manufacturers	\$ (5.8)		\$ (6.0)		\$ (6.2)		\$ (6.2)		\$ (6.2)	
2022 GRT Changes Under \$5 Million	\$ (11.4)	\$ -	\$ (13.0)	\$ -	\$ (13.3)	\$ -	\$ (13.3)	\$ -	\$ (13.3)	\$ -
<b>2021 Regular Session</b>										
<b>2021 First Special Session</b>										
HB 2 Cannabis Regulation Act										
Medical Cannabis GRT Deduction	\$ (13.9)		\$ (13.9)		\$ (13.9)		\$ (13.9)		\$ (13.9)	
GRT Revenue	\$ 15.4		\$ 15.4		\$ 15.4		\$ 15.4		\$ 15.4	
2021 GRT Changes Under \$5 Million	\$ (4.8)	\$ -	\$ (4.8)	\$ -	\$ (3.9)	\$ -	\$ (3.9)	\$ -	\$ (3.9)	\$ -
<b>2020 Regular Session</b>										
2020 GRT Changes Under \$5 Million	\$ (6.4)	\$ -	\$ (6.4)	\$ -	\$ (6.4)	\$ -	\$ (6.4)	\$ -	\$ (6.4)	\$ -
<b>2019 Regular Session</b>										
HB6 Tax Changes										
Hospital Tax Reform	\$ 100.0		\$ 100.0		\$ 100.0		\$ 100.0		\$ 100.0	
Remote Sales	\$ 46.0		\$ 46.0		\$ 46.0		\$ 46.0		\$ 46.0	
Remote Sales: State loss from local sharing	\$ (22.0)		\$ (22.0)		\$ (22.0)		\$ (22.0)		\$ (22.0)	
Remote sales: State loss from DBS out-of-state	\$ (42.0)		\$ (42.0)		\$ (42.0)		\$ (42.0)		\$ (42.0)	
HB 165 Modifying High Wage Jobs Tax Credit	\$ (10.0)		\$ (10.0)		\$ (10.0)		\$ (10.0)		\$ (10.0)	
2019 GRT Changes Under \$5 Million	\$ 5.1	\$ -	\$ 5.1	\$ -	\$ 5.1	\$ -	\$ 5.1	\$ -	\$ 5.1	\$ -
<b>TOTAL GRT</b>	<b>\$ (247.2)</b>	<b>\$ (0.2)</b>	<b>\$ (221.9)</b>	<b>\$ -</b>	<b>\$ (204.2)</b>	<b>\$ -</b>	<b>\$ (204.0)</b>	<b>\$ -</b>	<b>\$ (203.7)</b>	<b>\$ -</b>
<b>Personal and Corporate Income Tax</b>										
<b>2024 Regular Session</b>										
HB 252 Tax Package										
PIT Brackets			\$ (79.5)		\$ (159.0)		\$ (170.0)		\$ (176.0)	
Angel Investment Credit						\$ (2.0)		\$ (2.0)		
Rural Healthcare Practitioner Credit			\$ (11.6)		\$ (11.6)		\$ (11.6)		\$ (11.6)	
Capital Gains Deduction					\$ 61.0		\$ 63.0		\$ 65.0	
Fire Recovery Credit			\$ (5.0)		\$ (5.0)		\$ (5.0)		\$ (5.0)	
CIT Rate					\$ 16.1		\$ 16.4		\$ 17.0	
Geothermal Heat Pump Credit			\$ (8.0)		\$ (8.0)		\$ (8.0)		\$ (8.0)	
Clean Car Credits			\$ (27.0)		\$ (41.0)		\$ (45.0)		\$ (51.0)	
