



Member driven.  
Community focused.

Eric Haar – Federal Home Loan Bank of Dallas

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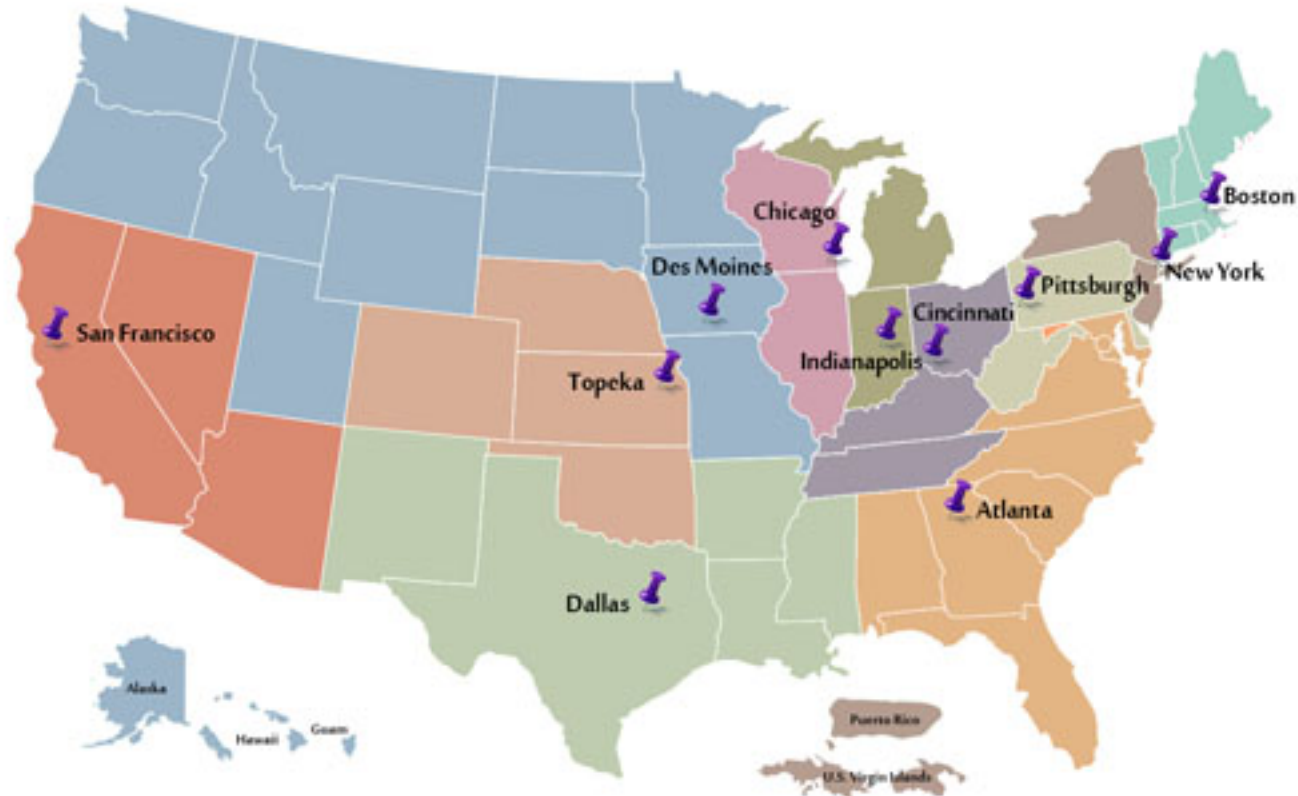
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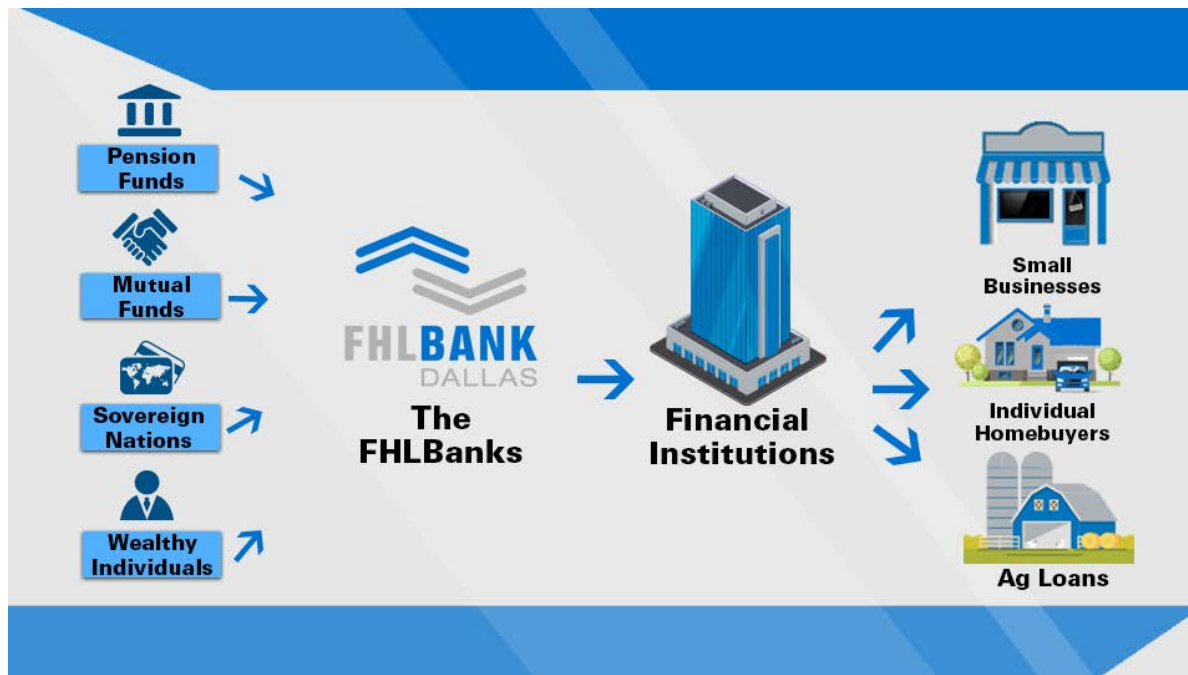
# Overview of the FHLBank System

