

#### Presentation to the New Mexico Finance Authority Oversight Committee

# **Request to Capitalize Funds**

Marquita Russel, CEO John Brooks, Chief Programs

October 5, 2023

#### Senate Bill 423 NMFA Operating Capital



- SB 423 NMFA Operating Capital Bill (2023 Session, Sen. Nancy Rodriguez) expanded the use of three programs to including working capital.
  - Primary Care Capital Fund
  - Behavioral Health Capital Fund
  - Child Care Revolving Loan Fund
- These changes were sought in response to community service providers needing both working capital in addition to traditional capital projects (building, equipment, etc)
- With the critical changes provided by the enactment of SB 423, NMFA is now prepared to offer programming that fully meets the needs of these critical care providers
- NMFA just needs funding.
- Requesting \$25 million each for the Behavioral Health Capital Fund and the Primary Care Capital Fund and \$10 million for the Child Care Revolving Loan Fund. To date, only the Primary Care Capital Fund has ever received a general fund appropriation with \$9 million appropriated to the Fund since 1995 and \$9.7 million reverted for solvency.

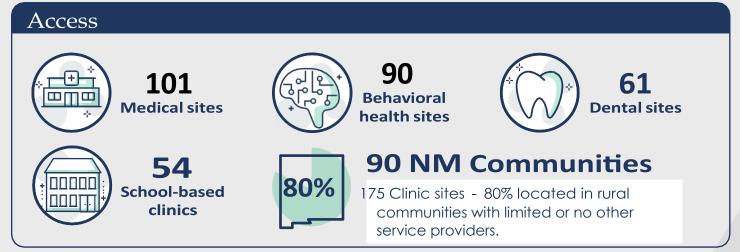
### Access to Service



• Primary Care and Behavioral Health sites are typically the largest employer in many rural and frontier areas throughout the state

3

- Provide services to residents that are uninsured, insured with Medicaid and Private Insured
- Most patients' income is 200% below the Federal Poverty Levels
- Recent access models have been success in a one stop shop model



Source: New Mexico Primary Care Association

# Types of Services



- 1,400,000 services are rendered to 350,000 patients in every county in New Mexico
- 80% of the services are in rural and frontier designated areas
- Many of these centers also house community & social services for:
  - WIC
  - Food Stamps
  - Food Banks



Source: New Mexico Primary Care Association

## Staff and Utilization



- 5
- The table below shows the demand for the state versus the number of service providers
- The demand continues to grow and there is not enough providers or locations to service the needs for the communities

STAFFING AND UTILIZATION SELECTED SERVICE DETAIL ADDENDUM

		ONNEL BY MAJOR SERVICE CATEGORY : MENTAL HEALTH	(a)	Clinic Visits (b)	Virtual Visits (b2)	Patients (c)
	20a01 Physicians (other than Psychiatrists)		104.00	23,625	7,458	14,049
	20a02 Nurse Practitioners		140.00	46,024	14,264	25,370
	20a03 Physician Assistants		32.00	13,942	2,886	6,023
	20a04 Certified Nurse Midwives		8.00	929	197	346
	PERSONNEL BY MAJOR SERVICE CATEGORY : SUBSTANCE USE DISORDER DETAIL			Clinic Visits (b)	Virtual Visits (b2)	Patients (c)
	21a.	Physicians (other than Psychiatrists)	104.00	13,555	3,559	6,177
	21b.	Nurse Practitioners (Medical)	139.00	28,794	8,548	12,053
	21c.	Physician Assistants	31.00	11,603	2,643	4,066
	21d.	Certified Nurse Midwives	8.00	964	225	318
	21e.	Psychiatrists	11.00	867	847	482
	21f.	Licensed Clinical Psychologists	9.00	1,385	1,952	659
	21g.	Licensed Clinical Social Workers	83.00	5,215	5,367	1,882
	21h.	Other Licensed Mental Health Providers	161.00	21,080	22,457	7,663
Source: New	v Mexi	co Primary Care Association				

# **Project Pipeline**



Organization	Location	Project Descriptions	Estimated Amount			
Ben Archer Health Center	Hatch, Alamogordo, Las Cruces, Deming, T or C, Radium Springs, Columbus	Building upgrade in Dona Ana for dental, Medical and behavioral services	\$3,000,000			
El Pueblo Health Services	Bernalillo	New roof and dental building along with equipment	\$1,800,000			
First Choice Community Health	Albuquerque, Edgewood, Belen, Los Lunas	Working Capital for salaries and program implementation along with IT infrastructure	\$ 500,000			
First Nation's Community Healthsource	Albuquerque	Undertaking a primary care & behavioral health expansion. The working capital option also would be helpful for recruitment and retention.	\$2,500,000			
La Casa Family Health	Clovis, Portales, Roswell	New building for behavioral health in Roswell. Space in Clovis for dental services and working capital support.	\$2,300,000			
Las Clinicas Del Norte	Abiquiu, El Rito, Ojo Caliente, Los Alamos, Pojoaque	Expanding dental services. Need expand the buildings and purchase dental equipment.	\$1,500,000			
Presbyterian Medical Services	Carlsbad, Cuba, Rio Rancho and Socorro	Residential housing for providers in Socorro and Cuba. Expansion of medical services in Carlsbad. New BH services in Rio Rancho.	\$5,800,000			
Southwest CARE Center	Albuquerque and Santa Fe	Renovation of a clinic for adult primary care, women's health, geriatrics, pediatrics, behavioral health, psychiatry, diabetes, pharmacy.	\$6,500,000			
Totals:			\$23,900,000			

6