Electric Generation Tax Sunset					\$ (5.0)		\$ (5.0)		\$ (10.0)	
Armed Service Retirement Pay Exemption			\$ (1.0)		\$ (1.0)		\$ (1.0)		\$ (12.1)	
Geothermal Electricity Generation Credit			\$ (3.9)		\$ (5.1)		\$ (6.2)		\$ (7.4)	
Advanced Energy Equipment Credit					\$ (25.0)		\$ (25.0)		\$ (25.0)	
Solar Market Development Credits			\$ (32.1)		\$ (18.0)		\$ (18.0)		\$ (18.0)	
2024 PIT/CIT Changes Under \$5 Million			\$ (1.1)	\$ -	\$ (0.5)	\$ -	\$ (0.4)	\$ -	\$ (0.4)	\$ -
<b>2023 Regular Session</b>										
HB 547 Omnibus Tax Package										
2021 Income Tax Rebates		\$ (9.9)								
Child Income Tax Credit	\$ (129.5)		\$ (181.3)		\$ (184.3)		\$ (186.5)		\$ (186.5)	
Film Tax Credits			\$ (61.5)		\$ (75.9)		\$ (87.3)		\$ (87.3)	
<b>2022 Third Special Session</b>										
<b>2022 Regular Session</b>										
HB 163 Tax Changes										
Child Credit	\$ (74.0)		\$ (74.7)		\$ (75.4)		\$ (75.4)		\$ (75.4)	
Military Pension Exemption	\$ (9.3)		\$ (15.0)		\$ (15.7)		\$ (15.7)		\$ (15.7)	
Social Security Exemption	\$ (84.3)		\$ (89.4)		\$ (94.4)		\$ (99.5)		\$ (99.5)	
2022 PIT/CIT Changes Under \$5 Million	\$ (1.8)	\$ (4.7)	\$ (2.3)	\$ -	\$ (3.4)	\$ -	\$ (3.4)	\$ -	\$ (3.4)	\$ -
<b>2021 Regular Session</b>										
HB 291 Tax Changes										
Low Income Comprehensive Tax Rebate	\$ (62.5)		\$ (63.2)		\$ (63.2)		\$ (63.2)		\$ (63.2)	
Working Families Tax Credit										
2021 PIT/CIT Changes Under \$5 Million	\$ (3.7)	\$ -	\$ (3.7)	\$ -	\$ (2.9)	\$ -	\$ (2.9)	\$ -	\$ (2.9)	\$ -
<b>2020 Regular Session</b>										
HB 146 Expand Biomass Income Tax Credit	\$ (1.8)		\$ (1.8)		\$ (1.8)		\$ (1.8)		\$ (1.8)	
SB 29 Solar Market Development Income Tax Credit	\$ (5.0)		\$ (5.0)		\$ (5.0)		\$ (5.0)		\$ (5.0)	
<b>2019 Regular Session</b>										
SB 2 Film Tax Credit Changes	\$ (95.9)		\$ (95.9)		\$ (95.9)		\$ (95.9)		\$ (95.9)	
HB6 Tax Changes										
New PIT Brackets	\$ 41.0		\$ 41.0		\$ 41.0		\$ 41.0		\$ 41.0	
Increase WFTC to 17%	\$ (41.0)		\$ (41.0)		\$ (41.0)		\$ (41.0)		\$ (41.0)	