- Created by Congress in 1932
- 11 regional Federal Home Loan Banks (originally 12)
  - FHLBank Dallas serves 835 financial institutions in AR, LA, MS, NM and TX
- The FHLBank system lends money to over 7,000 banks, credit unions, and insurance companies



# Overview of the FHLBank System cont'

- The Federal Home Loan Banks are lenders to financial institutions.
  - Institutions borrow from us to make loans to their customers.
- Financial institutions use FHLBank liquidity to make:
  - Home loans, ag loans, small business loans



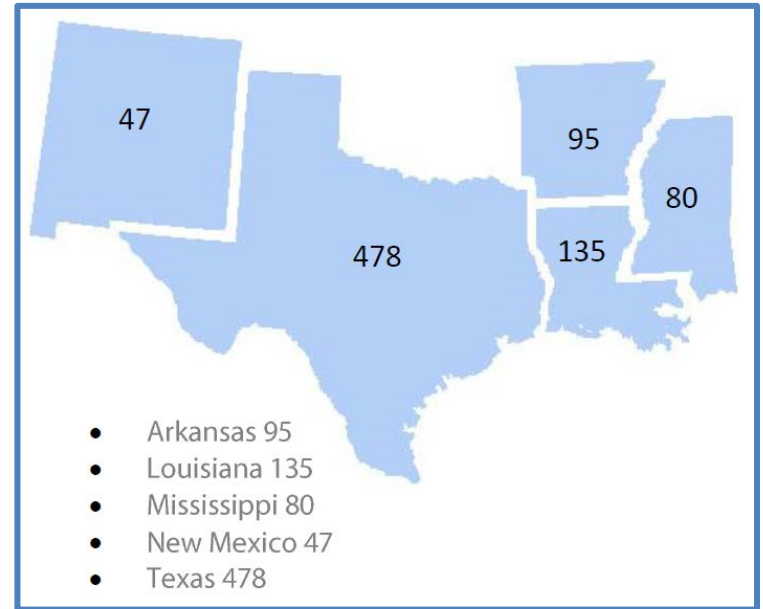
# FHLBank Structure and Governance

- Created by Congress as a “Government Sponsored Enterprise” (GSE)
- Each FHLBank operates independently
  - Independent management and boards of directors
- Cooperative ownership structure
  - Owned by our members – not the government, not Wall Street
  - Owned by banks, credit unions, insurance companies, housing authorities
    - > 96% of community banks are members of FHLBank Dallas
- Each FHLBank is registered with the SEC
- We’re regulated by the Federal Housing Finance Agency (FHFA)
  - An independent federal regulator