Dependent Deduction	\$ (28.0)		\$ (28.0)		\$ (28.0)		\$ (28.0)		\$ (28.0)	
Change PIT Deduction for Capital Gains	\$ 10.0		\$ 10.0		\$ 10.0		\$ 10.0		\$ 10.0	
<b>TOTAL PIT/CIT</b>	<b>\$ (485.7)</b>	<b>\$ (14.6)</b>	<b>\$ (778.7)</b>	<b>\$ -</b>	<b>\$ (834.5)</b>	<b>\$ -</b>	<b>\$ (869.0)</b>	<b>\$ -</b>	<b>\$ (895.7)</b>	<b>\$ -</b>
<b>Other Taxes</b>										
<b>2024 Regular Session</b>										
HB 7 Health Care Affordability Fund Distribution					\$ (83.2)		\$ (85.7)		\$ (88.3)	
SB 17 Health Care Delivery & Access Act					\$ 86.4		\$ 88.1		\$ 89.9	
SB 151 Premium Tax to Emergency Services Fund			\$ (2.9)		\$ (11.0)		\$ (11.2)		\$ (11.6)	
<b>2023 Regular Session</b>										
SB 26 Excess Oil & Gas Funds to Severance Tax Fund			\$ (587.6)		\$ (1,204.0)		\$ (1,681.7)		\$ (1,681.7)	
SB 491 Health Premium Tax for Law Enforcement	\$ (22.5)		\$ (21.8)		\$ (22.2)		\$ (22.6)		\$ (22.6)	
<b>2021 Regular Session</b>										
SB 3 Small Business Recovery Act	\$ (10.4)		\$ (16.1)		\$ (22.2)		\$ (22.2)		\$ (22.2)	
<b>2021 First Special Session</b>										
HB 2 Cannabis Regulation Act	\$ 28.6		\$ 31.6		\$ 31.6		\$ 31.6		\$ 31.6	
<b>2020 Regular Session</b>										
HB 83 Early Childhood Education and Care Fund	\$ (7.6)									
<b>2020 First Special Session</b>										
SB3 Small Business Recovery Loan Act	\$ (13.2)		\$ (17.8)		\$ (22.6)		\$ (22.6)		\$ (22.6)	
<b>2019 Regular Session</b>										
HB6 Tax Changes										
MVEX GF Distribution	\$ (28.0)		\$ (28.0)		\$ (28.0)		\$ (28.0)		\$ (28.0)	
Tax E-Cigs and Increase Cig tax	\$ 14.0		\$ 14.0		\$ 14.0		\$ 14.0		\$ 14.0	
Other 2019-2023 Tax Changes Under \$5 Million	\$ (5.8)	\$ -	\$ 25.9	\$ -	\$ 26.0	\$ -	\$ 29.0	\$ -	\$ 29.0	\$ -
<b>TOTAL OTHER</b>	<b>\$ (44.8)</b>	<b>\$ -</b>	<b>\$ (634.3)</b>	<b>\$ -</b>	<b>\$ (1,266.8)</b>	<b>\$ -</b>	<b>\$ (1,742.9)</b>	<b>\$ -</b>	<b>\$ (1,744.1)</b>	<b>\$ -</b>
<b>TOTAL CHANGES</b>	<b>\$ (777.7)</b>	<b>\$ (14.8)</b>	<b>\$ (1,634.9)</b>	<b>\$ -</b>	<b>\$ (2,305.5)</b>	<b>\$ -</b>	<b>\$ (2,815.9)</b>	<b>\$ -</b>	<b>\$ (2,843.5)</b>	<b>\$ -</b>

Note: This list represents tax revenue changes of greater than \$5 million prior to the 2025 legislative session. All legislation is counted in totals.





<b>Conservation Legacy Permanent Fund (CLPF)</b>	<b>FY24</b>	<b>FY25</b>	<b>FY26</b>	<b>FY27</b>	<b>FY28</b>	<b>FY29</b>
Beginning Balance	\$ 50,000.00	\$ 353,663.40	\$ 358,663.40	\$ 363,663.40	\$ 368,663.40	\$ 373,663.40
Gains & Losses	\$ 3,663.40	\$ 26,524.76	\$ 26,899.76	\$ 27,274.76	\$ 27,649.76	\$ 28,024.76
Distribution to LELF		\$ 21,524.76	\$ 21,899.76	\$ 22,274.76	\$ 22,649.76	\$ 23,024.76
Ending Balance	\$ 53,663.40	\$ 358,663.40	\$ 363,663.40	\$ 368,663.40	\$ 373,663.40	\$ 378,663.40

<b>Land of Enchantment Legacy Fund (LELF)</b>	<b>FY24</b>	<b>FY25</b>	<b>FY26</b>	<b>FY27</b>	<b>FY28</b>	<b>FY29</b>
Beginning Balance	\$ 50,000.00	\$ 37,813.34	\$ 45,212.57	\$ 51,181.98	\$ 56,052.21	\$ 60,077.45
Inflow from CLPF	\$ -	\$ 21,524.76	\$ 21,899.76	\$ 22,274.76	\$ 22,649.76	\$ 23,024.76
Gains & Losses	\$ 417.78	\$ 945.33	\$ 1,130.31	\$ 1,279.55	\$ 1,401.31	\$ 1,501.94
Balance After Inflows	\$ 50,417.78	\$ 60,283.42	\$ 68,242.64	\$ 74,736.28	\$ 80,103.27	\$ 84,604.15
Distribution from LELF to Agencies	\$ 12,604.45	\$ 15,070.86	\$ 17,060.66	\$ 18,684.07	\$ 20,025.82	\$ 21,151.04
Ending Balance	\$ 37,813.34	\$ 45,212.57	\$ 51,181.98	\$ 56,052.21	\$ 60,077.45	\$ 63,453.11

<b>Share</b>	<b>Distributions to Agencies</b>	<b>FY24</b>	<b>FY25</b>	<b>Estimated FY26</b>	<b>Estimated FY27</b>	<b>Estimated FY28</b>	<b>Estimated FY29</b>
22.5%	EMNRD: 50% to the Forestry Division		\$ 1,418.00	\$ 1,695.47	\$ 1,919.32	\$ 2,101.96	\$ 2,252.90
	EMNRD: 50% for the National Heritage Conservation Act		\$ 1,418.00	\$ 1,695.47	\$ 1,919.32	\$ 2,101.96	\$ 2,252.90
22.5%	NMDA: Noxious Weed Mgt, Healthy Soil Act, and Soil/Water Conservation District		\$ 2,836.00	\$ 3,390.94	\$ 3,838.65	\$ 4,203.92	\$ 4,505.81
22.0%	DGF: Projects and programs for the propagation and protection of game and fish		\$ 2,772.98	\$ 3,315.59	\$ 3,753.35	\$ 4,110.50	\$ 4,405.68
15.0%	EDD: 75% for outdoor recreation division special projects and infrastructure		\$ 1,418.00	\$ 1,695.47	\$ 1,919.32	\$ 2,101.96	\$ 2,252.90
	EDD: 25% for the outdoor equity grant program		\$ 472.67	\$ 565.16	\$ 639.77	\$ 700.65	\$ 750.97
10.0%	NMED: Water quality and river habitat projects		\$ 1,260.44	\$ 1,507.09	\$ 1,706.07	\$ 1,868.41	\$ 2,002.58
8.0%	DCA: For the Cultural Properties Protection Act		\$ 1,008.36	\$ 1,205.67	\$ 1,364.85	\$ 1,494.73	\$ 1,602.07
100.0%	TOTAL Distributions		\$ 12,604.45	\$ 15,070.86	\$ 17,060.66	\$ 18,684.07	\$ 20,025.82

**Sources and Uses of Bonding Capacity Available for Authorization  
and Severance Tax Permanent Fund Transfer (in millions)  
August 2024**