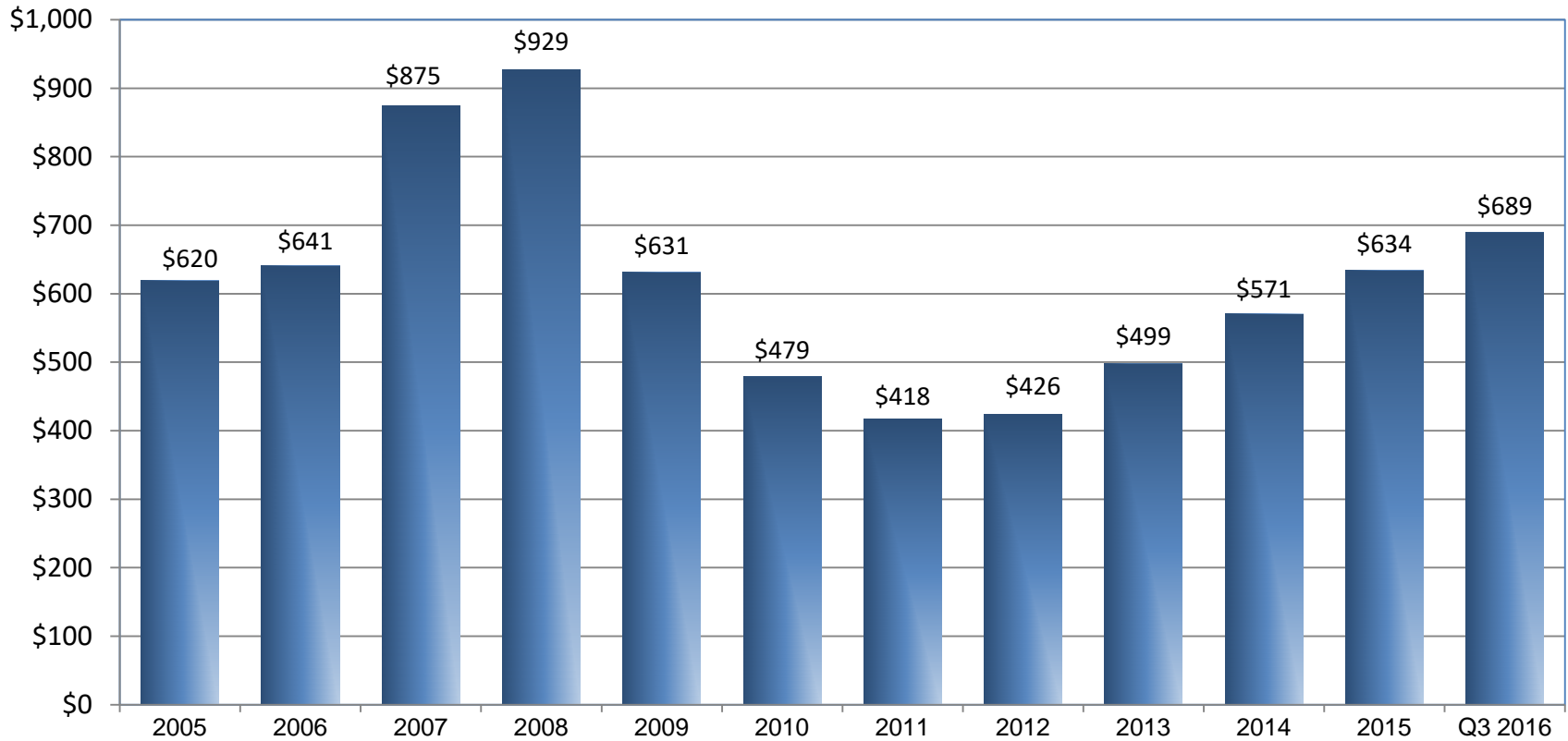


# FHLBank Membership

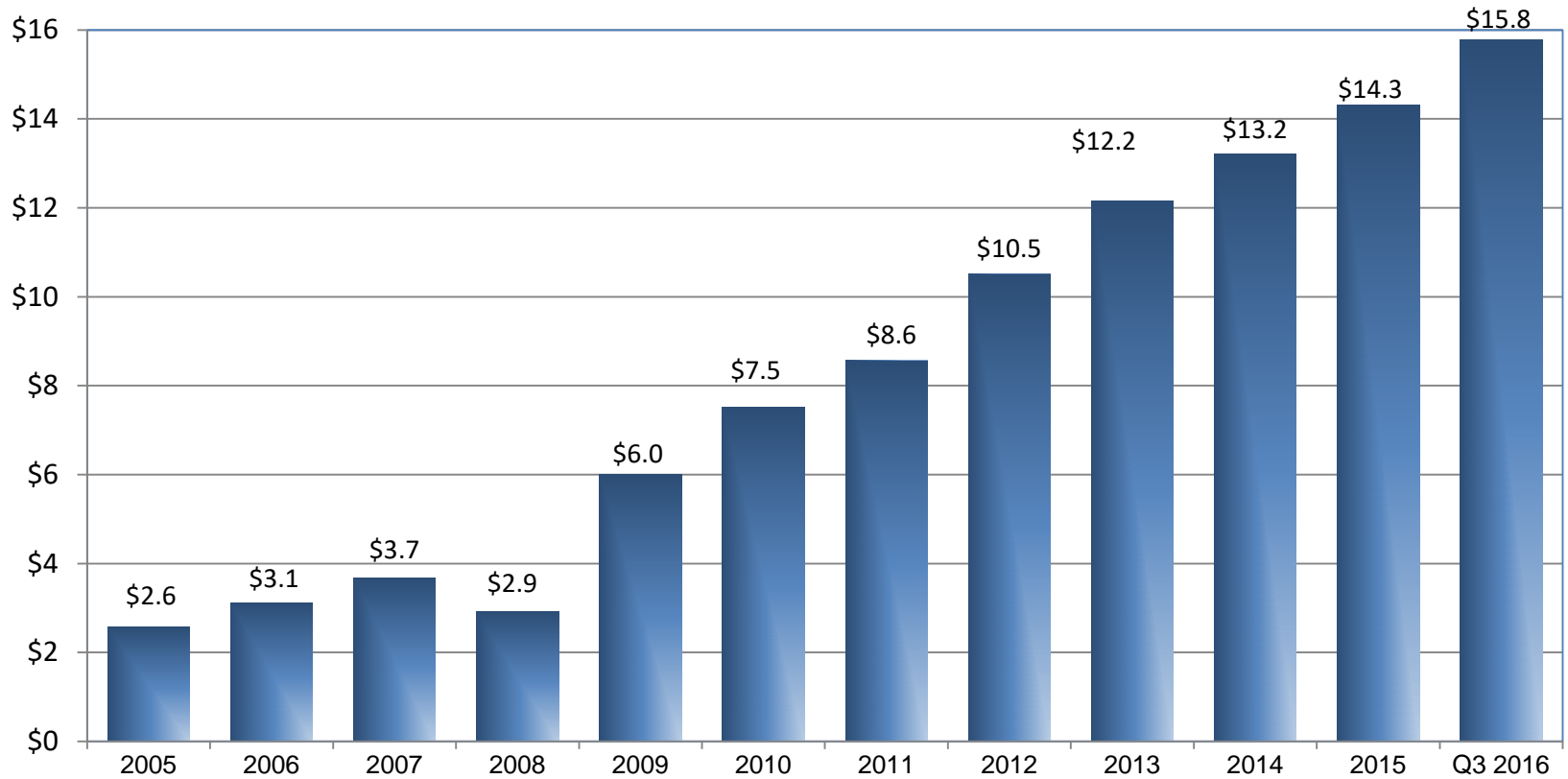
- Our five states: AR, LA, MS, NM, TX
  - 835 member institutions
- Well run and profitable
  - \$58.4 billion in total assets
  - \$78 million in profits
  - NO taxpayer money
- We pay a quarterly dividend to our cooperative member-owners
- We fund a private grant program with 10% of our earnings