Sources of Funds	FY25	FY26	FY27	FY28	FY29	5-Year
<b>General Obligation Bonds</b>		<b>\$362.5</b>		<b>\$362.5</b>		<b>\$725.0</b>
<b>Senior STBs</b>	<b>\$1,185.1</b>	<b>\$1,196.0</b>	<b>\$1,214.8</b>	<b>\$1,202.5</b>	<b>\$1,193.4</b>	<b>\$5,991.9</b>
Severance Tax Bonds Issued <sup>1</sup>	\$385.0	\$385.0	\$385.0	\$385.0	\$385.0	\$1,925.0
Severance Tax Notes	\$800.1	\$811.0	\$829.8	\$817.5	\$808.4	\$4,066.9
<b>Supplemental STBs</b>	<b>\$808.0</b>	<b>\$808.0</b>	<b>\$854.2</b>	<b>\$868.6</b>	<b>\$886.1</b>	<b>\$4,224.8</b>
Supplemental Severance Tax Bonds	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Supplemental Severance Tax Notes	\$808.0	\$808.0	\$854.2	\$868.6	\$886.1	\$4,224.8
<b>TOTAL Sources of STB Funds</b>	<b>\$1,993.1</b>	<b>\$2,004.0</b>	<b>\$2,069.0</b>	<b>\$2,071.1</b>	<b>\$2,079.5</b>	<b>\$10,216.7</b>
Uses of Funds	FY25	FY26	FY27	FY28	FY29	5-Year
<b>General Obligation Bonds</b>		<b>\$362.5</b>		<b>\$362.5</b>		<b>\$725.0</b>
<b>Senior Severance Tax Bonds</b>						
Authorized but Unissued STB Projects	\$350.0	\$0.0	\$0.0	\$0.0	\$0.0	\$350.0
<u>Earmark Programs</u>						
9.0% of Senior STB for Water Projects	\$166.5	\$167.5	\$169.2	\$168.1	\$167.3	\$838.5
4.5% of Senior STB for Colonias Projects	\$83.3	\$83.7	\$84.6	\$84.0	\$83.6	\$419.3
4.5% of Senior STB for Tribal Projects	\$83.3	\$83.7	\$84.6	\$84.0	\$83.6	\$419.3
2.5% Housing Trust Fund Projects	\$46.3	\$46.5	\$47.0	\$46.7	\$46.5	\$232.9
<u>Capital Development Reserve &amp; Program Funds<sup>2</sup></u>						
Capital Dev. Program Fund Projects	\$24.4	\$26.4	\$29.9	\$38.2	\$50.9	\$169.8
Capital Dev. & Reserve Fund Distribution	\$80.3	\$160.7	\$241.0	\$321.4	\$401.7	\$1,205.2
<u>New Senior STB Statewide Capital Projects</u>	\$351.1	\$627.4	\$558.5	\$460.1	\$359.8	\$2,356.9
<b>PSCOC Public School Capital</b>	<b>\$808.0</b>	<b>\$808.0</b>	<b>\$854.2</b>	<b>\$868.6</b>	<b>\$886.1</b>	<b>\$4,224.8</b>
<b>TOTAL STB Uses of Funds</b>	<b>\$1,993.1</b>	<b>\$2,004.0</b>	<b>\$2,069.0</b>	<b>\$2,071.1</b>	<b>\$2,079.5</b>	<b>\$10,216.7</b>

**Estimated Transfer to Severance Tax Permanent Fund**

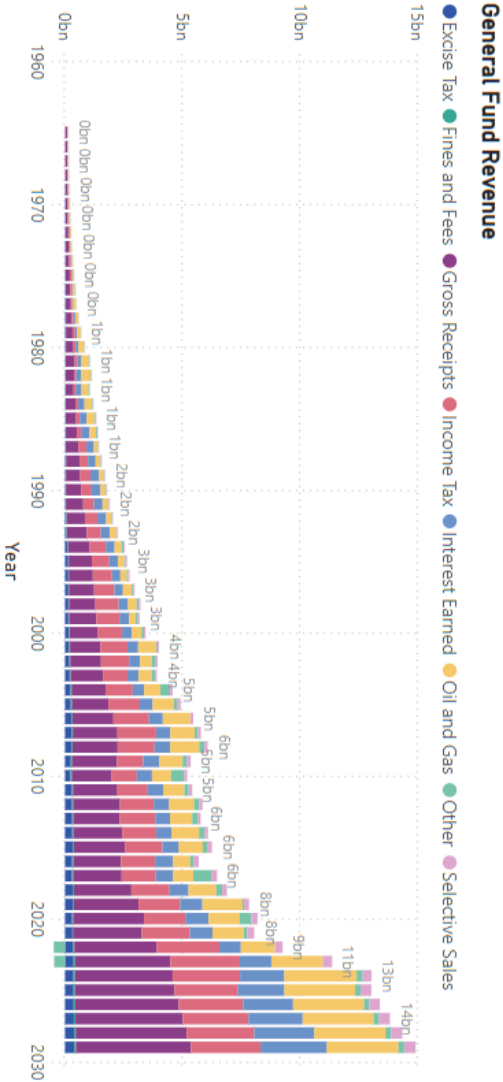
	FY25	FY26	FY27	FY28	FY29	5-Year
<b>Severance Tax Permanent Fund Transfe</b>	<b>\$616.4</b>	<b>\$485.5</b>	<b>\$427.7</b>	<b>\$440.3</b>	<b>\$462.3</b>	<b>\$2,432.2</b>

<sup>1</sup> Statutory capacity is estimated to be \$1,050 million annually. Per HB 253, the State Board of Finance shall issue an amount that will maintain stable debt metrics, including debt per capita and debt as a percentage of personal income. The State Board of Finance has calculated the "capped" debt capacity to be \$385 million annually.