# FHLBank Assets by Year (in billions, nationwide)

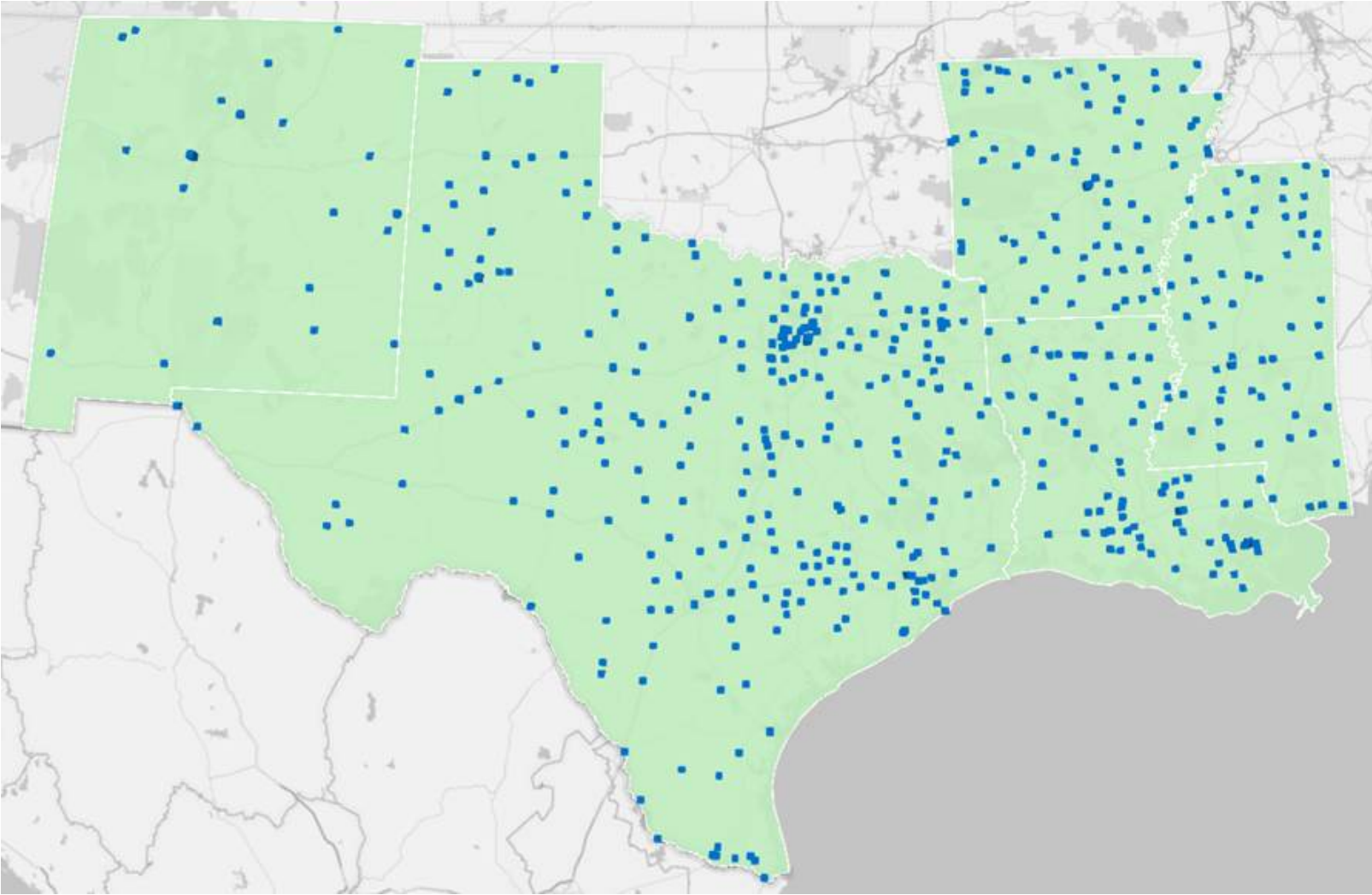


# FHLBank System Retained Earnings (in billions)

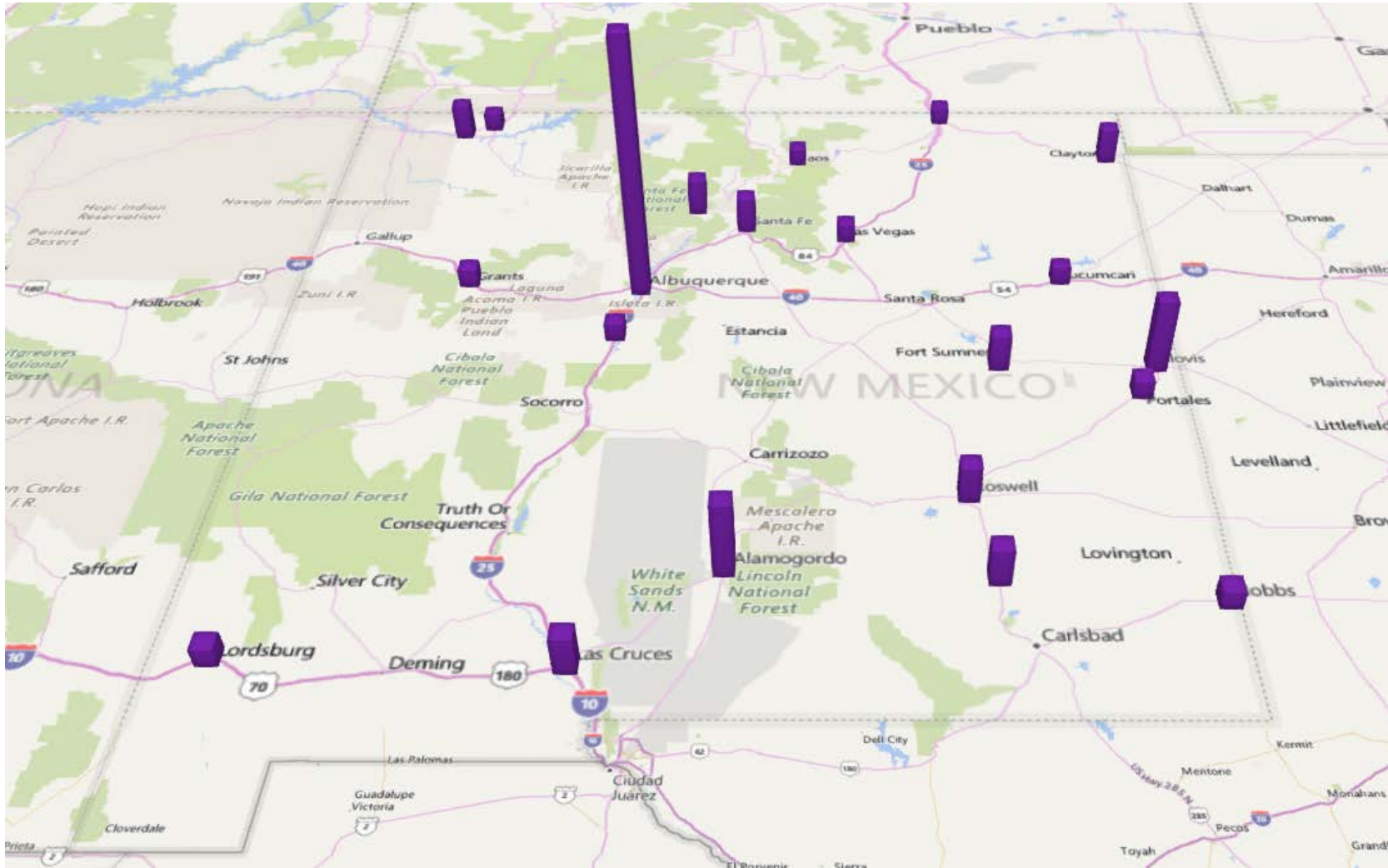




# 835 Member Institutions in Five States



# New Mexico Members (47 Institutions)



## Activity in New Mexico

- 47 member institutions in New Mexico
  - 34 banks and thrifts
  - 11 credit unions
  - 2 insurance companies
  - Plus the New Mexico Mortgage Finance Authority
- Member asset sizes range from \$11 million - \$2.3 billion
  - Average asset size in NM: \$500 million
- Loans outstanding to New Mexico financial institutions: \$851 million (average)