<sup>2</sup> Per HB 253, SBOF shall distribute any cash savings resulting from reduced long-term bond issuance (also known as debt service savings) annually to the newly established Capital Development and Reserve Fund. Based on statutory capacity of \$1,050 million and capped capacity of \$385 million, average annual debt service savings are estimated to total \$80.4 million, which is applied for 10 years, compounding each year in which debt service savings are realized. This analysis assumes savings will be realized each year. Additionally, on January 1 of each year, a distribution from the Capital Development Reserve fund will be made to the Capital Development Program Fund for small project and design and engineering appropriation.

<https://www.nmlegis.gov/econ>

# General Fund Revenue History and Forecast



**Filter by Revenue and Year**

All ▼

1965 2029

**Clear all selections**

Revenue Category	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Excise Tax	9.8M	10.1M	10.1M	10.6M	11.5M	17.6M	19.0M	22.0M	23.8M	23.8M	25.1M	28.3M	30.2M	34.5M	36.4M	31.7M	19.8M	18.7M	20.0M
Fines and Fees	3.4M	4.3M	4.2M	4.6M	4.6M	5.1M	5.6M	6.2M	6.8M	8.0M	4.9M	4.2M	5.4M	6.2M	6.1M	9.2M	8.3M	9.8M	11.2M
Gross Receipts	77.4M	82.0M	84.8M	88.2M	95.1M	83.4M	93.3M	109.2M	120.3M	143.6M	173.3M	191.6M	211.5M	253.4M	279.4M	321.1M	385.7M	352.9M	337.0M
Income Tax	17.1M	18.6M	19.4M	20.4M	27.7M	45.5M	47.4M	59.0M	66.0M	76.4M	76.4M	83.5M	60.6M	80.1M	111.4M	95.3M	130.5M	79.4M	82.3M
Interest Earned	9.5M	10.7M	12.1M	14.0M	15.7M	17.1M	19.5M	20.1M	23.4M	30.0M	38.0M	43.4M	47.5M	61.7M	82.1M	118.4M	158.2M	237.3M	253.0M
Oil and Gas	26.5M	27.0M	26.9M	27.0M	28.3M	43.0M	43.7M	43.8M	46.6M	45.4M	62.1M	71.4M	105.8M	124.3M	149.9M	231.9M	309.7M	385.1M	296.3M
Other	3.1M	4.3M	4.9M	4.2M	4.2M	5.7M	4.9M	6.1M	6.9M	11.4M	9.6M	20.7M	12.1M	15.7M	15.7M	22.3M	36.9M	39.3M	45.2M
Selective Sales	3.4M	3.7M	3.7M	3.8M	4.1M	4.5M	4.9M	5.5M	6.7M	7.3M	7.6M	8.6M	9.8M	11.7M	13.0M	15.7M	14.4M	15.0M	17.2M
<b>Total</b>	<b>150.2M</b>	<b>160.7M</b>	<b>166.1M</b>	<b>172.8M</b>	<b>191.2M</b>	<b>221.9M</b>	<b>238.3M</b>	<b>271.9M</b>	<b>300.5M</b>	<b>345.9M</b>	<b>397.0M</b>	<b>451.7M</b>	<b>482.9M</b>	<b>587.6M</b>	<b>694.0M</b>	<b>845.6M</b>	<b>1,063.5M</b>	<b>1,137.5M</b>	<b>1,062.2M</b>

Sources: History of Revenues - LFC Files; Forecast - August 2024 Consensus Revenue Estimate