# New Mexico Member Institutions

Western Bank	Alamogordo
First National Bank	Alamogordo
Otero FCU	Alamogordo
BANK 34	Alamogordo
Main Bank	Albuquerque
Southwest Capital Bank	Albuquerque
New Mexico Bank & Trust	Albuquerque
The FNB of Santa Fe	Albuquerque
Rio Grande Credit Union	Albuquerque
First Financial CU	Albuquerque
Sandia Area FCU	Albuquerque
Kirtland FCU	Albuquerque
U.S Eagle Federal Credit Union	Albuquerque
Nusenda Federal Credit Union	Albuquerque
Sandia Laboratory FCU	Albuquerque
Mountain States Mutl Casualty	Albuquerque
New Mexico Mutual Casualty Co	Albuquerque
NM Mortgage Finance Authority	Albuquerque
United Business Bank F.S.B.	Albuquerque
Western Bank	Artesia
First American Bank	Artesia
High Desert Community CU	Aztec
My Bank	Belen
Carlsbad National Bank	Carlsbad
Western Commerce Bank	Carlsbad
Farmers & Stockmens Bank	Clayton
FNB New Mexico	Clayton

Western Bank of Clovis	Clovis
American Heritage Bank	Clovis
The Bank of Clovis	Clovis
The Citizens Bank of Clovis	Clovis
Four Corners Community Bank	Farmington
The Citizens Bank	Farmington
Bank of New Mexico	Grants
Lea County State Bank	Hobbs
Western Heritage Bank	Las Cruces
Citizens Bank of Las Cruces	Las Cruces
Community 1st Bank Las Vegas	Las Vegas
Western Bank	Lordsburg
Los Alamos National Bank	Los Alamos
James Polk Stone Community Bk	Portales
International Bank	Raton
Bank of the Southwest	Roswell
Pioneer Bank	Roswell
Century Bank	Santa Fe
State Employees CU of NM	Santa Fe
Del Norte Credit Union	Santa Fe
Centinel Bank of Taos	Taos
Tucumcari Federal S&L Assn.	Tucumcari

# 2016 Community Investment

## **Affordable Housing Program (AHP) – 10% of our earnings**

**Grants Supporting Affordable Housing** - \$5,793,500 in 2016 for 27 housing developments in five states; grants up to \$500,000

**Helping Homeowners** - \$2,000,000

- HELP: Down payment assistance of \$4,000-\$6,000 benefitting 202 first-time homebuyers
- SNAP: Grants up to \$6,000 to renovate 205 special-needs households

## **Additional Voluntary Grant Programs**

**Assisting Wounded Veterans** - \$50,341

- HAVEN: Up to \$7,500 available – assisted with 7 home modifications in 2016

**Supporting Small Business Growth** - \$1,000,000

- EDP Plus: 48 grants up to \$25,000 benefitting small business development

**Funding Community Organizations** - \$321,200

- Partnership Grant Program: Up to \$12,000 in matching grants assisting 23 non-profits

## **Additional Programs Impacting CRA**

**At-Cost Loans to Our Member Banks**

- We lend money at our cost of funds (i.e., there's no mark-up)
- Member bank must use proceeds to support affordable housing, community development or small business development

# Affordable Housing Program in NM 2014-2016

Santo Domingo Tribal Housing Authority  
Century Bank  
\$287,000



Habitat for Humanity of New Mexico  
The FNB of Santa Fe  
\$210,000



Santa Fe Civic Housing Authority  
Los Alamos National Bank  
\$500,000



Santa Fe Civic Housing Authority  
New Mexico Bank & Trust  
\$500,000

Santa Fe Civic Housing Authority  
Los Alamos National Bank  
\$500,000

Albuquerque Rescue Mission  
New Mexico Bank & Trust  
\$500,000



Albuquerque Rescue Mission  
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\$286,000